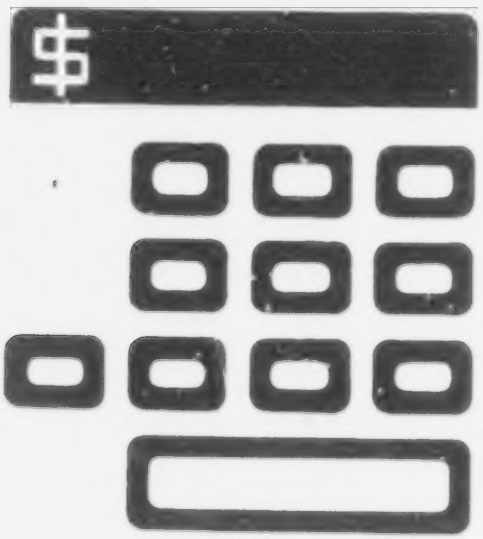
RC 87-A-47

1987 Census of Retail Trade

RC87-A-47

GEOGRAPHIC AREA SERIES

Virginia



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This report was prepared in the Business Division. **Bobby E. Russell,** Assistant Division Chief for Census Programs, was responsible for the overall planning, management, and coordination of the census of retail trade. Planning and implementation were under the direction of **Mark E. Wallace,** Chief, Retail Census Branch, with primary staff assistance by **Anne M. Sigda, M. Yvonne Wade, Charles F. Brady, Pamela J. Palmer,** and **Thomas G. Dassel.**

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If you have any questions concerning the statistics in this report, call (301) 763-7038.

1987

Census of Retail Trade

RC87-A-47

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Virginia

Issued August 1989

U.S. Department of Commerce
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Michael R. Darby, Under Secretary
for Economic Affairs

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INTRODUCTION

PURPOSE AND USES OF THE ECONOMIC CENSUSES

The economic censuses are the major source of facts about the structure and functioning of the Nation's economy. They provide essential information for government, business, industry, and the general public.

Economic censuses furnish an important part of the framework for such composite measures as the gross national product, input-output measures, production and price indexes, and other statistical series that measure short-term changes in economic conditions.

Policy-making agencies of the Federal Government use the data, especially in monitoring economic activity and providing assistance to business.

State and local governments use the data to assess business activities and tax bases within their jurisdictions and to develop programs to attract business.

Trade associations study trends in their own and competing industries, and keep their members informed of market changes.

Individual businesses use the data to locate potential markets and to analyze their own production and sales performance relative to industry or area averages.

AUTHORITY AND SCOPE

Title 13 of the United States Code (sections 131, 191, and 224) directs the Census Bureau to take the economic censuses every 5 years, covering years ending in 2 and 7. The 1987 Economic Censuses consist of the—

Census of Retail Trade
Census of Wholesale Trade
Census of Service Industries
Census of Transportation
Census of Manufactures
Census of Mineral Industries
Census of Construction Industries

Special programs also cover enterprise statistics and minority-owned and women-owned businesses. (The 1987 Census of Agriculture and 1987 Census of Governments are conducted separately.) The next economic censuses are scheduled to be taken in 1993 covering the year 1992.

AVAILABILITY OF THE DATA

The results of each of the economic censuses are available in printed reports, for sale by the U.S. Government Printing Office, and on microfiche, computer tape, compact discs with read-only memory, and flexible diskettes, for sale by the Census Bureau. Order forms for all types of products are available on request from Customer Services, Census Bureau, Washington, DC 20233. A more complete description of publications being issued from this census is on the inside back cover of this document.

Census facts are also widely disseminated by trade associations, business journals, and newspapers. Volumes containing census statistics are available in most major public and college libraries. Finally, State Data Centers in every State and Business and Industry Data Centers in many States also supply economic census statistics.

WHAT'S NEW IN 1987

Several changes have taken place for the 1987 censuses. Data will be reported on the basis of the newly revised Standard Industrial Classification (SIC) system with selected reports including "bridge tables," linking the old and new classification systems. A new set of metropolitan areas has been adopted, and more detailed information will be available for businesses with no paid employees. For additional information on these changes, review the subsequent text.

HISTORICAL INFORMATION

The economic censuses have been taken together as an integrated program at 5-year intervals since 1967, and before that for 1963, 1958, and 1954. Prior to that time, the individual censuses were taken separately at varying intervals.

The economic censuses trace their beginnings to the 1810 Decennial Census, when questions on manufacturing were included with those for population. Coverage of economic activities was expanded for 1840 and subsequent censuses to include mining and some commercial

activities. In 1902, Congress established a permanent Census Bureau and directed that a census of manufactures be taken every 5 years. The 1905 manufactures census was the first time a census was taken apart from the regular every-10-year population census.

The first census of business was taken in 1930, covering 1929. Initially it covered retail and wholesale trade, and construction industries, but it was broadened in 1933 to include some of the service trades.

The 1954 economic censuses were the first to be fully integrated—providing comparable census data across economic sectors, using consistent time periods, concepts, definitions, classifications, and reporting units. These were the first censuses to be taken by mail, using lists of firms provided by the administrative records of other federal agencies. Since 1963, administrative records have also been used to provide basic statistics as well for very small firms, reducing or eliminating the need to send them census questionnaires. The Enterprise Statistics Program, which publishes combined data from the economic censuses, was made possible with the implementation of the integrated census program in 1954.

The range of industries covered in the economic censuses has continued to expand. The Census of Construction Industries began on a regular basis in 1967, and the scope of service industries was broadened in 1967, 1977, and 1987. The Census of Transportation began in 1963 as a set of surveys covering travel, transportation of commodities, and trucks. New for 1987 are publications reporting on business establishments engaged in several transportation industries, paralleling the data on establishments in other sectors. This is part of a gradual expansion in coverage of industries previously subjected to government regulation. The Survey of Minority-Owned Business Enterprises was first conducted as a special project in 1969 and was incorporated into the economic censuses in 1972 along with the Survey of Women-Owned Businesses.

Economic censuses have also been taken in Puerto Rico since 1909, in the Virgin Islands and Guam since 1958, and in the Northern Mariana Islands since 1982.

Statistical reports from the 1982 and earlier censuses provide historical figures for the study of long-term time series, and are available in some large libraries. All of the census data published since 1967 are still available for sale on microfiche from the Census Bureau.

AVAILABILITY OF MORE FREQUENT ECONOMIC DATA

While the censuses provide complete enumerations every 5 years, there are many needs for more frequent data as well. The Census Bureau conducts a number of monthly, quarterly, and annual surveys, the results of which appear in publication series such as *Current Business Reports* (retail and wholesale trade and service industries), the *Annual Survey of Manufactures, Current Industrial Reports,* and the *Quarterly Financial Report.* Most of these surveys, while providing more frequent observations, yield less kind-of-business and geographic detail than the censuses. The *County Business Patterns* program offers annual statistics on the number of establishments, employment, and payroll classified by industry within each county.

SOURCES FOR MORE INFORMATION

More information about the scope, coverage, classification system, data items, and publications for each of the economic censuses and related surveys is published in the *Guide to the 1987 Economic Censuses and Related Statistics.* More information on the methodology, procedures, and history of the censuses will be published in the *History of the 1987 Economic Censuses.* Contact Customer Services for information on availability.

CENSUS OF RETAIL TRADE

The 1987 Census of Retail Trade, part of the 1987 Economic Censuses, covered retail trade as defined in the Standard Industrial Classification (SIC) Manual.[1] It included all establishments primarily engaged in selling merchandise for personal or household consumption and rendering services incidental to the sale of the goods. The census excluded governmental organizations classified in the covered industries except for liquor stores operated by State and local governments. Data for direct sellers (SIC 5963) with no paid employees and post exchanges, ship stores, and similar establishments operated on military posts by agencies of the Federal Government are not included. The basic tabulations in this report do not include data for establishments which are auxiliary (primary function is providing a service, such as warehouses) to retail establishments within the same organization. Data for auxiliaries are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

For the 1987 Census of Retail Trade, large- and medium-size firms, plus all firms known to operate more than one establishment, were sent questionnaires to be completed and returned to the Census Bureau by mail. For most very small firms, including those with no paid employees, data from existing administrative records of other Federal agencies were used instead. These records provided basic information on location, kind of business, sales, payroll, number of employees, and legal form of organization. In addition, more detailed information for selected kinds of business was obtained on the various questionnaires.

Appendix A gives a more detailed explanation of census coverage and methodology.

CENSUS DISCLOSURE RULES

In accordance with Federal law governing census reports, no data are published that would disclose the operations of an individual establishment or business. However, the

[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

number of establishments in a kind-of-business classification is not considered a disclosure, so this information may be released even though other information is withheld.

GEOGRAPHIC AREAS COVERED

This report series presents data for the following areas:

1. The United States as a whole.
2. Each State and the District of Columbia.
3. Each consolidated metropolitan statistical area (CMSA) and primary metropolitan statistical area (PMSA) defined by the Office of Management and Budget as of June 30, 1987. A CMSA is an area used to facilitate the presentation and analysis of data for large concentrations of metropolitan populations. It includes two or more contiguous PMSA's which have a population of at least 1,000,000[2] and which meet specific criteria of urban character and of social and economic integration.
4. Each metropolitan statistical area (MSA) defined by the Office of Management and Budget as of June 30, 1987. An MSA is an integrated economic and social unit with a population nucleus of at least 50,000 inhabitants.[2] Each MSA consists of one or more counties meeting standards of metropolitan character; in New England, cities and towns rather than counties are the component geographic units.
5. The area within the State outside metropolitan statistical areas.
6. Each county or county equivalent.[3 4]
7. Each municipality of 2,500 inhabitants or more incorporated as a city, borough, village, or town.[2 3] For the economic censuses, census areas and boroughs in Alaska, boroughs in New York, and towns in New York and Wisconsin are not included in this category.
8. Special economic urban areas (SEUA's), which include townships in New Jersey and Pennsylvania and towns in New England with 10,000 inhabitants or more.[2]

DOLLAR VALUES

All dollar values presented in this report are expressed in current dollars, i.e., 1987 data are expressed in 1987 dollars and 1982 data in 1982 dollars. Consequently, when making comparisons to prior years, users of the data should consider the inflation that has occurred.

[2]According to 1980 Census of Population or subsequent special census.

[3]Those defined as of January 1, 1987.

[4]See appendix F for Alaska, Louisiana, Maryland, Missouri, Montana, Nevada, Virginia, and District of Columbia county equivalents.

RELIABILITY OF DATA

All data compiled in this report originated from either census questionnaires or administrative records of other Federal agencies and, therefore, are not subject to sampling errors. However, the data are subject to nonsampling errors. Nonsampling errors can be attributed to many sources: inability to identify all cases in the actual universe; definition and classification difficulties; differences in the interpretation of questions; errors in recording or coding the data obtained; and other errors of collection, response, coverage, and estimation for missing or misreported data.

The accuracy of these tabulated data is determined by the joint effects of the various nonsampling errors. No direct measurement of these effects has been obtained except for estimation for missing or misreported data; however, precautionary steps were taken in all phases of the collection, processing, and tabulation of the data in an effort to minimize the effects of nonsampling errors.

The Bureau of the Census obtains on computer tape limited information extracted from administrative records of other Federal agencies. This information is used in conjunction with other information available to the Census Bureau to develop estimates for nonemployers, small employers, and other establishments for which responses were not received in time for publication. For an indication of the extent that data included in these reports were obtained from the administrative records of other Federal agencies and from estimation, rather than reports directly from respondents, see appendix E. Also, see appendix A for a more detailed explanation of census coverage and methodology.

SPECIAL TABULATIONS

Special tabulations of data collected in the 1987 Census of Retail Trade may be obtained, depending on availability of time and personnel, on diskette, computer tape, or in tabular form. The data will be in summary form and subject to the same rules prohibiting disclosure of confidential information (including name, address, kind of business, or other data for individual business establishments or companies) as are the regular publications.

Special tabulations are prepared on a cost basis. A request for a cost estimate, as well as exact specifications on the type and format of the data to be provided, should be directed to the Chief, Business Division, Bureau of the Census, Washington, DC 20233.

To discuss a special tabulation before submitting specifications, call 301-763-5282.

ABBREVIATIONS AND SYMBOLS

The following abbreviations and symbols are used in this publication:

- Represents zero.

(D)	Withheld to avoid disclosing data for individual companies; data are included in broader kind-of-business totals.
(IC)	Independent city.
(NA)	Not available.
(NC)	Not comparable.
(X)	Not applicable.

CMSA	Consolidated Metropolitan Statistical Area.
MSA	Metropolitan Statistical Area.
n.e.c.	Not elsewhere classified.
PMSA	Primary Metropolitan Statistical Area.
pt.	Part.
r	Revised.
SIC	Standard Industrial Classification.

Users' Guide for Locating Statistics in This Report by Table Number

Information shown in tables	Table										
	1	2	3	4	5	6	7	8	9	10	11
GEOGRAPHIC AREAS											
The State	X	X	X	X							
CMSA's and MSA's in the State								X			
PMSA's in the State								X			
Area of the State not in any CMSA, PMSA, or MSA									X		
Counties in the State					X		[1]X				X
Places in the State					[2]X	[1]X				[2]X	
DATA ITEMS[3]											
Establishments	X		[4]X	[4]X	X	X	X	X	X		
Sales	X		[4]X	[4]X	X	X	X	X	X		
Annual payroll	X		[4]X	[4]X	X	X	X	X	X		
First quarter payroll	X			[4]X	X	X	X	X	X		
Paid employees for pay period including March 12, 1987	X		[4]X	[4]X	X	X	X	X	X		
Unincorporated businesses	X				X	X	X	X	X		
Sales per establishment		X									
Sales per employee		X									
Payroll per employee		X									
Employees per establishment		X									
1982 to 1987 comparative statistics (establishments, sales, payroll, employees)			[4]X								
Summary statistics for industries having an SIC change between 1972 and 1987				[4]X							
Counties ranked by volume of 1987 sales											X
Places ranked by volume of 1987 sales										[2]X	

[1]Includes areas with 350 retail establishments or more.
[2]Includes places with 2,500 inhabitants or more, according to the 1980 Census of Population or subsequent special census.
[3]See Explanation of Terms, appendix A.
[4]Based on 1972 Standard Industrial Classification.

Users' Guide for Locating Statistics in the 1987 Census of Retail Trade Reports

Report and geographic area	Information shown in reports by kind of business or industry category										
	Number of establishments	Sales ($1,000)	Payroll ($1,000)	Number of employees	Selected ratios and rankings	Merchandise line sales	Sales size and employment size of establishments and firms	Concentration ratios of largest firms	Single units and multiunits	Legal form of organization	Selected topics
GEOGRAPHIC AREA SERIES											
United States	X	X	X	X	X						
State	X	X	X	X	X						
CMSA, PMSA, MSA	X	X	X	X							
County	X	X	X	X	X						
Place	X	X	X	X	X						
NONEMPLOYER STATISTICS SERIES											
United States	[1]X	[1]X									
State	X	X									
CMSA, PMSA, MSA	X	X									
County	X	X									
Place	X	X									
ESTABLISHMENT AND FIRM SIZE (INCLUDING LEGAL FORM OF ORGANIZATION)											
United States	X	X	X	X			X	X	X	X	
MEASURES OF VALUE PRODUCED, CAPITAL EXPENDITURES, DEPRECIABLE ASSETS, AND OPERATING EXPENSES											
United States		X	X							X	[2]X
MERCHANDISE LINE SALES											
United States	X	X				X					
State	[3]X	[3]X				[3]X					
CMSA, PMSA, MSA	[3]X	[3]X				[3]X		–			
MISCELLANEOUS SUBJECTS											
United States	X	X	X	X							[4]X
State	X	X	X	X							[4]X
CMSA, PMSA, MSA	X	X	X	X							[4]X
ZIP CODES											
United States	[5]X	[5]X									
State	[5]X	[5]X	[5]X	[5]X							
SPECIAL REPORT SERIES—SELECTED STATISTICS											
United States	[1]X	[1]X	X	X	X		[6]X				[1 7]X
State	[6]X	[6]X	X	X	X						[7 8]X
CMSA, MSA	[8]X	[8]X	X	X	X						[8 9]X

[1]Includes data for all establishments, establishments with payroll, and establishments without payroll, by kind of business.

[2]Includes value produced, capital expenditures, depreciable assets, and selected operating expenses detail.

[3]Data available in printed form only for the United States. Data for other areas are available only on microfiche and computerized media.

[4]For United States, States, and MSA's, includes data on number of gasoline pumps and gallon sales of gasoline and other automotive fuels as well as establishments offering self-service sale of gasoline; on seating capacity and average cost per meal; and on the number of pharmacists, number of prescriptions filled, and percent of prescriptions paid for by third parties. For United States and States only, includes data on number of automotive service bays, number of automotive mechanics, types of food services, franchise holders, concession operators, contract feeding and automatic merchandising machine operators; and on the gallon sales of fuels, LP gas bulk storage capacity, and number of establishments selling bottled LP gas.

[5]Data available on public-use computer tapes and CD-ROM only.

[6]Data available by sales size of establishments without payroll only.

[7]Includes percent of retail sales in MSA's, in non-MSA areas, in central cities, and outside central cities within MSA's.

[8]Includes data for all establishments and establishments with payroll.

[9]Includes percent of retail sales inside and outside central cities within each individual MSA.

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Virginia

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Publication Program ..... Inside back cover

SUMMARY OF FINDINGS

Data from the 1987 Census of Retail Trade show that Virginia's 34,916 retail stores with payroll had sales totaling $39.0 billion. In 1982, 30,761 stores had sales of $24.2 billion.

For establishments with payroll in 1987, sales of new car dealers accounted for 21.0 percent of the State's total sales by retailers compared to 15.4 percent in 1982. Other leading retail kinds of business in 1987 were grocery stores with 20.1 percent of sales, department stores (including leased departments) with 9.0 percent, gasoline service stations with 7.2 percent, and lumber and other building materials dealers with 4.2 percent.

For 1987, sales for establishments with payroll in the State averaged $1.1 million per establishment, compared to $786 thousand in 1982. In 1987, department stores (including leased departments) averaged $12.1 million per establishment; new car dealers, $11.7 million; lumber and other building materials dealers, $2.9 million; catalog and mail-order houses, $2.7 million; and grocery stores, $1.9 million.

For retail establishments with payroll, 1987 sales per employee averaged $86 thousand. Liquor stores had sales per employee of $297 thousand, which contrasts sharply with the $23 thousand per employee average for restaurants and lunchrooms.

The 1987 payroll of retailers in the State amounted to $4.6 billion, compared to $2.8 billion for 1982. Payroll as a percent of sales of establishments with payroll averaged 11.7 percent for all retailers, 28.7 percent for retail bakeries, and 5.8 percent for liquor stores.

There were 453,325 paid employees (full- and part-time) engaged in retail trade in the State as of mid-March 1987, compared to 332,396 employees in 1982. Grocery stores were the largest employers with 69,523 employees; followed by restaurants and lunchrooms, 66,934 employees; and refreshment places, 62,594.

Fairfax County led the counties in the State, accounting for 14.8 percent of total sales by retailers. Virginia Beach had the largest sales among all places in the State, with 6.0 percent of the State total.

Figure 1. **State Map**

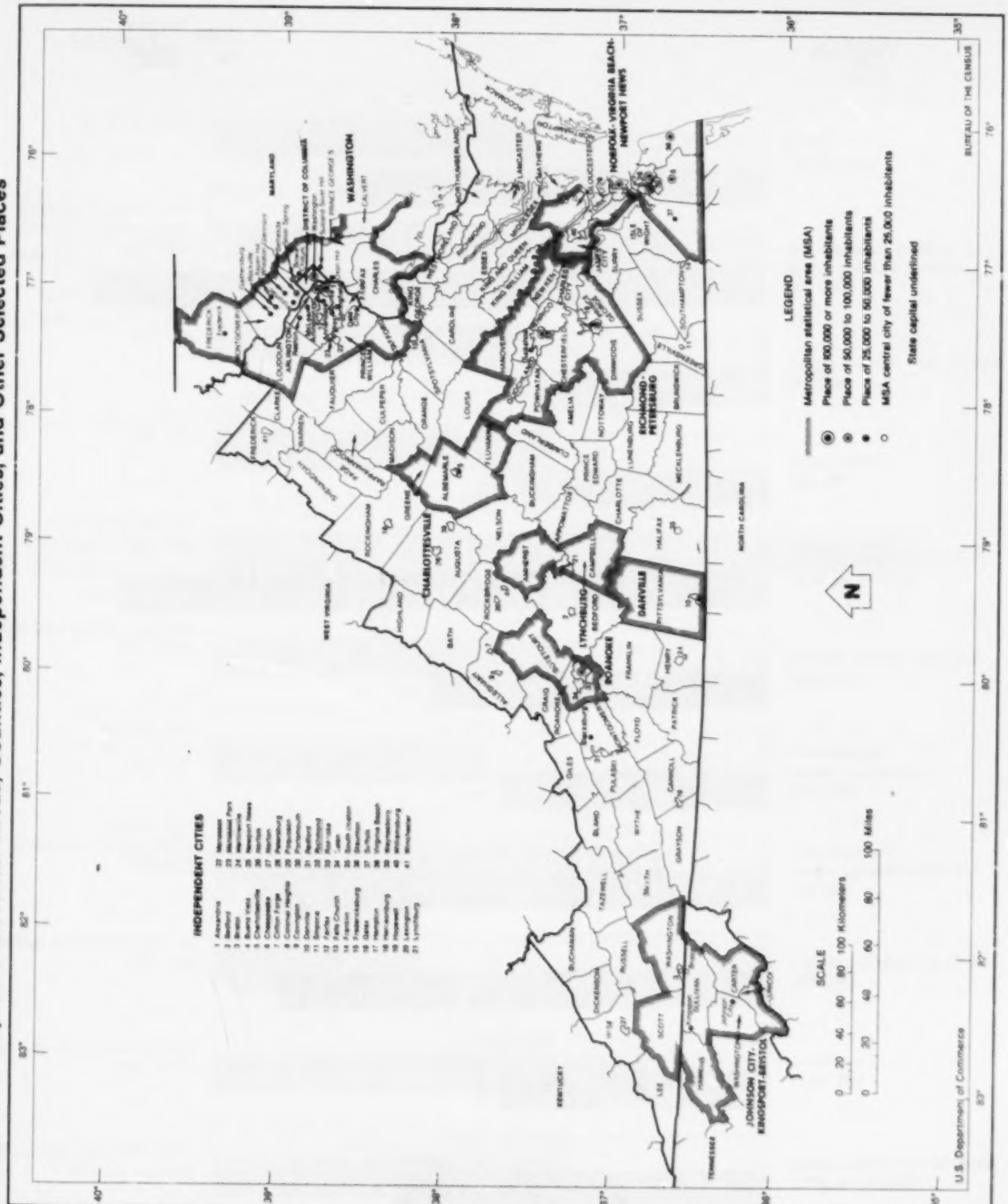
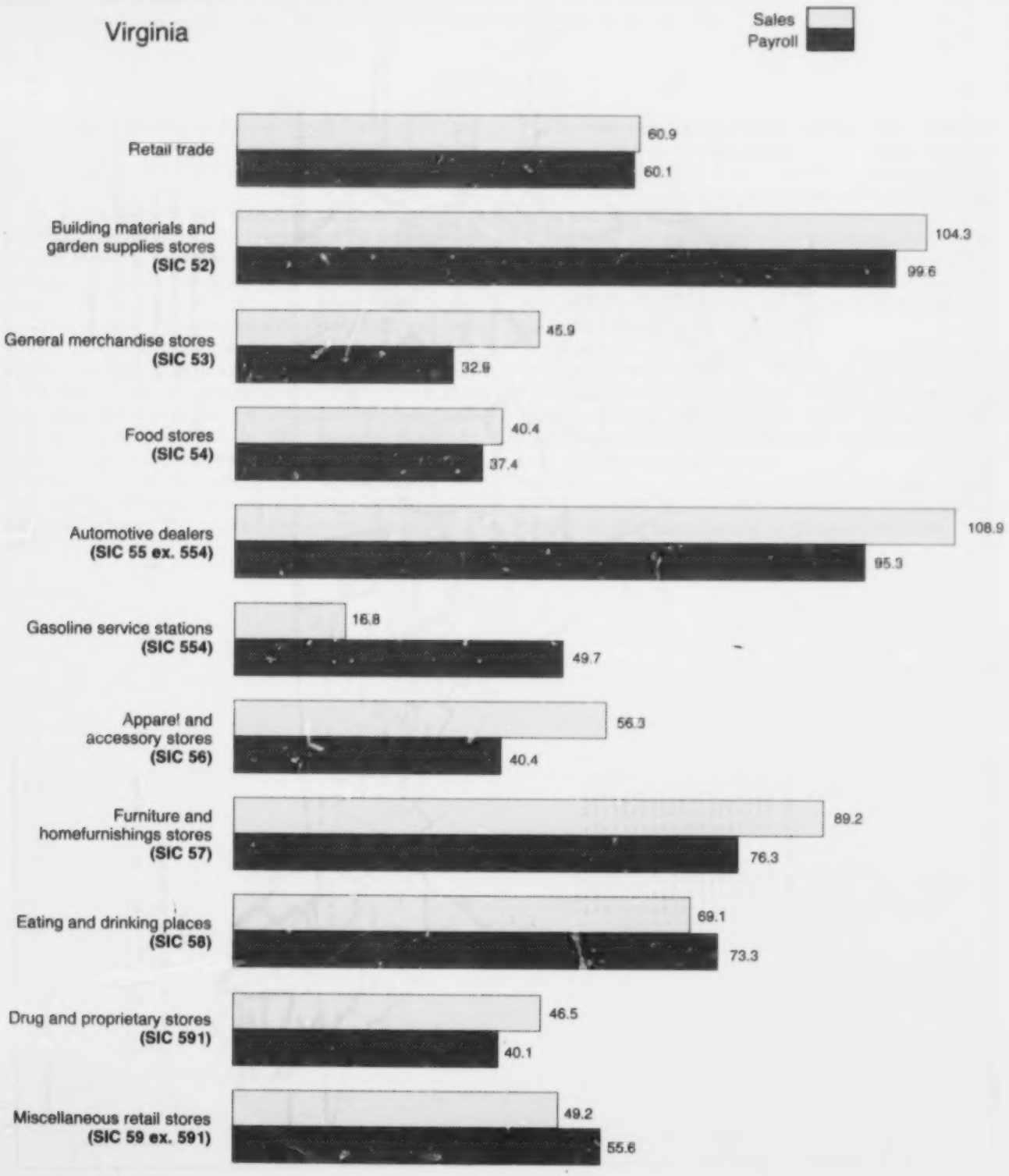
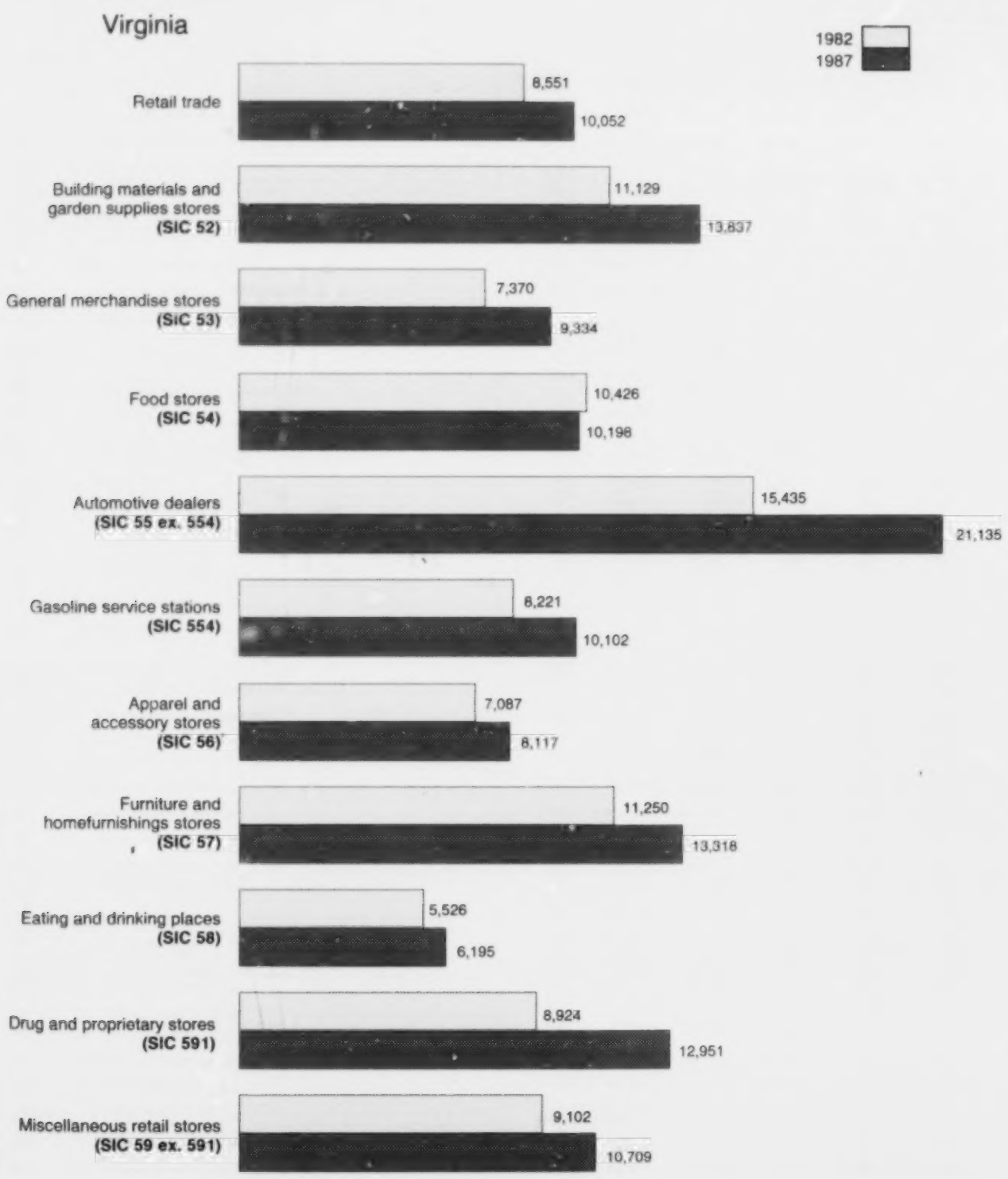


Figure 2. **Percent Change in Sales and Annual Payroll : 1982 to 1987**
(Includes only establishments with payroll)



Note: Data are based on 1972 Standard Industrial Classification.

Figure 3. **Annual Payroll Per Employee: 1987 and 1982**
(In dollars)



Note: Data are based on 1972 Standard Industrial Classification.

Table 1. Summary Statistics for the State: 1987

(Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A.)

1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	Retail trade	**34 916**	**38 960 210**	**4 556 660**	**1 052 358**	**453 325**	**7 704**	**1 843**
52	**Building materials and garden supplies stores**	**1 530**	**2 177 925**	**250 463**	**56 729**	**18 101**	**241**	**45**
521, 3	Building materials and supply stores	770	1 746 580	184 762	42 422	12 495	104	14
521	Lumber and other building materials dealers	567	1 652 363	170 695	39 291	11 543	63	10
523	Paint, glass, and wallpaper stores	203	94 217	14 067	3 131	952	41	4
525	Hardware stores	385	163 055	28 792	6 267	2 397	77	13
526	Retail nurseries, lawn and garden supply stores	261	139 724	26 337	5 226	2 437	53	16
527	Mobile home dealers	134	128 566	12 572	2 814	772	7	2
53	**General merchandise stores**	**1 063**	**4 306 430**	**464 604**	**108 321**	**49 774**	**198**	**38**
531	Department stores (incl. leased depts.)[1, 2]	292	3 542 101	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	292	3 327 206	382 898	88 295	40 633	-	-
531 pt.	Conventional[1]	77	995 719	135 497	30 571	14 419	-	-
531 pt.	Discount or mass merchandising[1]	166	1 318 303	129 561	29 872	15 499	-	-
531 pt.	National chain[1]	49	1 013 184	117 840	27 852	10 715	-	-
533	Variety stores	324	176 396	25 511	6 314	3 203	37	13
539	Miscellaneous general merchandise stores	447	802 828	56 195	13 712	5 938	161	25
54	**Food stores**	**4 937**	**8 049 438**	**759 643**	**179 661**	**74 493**	**1 393**	**302**
541	Grocery stores	4 107	7 829 009	724 393	171 865	69 523	1 151	237
542	Meat and fish (seafood) markets	196	81 238	8 522	2 012	989	74	11
546	Retail bakeries	250	51 074	14 316	3 177	2 053	79	17
546 pt.	Retail bakeries—baking and selling	223	44 777	12 846	2 861	1 870	74	15
546 pt.	Retail bakeries—selling only	27	6 297	1 470	316	183	5	2
543, 4, 5, 9	Other food stores	384	88 115	12 412	2 607	1 928	89	37
543	Fruit and vegetable markets	60	18 878	2 214	362	241	43	7
544	Candy, nut, and confectionery stores	98	19 221	2 827	655	481	18	8
545	Dairy products stores	79	17 791	3 016	557	454	7	3
549	Miscellaneous food stores	147	32 225	4 355	1 033	752	21	19
55 ex. 554	**Automotive dealers**	**2 600**	**9 443 191**	**840 473**	**192 903**	**40 193**	**397**	**73**
551	New and used car dealers	697	8 167 253	675 957	153 631	28 516	41	12
552	Used car dealers	490	292 440	25 380	5 904	1 839	130	23
553	Auto and home supply stores	1 147	665 083	113 572	25 585	7 741	187	34
553 pt.	Tire, battery, and accessory dealers	1 021	605 545	104 740	23 566	7 008	152	25
553 pt.	Other auto and home supply stores	126	59 538	8 832	2 019	733	35	9
555, 6, 7, 9	Miscellaneous automotive dealers	266	318 415	34 564	7 783	2 097	39	4
555	Boat dealers	118	166 866	15 580	3 155	881	13	2
556	Recreational vehicle dealers	55	70 155	7 647	1 883	401	9	-
557	Motorcycle dealers	82	78 757	10 905	2 651	785	15	1
559	Automotive dealers, n.e.c.	11	2 637	432	94	30	2	1
554	**Gasoline service stations**	**2 740**	**2 795 680**	**190 286**	**44 841**	**18 837**	**1 024**	**130**
56	**Apparel and accessory stores**	**3 481**	**1 847 150**	**224 026**	**51 726**	**27 598**	**370**	**113**
561	Men's and boys' clothing stores	368	247 411	35 066	8 256	3 081	37	6
562, 3	Women's clothing and specialty stores	1 405	709 179	85 071	19 982	11 772	148	45
562	Women's clothing stores	1 229	655 412	77 813	18 160	10 938	117	38
563	Women's accessory and specialty stores	176	53 767	7 258	1 822	834	31	7
565	Family clothing stores	415	421 467	44 819	10 021	5 665	60	26
566	Shoe stores	928	347 387	45 031	10 307	5 115	48	18
566 pt.	Men's shoe stores	65	20 261	2 699	656	213	2	2
566 pt.	Women's shoe stores	204	57 693	8 510	1 983	1 003	8	5
566 pt.	Children's and juveniles' shoe stores	50	12 982	2 129	469	240	3	-
566 pt.	Family shoe stores	609	256 451	31 693	7 219	3 659	35	11
564, 9	Other apparel and accessory stores	365	121 706	14 019	3 160	1 965	77	18
564	Children's and infants' wear stores	139	53 601	5 899	1 394	923	31	12
569	Miscellaneous apparel and accessory stores	226	68 105	8 120	1 766	1 042	46	6
57	**Furniture and homefurnishings stores**	**2 973**	**2 148 159**	**297 076**	**67 762**	**22 307**	**596**	**127**
5712	Furniture stores	947	840 413	128 334	29 085	8 663	167	52
5713, 4, 9	Homefurnishings stores	882	531 539	77 619	17 094	5 892	200	40
5713	Floor covering stores	375	262 327	39 547	8 877	2 349	74	19
5714	Drapery and upholstery stores	96	18 495	3 877	884	376	37	9
5719	Miscellaneous homefurnishings stores	391	250 717	34 195	7 333	3 167	89	12
572	Household appliance stores	266	130 503	16 939	3 815	1 269	78	13
573	Radio, television, computer, and music stores	898	645 704	74 184	17 768	6 483	151	22
5731	Radio, television, and electronics stores	502	424 050	48 497	11 668	4 011	89	10
5734	Computer and software stores	122	82 082	10 540	2 416	781	13	3
5735	Record and prerecorded tape stores	160	95 643	8 214	2 033	1 126	24	5
5736	Musical instrument stores	114	43 929	6 933	1 651	565	25	4

See footnotes at end of table.

Table 1. **Summary Statistics for the State: 1987**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
58	**Eating and drinking places**	**8 019**	**3 569 134**	**920 388**	**210 885**	**148 577**	**1 941**	**497**
5812	Eating places	7 781	3 524 882	910 384	208 420	146 842	1 778	483
5812 pt.	Restaurants and lunchrooms	3 602	1 549 745	422 571	97 433	66 934	930	285
5812 pt.	Cafeterias	141	97 922	27 959	6 455	3 982	34	10
5812 pt.	Refreshment places	3 211	1 538 487	356 096	79 601	52 594	691	158
5312 pt.	Other eating places	827	338 728	103 758	24 931	13 332	123	29
5813	Drinking places	238	44 252	10 004	2 465	1 735	83	14
591	**Drug and proprietary stores**	**1 269**	**1 282 831**	**184 637**	**36 934**	**12 712**	**111**	**18**
591 pt.	Drug stores	1 212	1 264 462	182 421	36 447	12 432	102	15
591 pt.	Proprietary stores	57	18 169	2 216	487	280	9	1
59 ex. 591	**Miscellaneous retail stores**	**6 304**	**3 340 474**	**436 084**	**102 596**	**40 733**	**1 533**	**382**
592	Liquor stores	282	285 606	18 511	4 188	961	7	-
593	Used merchandise stores	372	67 675	11 617	2 698	1 372	146	21
594	Miscellaneous shopping goods stores	3 113	1 218 096	157 706	36 370	18 413	703	162
5941	Sporting goods stores and bicycle shops	494	227 554	26 759	6 471	2 909	126	27
5941 pt.	General line sporting goods stores	165	91 774	10 959	2 580	1 235	29	8
5941 pt.	Specialty line sporting goods stores	329	135 780	17 800	3 911	1 674	97	19
5942	Book stores	304	140 010	13 910	3 253	1 846	60	14
5943	Stationery stores	91	33 778	4 977	1 133	478	16	4
5944	Jewelry stores	890	310 512	48 485	11 472	4 228	119	20
5945	Hobby, toy, and game shops	304	186 235	16 656	4 060	2 277	81	13
5946	Camera and photographic supply stores	80	41 869	5 666	1 289	440	3	3
5947	Gift, novelty, and souvenir shops	849	181 441	26 604	5 726	4 102	224	65
5948	Luggage and leather goods stores	51	17 030	2 694	578	326	9	2
5949	Sewing, needlework, and piece goods stores	250	79 667	9 955	2 388	1 807	65	14
596	Nonstore retailers	531	910 820	111 297	27 275	8 475	133	15
5961	Catalog and mail-order houses	186	504 989	44 412	11 468	2 954	50	4
5962	Merchandising machine operators	93	129 534	27 065	6 134	2 030	13	1
5963	Direct selling establishments	252	276 317	39 820	9 673	3 491	70	10
598	Fuel dealers	313	453 593	53 492	12 597	3 152	47	5
5983	Fuel oil dealers	187	333 033	35 025	8 197	2 118	24	3
5984	Liquefied petroleum gas (bottled gas) dealers	97	115 769	17 570	4 211	918	5	1
5989	Fuel dealers, n.e.c.	29	4 791	897	189	116	18	1
5992	Florists	637	124 082	29 617	6 820	3 498	261	56
5993	Tobacco stores and stands	41	17 703	1 998	460	226	9	-
5994	News dealers and newsstands	26	12 260	1 595	362	165	8	6
5995	Optical goods stores	352	81 900	19 976	4 615	1 343	57	13
5999	Miscellaneous retail stores, n.e.c.	637	168 739	32 255	7 231	3 128	162	24
5999 pt.	Pet shops	130	34 243	6 272	1 442	946	31	7
5999 pt.	Typewriter stores	10	3 671	539	140	40	5	1
5999 pt.	Other miscellaneous retail stores, n.e.c.	497	130 825	25 444	5 649	2 142	126	16

[1]Includes sales from catalog order desks.
[2]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 2. Selected Ratios for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee[1] (dollars)	Employees per establishment[1] (number)
		Per establishment (dollars)	Per employee[1] (dollars)		
	Retail trade	**1 115 827**	**85 943**	**10 052**	**13**
52	**Building materials and garden supplies stores**	**1 423 480**	**120 321**	**13 837**	**12**
521, 3	Building materials and supply stores	2 266 286	139 782	14 787	16
521	Lumber and other building materials dealers	2 914 220	143 148	14 788	20
523	Paint, glass, and wallpaper stores	484 123	98 967	14 776	5
525	Hardware stores	448 726	68 025	11 177	7
526	Retail nurseries, lawn and garden supply stores	535 341	57 334	10 807	9
527	Mobile home dealers	959 448	166 536	16 285	6
53	**General merchandise stores**	**4 051 204**	**86 530**	**9 334**	**47**
531	Department stores (incl. leased depts.)[2, 3]	12 130 483	(NA)	(NA)	(NA)
531	Department stores (excl. leased depts.)[2]	11 394 541	81 884	9 423	139
531 pt.	Conventional[2]	12 931 416	89 056	9 397	187
531 pt.	Discount or mass merchandising[2]	7 941 584	85 057	8 359	93
531 pt.	National chain[2]	20 677 224	94 556	10 998	219
533	Variety stores	544 432	55 072	7 965	10
539	Miscellaneous general merchandise stores	1 706 036	135 202	9 464	13
54	**Food stores**	**1 630 431**	**108 056**	**10 198**	**15**
541	Grocery stores	1 906 260	112 610	10 419	17
542	Meat and fish (seafood) markets	414 480	82 142	8 617	5
546	Retail bakeries	204 296	24 878	6 973	8
546 pt.	Retail bakeries—baking and selling	200 794	23 945	6 870	8
546 pt.	Retail bakeries—selling only	233 222	34 410	8 033	7
543, 4, 5, 9	Other food stores	229 466	45 703	6 438	5
543	Fruit and vegetable markets	314 633	78 332	9 187	4
544	Candy, nut, and confectionery stores	196 133	39 960	5 877	5
545	Dairy products stores	225 203	39 187	6 643	6
549	Miscellaneous food stores	219 218	42 852	5 791	5
55 ex. 554	**Automotive dealers**	**3 631 997**	**234 946**	**21 135**	**15**
551	New and used car dealers	11 717 723	286 409	23 704	41
552	Used car dealers	596 816	159 021	13 801	4
553	Auto and home supply stores	579 846	85 917	14 671	7
553 pt.	Tire, battery, and accessory dealers	563 090	86 408	14 946	7
553 pt.	Other auto and home supply stores	472 524	81 225	12 049	6
555, 6, 7, 9	Miscellaneous automotive dealers	1 197 049	151 843	16 483	8
555	Boat dealers	1 414 119	189 405	17 684	7
556	Recreational vehicle dealers	1 275 545	174 950	19 070	7
557	Motorcycle dealers'	960 451	100 327	13 892	10
559	Automotive dealers, n.e.c.	239 727	87 900	14 400	3
554	**Gasoline service stations**	**1 020 321**	**148 414**	**10 102**	**7**
56	**Apparel and accessory stores**	**530 638**	**66 931**	**8 117**	**8**
561	Men's and boys' clothing stores	672 313	80 302	11 388	8
562, 3	Women's clothing and specialty stores	504 754	60 243	7 227	8
562	Women's clothing stores	533 289	59 921	7 114	9
563	Women's accessory and specialty stores	305 494	64 469	8 703	5
565	Family clothing stores	1 015 583	74 398	7 912	14
566	Shoe stores	374 339	67 915	8 804	6
566 pt.	Men's shoe stores	311 708	95 122	12 671	3
566 pt.	Women's shoe stores	282 809	57 520	8 485	5
566 pt.	Children's and juveniles' shoe stores	259 640	54 092	8 871	5
566 pt.	Family shoe stores	421 102	70 088	8 662	6
564, 9	Other apparel and accessory stores	333 441	61 937	7 134	5
564	Children's and infants' wear stores	385 619	58 073	6 391	7
569	Miscellaneous apparel and accessory stores	301 350	65 360	7 793	5
57	**Furniture and homefurnishings stores**	**722 556**	**96 300**	**13 318**	**8**
5712	Furniture stores	887 448	97 012	14 814	9
5713, 4, 9	Homefurnishings stores	616 635	90 214	13 174	7
5713	Floor covering stores	699 539	111 676	16 836	6
5714	Drapery and upholstery stores	192 656	49 189	10 311	4
5719	Miscellaneous homefurnishings stores	641 220	79 165	10 797	8
572	Household appliance stores	490 613	102 839	13 348	5
573	Radio, television, computer, and music stores	719 047	99 600	11 443	7
5731	Radio, television, and electronics stores	844 721	105 722	12 091	8
5734	Computer and software stores	672 803	105 099	13 496	6
5735	Record and prerecorded tape stores	597 769	84 940	7 295	7
5736	Musical instrument stores	385 342	77 750	12 271	5

See footnotes at end of table.

Table 2. **Selected Ratios for the State: 1987**—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1987 SIC code	Kind of business	Sales		Annual payroll per employee[1] (dollars)	Employees per establishment[1] (number)
		Per establishment (dollars)	Per employee[1] (dollars)		
58	**Eating and drinking places**	**445 085**	**24 022**	**6 195**	**19**
5812	Eating places	453 011	24 005	6 200	19
5812 pt.	Restaurants and lunchrooms	430 246	23 153	6 313	19
5812 pt.	Cafeterias	694 482	24 591	7 021	28
5812 pt.	Refreshment places	479 130	24 579	5 689	19
5812 pt.	Other eating places	409 586	25 407	7 783	16
5813	Drinking places	185 933	25 505	5 76e	7
591	**Drug and proprietary stores**	**1 010 742**	**100 899**	**12 951**	**10**
591 pt.	Drug stores	1 043 285	101 710	13 065	10
591 pt.	Proprietary stores	318 754	64 889	7 914	5
59 ex. 591	**Miscellaneous retail stores**	**529 898**	**82 009**	**10 705**	**6**
592	Liquor stores	1 012 787	237 197	17 181	3
593	Used merchandise stores	181 922	49 326	8 467	4
594	Miscellaneous shopping goods stores	391 293	66 154	8 565	6
5941	Sporting goods stores and bicycle shops	460 636	78 224	9 886	6
5941 pt.	General line sporting goods stores	556 206	74 311	8 874	7
5941 pt.	Specialty line sporting goods stores	412 705	81 111	10 633	5
5942	Book stores	460 559	75 845	7 535	6
5943	Stationery stores	371 187	70 665	10 412	5
5944	Jewelry stores	450 017	73 442	11 468	6
5945	Hobby, toy, and game shops	612 615	81 790	7 315	7
5946	Camera and photographic supply stores	523 383	95 157	12 877	6
5947	Gift, novelty, and souvenir shops	213 711	44 232	6 486	5
5948	Luggage and leather goods stores	333 922	52 239	8 264	6
5949	Sewing, needlework, and piece goods stores	318 668	44 088	5 509	7
596	Nonstore retailers	1 715 292	107 471	13 132	16
5961	Catalog and mail-order houses	2 714 887	170 944	15 035	16
5962	Merchandising machine operators	1 392 839	63 810	13 333	22
5963	Direct selling establishments	1 096 496	79 151	11 406	14
598	Fuel dealers	1 449 179	143 906	16 971	10
5983	Fuel oil dealers	1 780 925	157 239	16 537	11
5984	Liquefied petroleum gas (bottled gas) dealers	1 193 495	126 110	19 139	9
5989	Fuel dealers, n.e.c.	165 207	41 302	7 733	4
5992	Florists	194 791	35 472	8 467	5
5993	Tobacco stores and stands	431 780	78 332	8 841	6
5994	News dealers and newsstands	471 538	74 303	9 667	6
5995	Optical goods stores	232 670	60 983	14 874	4
5999	Miscellaneous retail stores, n.e.c.	264 896	53 945	10 312	5
5999 pt.	Pet shops	263 408	36 198	6 630	7
5999 pt.	Typewriter stores	367 100	91 775	13 475	4
5999 pt.	Other miscellaneous retail stores, n.e.c.	263 229	61 076	11 879	4

[1]Based on number of employees for pay period including March 12.
[2]Includes sales from catalog order desks.
[3]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
		Retail trade—Including used automobile parts and accessories stores[1]	34 978	30 843	38 974 356	24 217 828	60.9	4 559 861	2 848 646	60.1	453 611	333 117
		Excluding used automobile parts and accessories stores[2]	34 916	30 761	38 960 210	24 185 798	61.1	4 556 680	2 841 416	60.4	453 325	332 396
52	52	**Building materials and garden supplies stores**	1 530	1 351	2 177 925	1 066 051	104.3	250 463	125 457	99.6	18 101	11 273
521, 3	521, 3	Building materials and supply stores	770	657	1 746 580	791 843	120.6	184 762	85 073	117.2	12 495	7 229
521	521	Lumber and other building materials dealers	567	478	1 652 363	743 304	122.3	170 695	78 141	118.4	11 543	6 607
523	523	Paint, glass, and wallpaper stores	203	179	94 217	48 539	94.1	14 067	6 932	102.9	952	622
525	525	Hardware stores	365	405	163 055	132 864	22.7	26 792	20 939	28.0	2 397	2 212
526	526	Retail nurseries, lawn and garden supply stores	261	161	139 724	57 113	144.6	26 337	10 705	146.0	2 437	1 179
527	527	Mobile home dealers	134	128	128 566	84 231	52.6	12 572	8 740	43.8	772	653
53	53	**General merchandise stores**	1 063	1 036	4 306 430	2 950 826	45.9	484 604	349 579	32.9	49 774	47 432
531		Department stores (incl. leased depts.) [with 25 employees or more][3 4 5]	328	255	3 652 812	2 398 519	52.3	(NA)	(NA)	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more][3 4 6]	292	(NA)	3 542 101	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees][3 4 7]	36	(NA)	110 711	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more][3 5]	328	255	3 435 796	2 333 368	47.2	394 582	289 306	36.4	41 994	37 256
	531	Department stores (excl. leased depts.) [with 50 employees or more][3 6]	292	(NA)	3 327 206	(NA)	(NA)	382 898	(NA)	(NA)	40 633	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees][3 7]	36	(NA)	108 590	(NA)	(NA)	11 684	(NA)	(NA)	1 361	(NA)
533	533	Variety stores	324	331	176 396	268 233	-34.2	25 511	33 414	-23.7	3 203	5 393
539	539 pt.	Miscellaneous general merchandise stores[8]	411	450	694 238	349 225	98.8	44 511	26 859	65.7	4 577	4 783
54	54	**Food stores**	4 937	4 742	8 049 436	5 734 826	40.4	759 843	552 781	37.4	74 493	53 018
541	541	Grocery stores	4 107	3 859	7 829 009	5 517 468	41.9	724 393	520 476	39.2	69 523	48 046
5422, 3	5421	Meat and fish (seafood) markets	196	175	81 238	59 446	36.7	8 522	6 058	40.7	969	848
546	546	Retail bakeries	250	217	51 074	34 985	46.0	14 316	10 277	39.3	2 053	1 886
5462	546 pt.	Retail bakeries—baking and selling	223	182	44 777	31 299	43.1	12 846	9 442	36.1	1 870	1 727
5463	546 pt.	Retail bakeries—selling only	27	35	6 297	3 686	70.8	1 470	835	76.0	183	159
543, 4, 5, 9	543, 4, 5, 9	Other food stores	384	491	88 115	122 727	-28.2	12 412	15 970	-22.3	1 928	2 236
543	543	Fruit and vegetable markets	60	41	18 878	7 693	145.4	2 214	889	149.0	241	151
544	544	Candy, nut, and confectionery stores	98	98	19 221	12 650	51.9	2 827	2 073	36.4	481	393
545	545	Dairy products stores	79	236	17 791	80 145	-77.8	3 016	10 007	-69.9	454	1 265
549	549	Miscellaneous food stores	147	116	32 225	22 239	44.9	4 355	3 001	45.1	752	429
55 ex. 554	55 ex. 554	**Automotive dealers**	2 600	2 249	9 443 191	4 520 501	108.9	849 473	434 906	95.3	40 193	28 177
551	551	New and used car dealers	697	659	6 167 253	3 741 371	118.3	675 957	333 578	102.6	26 516	20 018
552	552	Used car dealers	490	357	292 440	165 302	76.9	25 380	12 341	105.7	1 839	985
553	553	Auto and home supply stores	1 147	992	665 083	462 248	43.9	113 572	71 059	59.8	7 741	5 689
553 pt.	553 pt.	Tire, battery, and accessory dealers	1 021	892	605 545	431 990	40.2	104 740	67 191	55.9	7 008	5 287
553 pt.	553 pt.	Other auto and home supply stores	126	100	59 538	30 258	96.8	8 832	3 868	128.3	733	402
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	266	241	318 415	151 580	110.1	34 564	17 928	92.8	2 097	1 485
555	555	Boat dealers	119	93	166 866	56 956	193.0	15 580	6 265	148.7	881	479
556	556, 559 pt.	Recreational and utility trailer dealers[9]	56	48	(D)	35 333	(D)	(D)	3 306	(D)	(D)	245
557	557	Motorcycle dealers	82	94	78 757	57 026	38.1	10 905	7 893	38.2	785	680
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	10	6	(D)	2 265	(D)	(D)	464	(D)	(D)	81
554	554	**Gasoline service stations**	2 740	2 939	2 795 680	2 394 061	16.8	190 286	127 105	49.7	18 837	15 461
56	56	**Apparel and accessory stores**	3 481	2 977	1 847 150	1 181 721	56.3	224 026	159 598	40.4	27 598	22 521
561	561	Men's and boys' clothing stores	368	367	247 411	171 537	44.2	35 086	25 192	39.3	3 061	2 791
562, 3, 8	562, 3	Women's clothing and specialty stores	1 405	1 080	709 179	414 036	71.3	85 071	54 501	56.1	11 772	8 777
562	562	Women's clothing stores	1 229	949	655 412	388 716	68.6	77 813	50 995	52.6	10 936	8 230
563, 8	563	Women's accessory and specialty stores[10]	176	131	53 767	25 320	112.3	7 258	3 506	107.0	834	547
565	565	Family clothing stores	415	445	421 467	309 050	36.4	44 819	38 319	17.0	5 665	5 256
566	566	Shoe stores	928	807	347 387	244 201	42.3	45 031	34 843	29.2	5 115	4 559
566 pt.	566 pt.	Men's shoe stores	65	70	20 261	15 423	31.4	2 899	2 350	14.9	213	229
566 pt.	566 pt.	Women's shoe stores	204	182	57 693	42 641	35.3	8 510	6 515	30.6	1 003	837
566 pt.	566 pt.	Children's and juveniles' shoe stores	50	31	12 982	6 664	94.8	2 129	1 092	95.0	240	144
566 pt.	566 pt.	Family shoe stores	609	524	256 451	179 473	42.9	31 893	24 886	27.4	3 659	3 349

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
56	**56**	**Apparel and accessory stores**—Con.										
564, 9	564, 9	Other apparel and accessory stores	365	278	121 706	42 897	183.7	14 019	6 743	107.9	1 965	1 138
564	564	Children's and infants' wear stores	139	110	53 601	22 431	139.0	5 899	3 008	96.1	923	593
569	569	Miscellaneous apparel and accessory stores	226	168	68 105	20 466	232.8	8 120	3 735	117.4	1 042	545
57	**57**	**Furniture and homefurnishings stores**	**2 973**	**2 473**	**2 148 159**	**1 135 214**	**89.2**	**297 076**	**168 514**	**76.3**	**22 307**	**14 979**
5712	5712	Furniture stores	947	844	840 413	481 865	74.4	128 334	75 578	69.8	8 663	6 367
5713, 4, 9	5713, 4, 9	Homefurnishings stores	862	621	531 539	243 756	118.1	77 619	37 113	109.1	5 892	3 612
5713	5713	Floor covering stores	375	289	262 327	115 363	127.4	39 547	17 656	124.0	2 349	1 423
5714	5714	Drapery and upholstery stores	96	93	18 495	15 238	21.4	3 877	3 471	11.7	376	362
5719	5719	Miscellaneous homefurnishings stores	391	239	250 717	113 155	121.6	34 195	15 986	113.9	3 167	1 827
572	572	Household appliance stores	266	270	130 503	95 951	36.0	16 939	14 606	16.0	1 269	1 306
573	573	Radio, television, computer, and music stores	898	738	646 704	313 642	105.9	74 184	41 217	80.0	6 483	3 694
5732		Radio and television stores[11]	624	504	506 132	231 033	119.1	59 037	29 875	97.6	4 792	2 342
	5731	Radio, television, and electronics stores	502	(NA)	424 050	(NA)	(NA)	48 497	(NA)	(NA)	4 011	(NA)
	5734	Computer and software stores	122	(NA)	82 082	(NA)	(NA)	10 540	(NA)	(NA)	781	(NA)
5733		Music stores	274	234	139 572	82 609	69.0	15 147	11 342	33.5	1 691	1 352
	5735	Record and prerecorded tape stores	160	115	95 643	47 818	100.0	8 214	5 469	50.2	1 126	773
	5736	Musical instrument stores	114	119	43 929	34 791	26.3	6 933	5 873	18.0	565	579
58	**58**	**Eating and drinking places**	**8 019**	**6 600**	**3 569 134**	**2 110 558**	**69.1**	**920 388**	**530 954**	**73.3**	**148 577**	**96 079**
5812	5812	Eating places	7 781	6 306	3 524 882	2 069 310	70.3	910 384	521 944	74.4	146 842	94 026
5812 pt.	5812 pt.	Restaurants and lunchrooms	3 602	2 983	1 549 745	912 987	69.7	422 571	242 441	74.3	66 934	44 000
5812 pt.	5812 pt.	Cafeterias	141	223	97 922	73 046	34.1	27 959	20 413	37.0	3 982	2 950
5812 pt.	5812 pt.	Refreshment places	3 211	2 689	1 538 487	916 377	67.9	356 096	207 771	71.4	62 594	40 004
5812 pt.	5812 pt.	Other eating places	827	411	338 728	166 900	103.0	103 758	51 319	102.2	13 332	7 072
5813	5813	Drinking places	238	294	44 252	41 248	7.3	10 004	9 010	11.0	1 735	2 053
591	**591**	**Drug and proprietary stores**	**1 269**	**1 109**	**1 282 631**	**875 350**	**46.5**	**164 637**	**117 495**	**40.1**	**12 712**	**13 166**
591 pt.	591 pt.	Drug stores	1 212	1 036	1 264 462	847 643	49.2	162 421	114 034	42.4	12 432	12 711
591 pt.	591 pt.	Proprietary stores	57	73	18 169	27 707	-34.4	2 216	3 461	-36.0	280	455
59 ex. 591	**59 ex. 591**	**Miscellaneous retail stores**[1]	**6 366**	**5 367**	**3 354 620**	**2 248 920**	**49.2**	**439 265**	**282 257**	**55.6**	**41 019**	**31 011**
592	592	Liquor stores	282	295	285 606	299 265	-4.6	16 511	17 632	-6.4	961	1 387
593	593, 5015 pt.	Used merchandise stores[1]	434	473	81 821	79 197	3.3	14 818	16 951	-12.6	1 658	2 003
594	594	Miscellaneous shopping goods stores	3 113	2 364	1 218 096	669 972	81.8	157 706	94 053	67.7	18 413	12 507
5941	5941	Sporting goods stores and bicycle shops	494	397	227 554	123 073	84.9	28 759	16 222	77.3	2 909	2 041
5941 pt.	5941 pt.	General line sporting goods stores	165	145	91 774	59 520	54.2	10 959	7 487	46.4	1 235	903
5941 pt.	5941 pt.	Specialty line sporting goods stores	329	252	135 780	63 553	113.6	17 800	8 735	103.8	1 674	1 138
5942, 3	5942, 3	Book, stationery stores	395	340	173 788	100 933	72.2	18 887	12 836	47.1	2 324	1 777
5942	5942	Book stores	304	251	140 010	76 601	82.8	13 910	8 850	57.2	1 846	1 319
5943	5943	Stationery stores	91	89	33 778	24 332	38.8	4 977	3 986	24.9	478	458
5944	5944	Jewelry stores	690	498	310 512	163 034	90.5	48 485	28 619	69.4	4 228	2 765
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	1 534	1 129	506 242	282 932	78.9	61 575	36 376	69.3	8 952	5 924
5945	5945	Hobby, toy, and game shops	304	218	186 235	85 426	118.0	16 656	7 676	117.0	2 277	1 222
5946	5946	Camera and photographic supply stores	80	85	41 869	30 268	38.3	5 666	3 813	48.6	440	399
5947	5947	Gift, novelty, and souvenir shops	849	516	181 441	92 063	97.1	26 604	14 457	84.0	4 102	2 368
5948	5948	Luggage and leather goods stores	51	46	17 030	13 845	23.0	2 694	2 070	30.1	326	308
5949	5949	Sewing, needlework, and piece goods stores	250	264	79 667	61 330	29.9	9 955	8 360	19.1	1 807	1 627
596	596	Nonstore retailers	531	498	910 820	466 285	95.3	111 297	67 572	64.7	8 475	6 605
5961	5961	Catalog and mail-order houses	186	187	504 969	281 223	79.6	44 412	25 512	74.1	2 954	2 224
5962	5962	Merchandising machine operators	93	116	129 534	107 290	20.7	27 065	23 291	16.2	2 030	2 222
5963	5963	Direct selling establishments	252	195	276 317	77 772	255.3	39 820	18 769	112.2	3 491	2 159
598	598	Fuel and ice dealers	317	376	455 091	524 994	-13.3	53 776	43 319	24.1	3 168	3 184
5983	5983	Fuel oil dealers	187	219	333 033	417 526	-20.2	35 025	29 297	19.6	2 118	2 105
5984	5984	Liquefied petroleum gas (bottled gas) dealers	97	105	115 769	86 678	33.6	17 570	11 567	51.9	918	834
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c.[12]	33	52	6 289	20 790	-69.7	1 181	2 455	-51.9	132	245
5992	5992	Florists	637	551	124 062	76 750	61.7	29 617	17 047	73.7	3 498	2 644
5993	5993	Tobacco stores and stands	41	44	17 703	13 525	30.9	1 998	1 255	59.2	220	187
5994	5994	News dealers and newsstands	26	26	12 260	2 589	373.5	1 595	326	389.3	165	62

See footnotes at end of table.

Table 3. Comparative Statistics Based on 1972 Standard Industrial Classification for the State: 1987 and 1982—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments		Sales			Annual payroll			Paid employees for pay period including March 12	
			1987 (number)	1982 (number)	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 ($1,000)	1982 ($1,000)	Percent change 1982 to 1987	1987 (number)	1982 (number)
59 ex. 591	**59 ex. 591**	**Miscellaneous retail stores[1]**—Con.										
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	985	740	249 141	116 343	114.1	51 947	24 102	115.5	4 455	2 452
5999 pt.	5995	Optical goods stores	352	290	81 900	37 800	116.7	19 976	9 259	115.7	1 343	778
5999 pt.	5999 pt.	Pet shops	130	102	34 243	13 913	146.1	6 272	2 573	143.8	948	389
5999 pt.	5999 pt.	Typewriter stores	10	17	3 671	3 011	21.9	539	649	-16.9	40	59
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	493	331	129 327	61 619	109.9	25 160	11 621	116.5	2 126	1 226

[1]Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.
[2]Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).
[3]Includes sales from catalog order desks.
[4]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.
[5]Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.
[6]Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.
[7]Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.
[8]Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.
[9]Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.
[10]Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.
[11]Includes computer and software stores classified in SIC 5732 based on 1972 SIC.
[12]Includes ice dealers classified in SIC 5982 based on 1972 SIC.

Table 4. Summary Statistics Based on 1972 Standard Industrial Classification for Industries Having a Classification Change Between 1972 and 1987 for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For explanation of changes in kind-of-business classifications between 1982 and 1987, also see appendix A.]

1972 SIC code	1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)
		Retail trade—					
		Including used automobile parts and accessories stores[1]	**34 978**	**38 974 356**	**4 559 861**	**1 053 153**	**453 611**
		Excluding used automobile parts and accessories stores[2]	**34 916**	**38 960 210**	**4 556 680**	**1 052 358**	**453 325**
531		Department stores (incl. leased depts.) [with 25 employees or more][3 4 5]	328	3 652 812	(NA)	(NA)	(NA)
	531	Department stores (incl. leased depts.) [with 50 employees or more][3 4 6]	292	3 542 101	(NA)	(NA)	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees][3 4 7]	36	110 711	(NA)	(NA)	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more][3 8]	328	3 435 796	394 582	91 223	41 994
	531	Department stores (excl. leased depts.) [with 50 employees or more][3 6]	292	3 327 206	382 898	88 295	40 633
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees][3 7]	36	108 590	11 684	2 928	1 361
539	539 pt.	Miscellaneous general merchandise stores[8]	411	694 238	44 511	10 784	4 577
5422, 3	5421	Meat and fish (seafood) markets	196	81 238	8 522	2 012	989
546	546	Retail bakeries	250	51 074	14 316	3 177	2 053
5462	546 pt.	Retail bakeries—baking and selling	223	44 777	12 846	2 861	1 870
5463	546 pt.	Retail bakeries—selling only	27	6 297	1 470	316	183
556	556, 559 pt.	Recreational and utility trailer dealers[9]	56	(D)	(D)	(D)	(D)
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	10	(D)	(D)	(D)	(D)
563, 8	563	Women's accessory and specialty stores[10]	176	53 767	7 258	1 822	834
5732		Radio and television stores[11]	624	506 132	59 037	14 084	4 792
	5731	Radio, television, and electronics stores	502	424 050	48 497	11 668	4 011
	5734	Computer and software stores	122	82 082	10 540	2 416	781
5733		Music stores	274	139 572	15 147	3 684	1 691
	5735	Record and prerecorded tape stores	160	95 643	8 214	2 033	1 126
	5736	Musical instrument stores	114	43 929	6 933	1 651	565
593	593, 5015 pt.	Used merchandise stores[1]	434	81 821	14 818	3 493	1 658
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c.[12]	33	6 289	1 181	235	132
5999		Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	985	249 141	51 947	11 800	4 455
	5995	Optical goods stores	352	81 900	19 976	4 615	1 343
	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	493	129 327	25 160	5 603	2 126

See footnotes at end of table 3.

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)	Kind-of-business groups: Building materials and garden supplies stores (SIC 52) Number	Building materials and garden supplies stores (SIC 52) Sales ($1,000)	General merchandise stores (SIC 53) Number	General merchandise stores (SIC 53) Sales ($1,000)	Food stores (SIC 54) Number	Food stores (SIC 54) Sales ($1,000)
1	**Virginia**	**34 918**	**38 980 210**	**4 556 660**	**1 052 358**	**453 325**	**7 704**	**1 843**	**1 530**	**2 177 925**	**1 063**	**4 306 430**	**4 937**	**8 049 436**
2	Accomack County	232	138 570	17 062	3 631	1 968	76	25	12	5 471	12	13 296	43	48 858
3	Albemarle County	203	185 021	20 338	4 985	2 305	60	7	9	16 173	9	42 517	35	32 409
4	Alexandria (IC)	747	1 226 381	154 791	36 464	13 183	93	34	18	28 531	8	182 425	63	164 478
5	Alleghany County	21	9 317	945	206	99	10	4	–	–	2	(D)	6	1 437
6	Amelia County	33	17 035	1 698	371	194	15	3	1	(D)	3	961	6	5 586
7	Amherst County	127	102 523	10 538	2 396	1 217	48	5	7	6 568	4	(D)	32	35 578
8	Appomattox County	63	40 709	4 265	988	478	26	6	2	(D)	3	696	9	(D)
9	Arlington County	895	1 151 487	161 200	37 603	13 119	126	31	21	28 733	11	84 924	107	182 397
10	Augusta County	196	176 699	18 205	4 170	1 789	72	19	21	29 575	11	4 532	31	29 314
11	Bath County	41	12 962	1 621	360	168	15	3	1	(D)	4	1 079	6	2 943
12	Bedford County	60	29 663	3 192	693	339	13	5	8	7 729	–	–	14	8 014
13	Bedford (IC)	129	90 070	10 017	2 230	1 034	43	8	8	5 409	5	5 369	26	29 662
14	Bland County	18	14 596	778	173	94	9	2	1	(D)	–	–	7	1 613
15	Botetourt County	80	66 172	5 747	1 330	628	40	6	6	6 264	3	392	21	16 757
16	Bristol (IC)	264	206 138	24 062	5 901	2 743	74	14	12	22 934	7	23 265	29	40 470
17	Brunswick County	88	38 747	4 096	890	460	44	6	5	2 659	8	1 938	31	12 610
18	Buchanan County	148	107 829	10 647	2 625	1 195	42	16	7	3 444	5	(D)	23	41 447
19	Buckingham County	50	27 898	2 590	659	317	25	3	5	2 261	6	1 924	11	8 378
20	Buena Vista (IC)	41	33 127	4 738	906	396	10	7	2	(D)	3	1 007	6	12 741
21	Campbell County	202	182 725	15 962	3 689	1 789	76	7	17	11 475	12	(D)	37	44 873
22	Altavista	63	64 259	6 603	1 524	684	23	4	3	2 550	4	(D)	6	(D)
23	Balance of county	139	98 426	9 359	2 165	1 105	53	3	14	8 925	8	2 824	31	(D)
24	Caroline County	71	40 660	4 437	1 068	513	27	3	4	879	2	(D)	18	16 524
25	Carroll County	92	52 460	4 721	1 093	561	47	7	1	(D)	6	2 903	22	17 184
26	Charles City County	7	2 982	319	65	41	2	2	1	(D)	1	(D)	2	(D)
27	Charlotte County	48	17 356	1 662	371	225	28	5	1	(D)	2	(D)	15	6 989
28	Charlottesville (IC)	610	701 097	83 712	18 859	8 145	148	39	14	41 594	12	57 549	81	152 043
29	Chesapeake (IC)	607	791 710	83 238	19 194	8 322	88	17	43	66 758	13	84 453	84	159 928
30	Chesterfield County	908	1 263 063	142 152	32 202	14 053	156	29	44	80 484	18	163 630	91	214 892
31	Clarke County	62	19 615	2 757	576	321	26	7	2	(D)	3	1 025	10	7 004
32	Clifton Forge (IC)	45	24 748	3 015	773	315	20	2	3	512	2	(D)	4	(D)
33	Colonial Heights (IC)	113	106 703	13 149	2 962	1 452	37	7	6	3 852	5	(D)	11	28 711
34	Covington (IC)	114	125 802	12 960	3 118	1 320	35	9	8	8 139	7	17 566	11	24 487
35	Craig County	10	3 354	223	51	42	7	1	–	–	–	–	6	2 414
36	Culpeper County	167	139 133	15 604	3 813	1 771	56	14	10	7 776	6	19 624	30	35 443
37	Culpeper	137	125 954	14 292	3 509	1 616	39	9	7	6 893	6	19 624	15	25 770
38	Balance of county	30	13 179	1 312	304	155	17	5	3	883	–	–	15	9 673
39	Cumberland County	34	23 958	2 804	635	321	13	3	3	(D)	2	(D)	8	8 200
40	Farmville (part) ▲	8	4 710	835	185	108	4	–	1	(D)	–	–	–	–
41	Balance of county	26	19 248	1 969	450	215	9	3	2	(D)	2	(D)	8	8 200
42	Danville (IC)	494	477 957	55 010	12 903	5 916	118	29	15	26 722	18	70 694	72	101 578
43	Dickenson County	80	51 079	5 107	1 200	603	28	12	3	(D)	8	7 554	11	16 737
44	Dinwiddie County	39	19 899	2 508	540	280	23	3	2	(D)	–	–	8	10 180
45	Emporia (IC)	117	88 610	9 718	2 344	1 067	44	5	5	2 932	4	3 886	15	20 353
46	Essex County	80	78 851	8 802	2 154	924	22	2	5	(D)	3	(D)	14	20 956
47	Fairfax County	3 517	5 782 789	703 788	160 432	63 467	389	97	121	223 594	55	772 851	403	1 135 721
48	Herndon	147	183 154	27 687	6 056	2 502	16	9	5	2 397	1	(D)	14	(D)
49	Vienna	173	245 148	29 304	6 618	2 384	16	5	7	16 838	–	–	20	(D)
50	Balance of county	3 197	5 354 487	646 797	147 758	58 581	357	83	109	204 559	54	(D)	369	1 001 145
51	Fairfax (IC)	352	706 903	81 626	18 656	6 344	32	16	14	35 252	5	38 124	30	89 680
52	Falls Church (IC)	209	258 526	33 265	7 209	2 399	47	18	6	5 597	2	(D)	31	(D)
53	Fauquier County	212	232 112	26 729	6 145	2 397	66	13	21	19 587	7	11 625	35	78 413
54	Warrenton	133	161 137	19 429	4 473	1 779	33	6	14	14 674	4	10 853	14	46 875
55	Balance of county	79	70 975	7 300	1 672	618	33	7	7	4 913	3	772	21	31 538
56	Floyd County	56	30 158	2 561	581	284	22	8	2	(D)	8	1 110	8	7 512
57	Fluvanna County	34	15 251	1 682	397	188	10	3	4	(D)	1	(D)	11	7 242
58	Franklin County	162	111 196	11 808	2 924	1 295	58	9	10	12 861	7	8 563	34	32 719
59	Rocky Mount	85	78 572	8 740	2 270	920	23	5	5	(D)	5	(D)	9	18 956
60	Balance of county	77	32 624	3 068	654	375	35	4	5	(D)	2	(D)	25	13 763

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.												
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	
2 600	**9 443 191**	**2 740**	**2 795 680**	**3 481**	**1 847 150**	**2 973**	**2 148 159**	**8 019**	**3 569 134**	**1 269**	**1 282 531**	**6 304**	**3 340 474**	1
19	13 945	18	11 855	21	7 838	13	3 753	45	14 666	5	4 914	44	13 974	2
8	13 304	18	13 852	37	(D)	17	5 527	30	14 215	4	(D)	36	(D)	3
33	278 677	42	66 109	83	49 550	75	59 735	207	151 958	27	29 989	191	234 931	4
1	(D)	1	(D)	1	(D)	2	(D)	5	922	–	–	3	(D)	5
5	3 821	3	2 838	2	(D)	3	(D)	4	623	2	(D)	4	600	6
10	14 699	15	13 521	3	958	6	1 984	28	9 853	6	4 337	16	(D)	7
9	7 417	8	5 375	5	644	5	1 145	13	3 099	2	(D)	7	3 172	8
39	391 495	61	65 297	76	37 945	76	45 887	286	181 961	29	43 945	189	88 903	9
26	63 067	29	19 016	8	2 772	6	1 398	37	12 190	7	3 299	20	11 536	10
1	(D)	2	(D)	4	840	2	(D)	10	1 321	1	(D)	10	4 957	11
6	4 858	3	(D)	–	–	3	(D)	13	2 209	4	1 066	9	2 266	12
12	13 814	15	8 425	7	3 901	8	3 173	18	5 426	7	5 236	23	9 655	13
3	(D)	3	(D)	–	–	–	–	4	353	–	–	–	–	14
6	(D)	16	28 535	1	(D)	1	(D)	14	1 783	4	623	8	(D)	15
19	41 380	18	12 007	35	15 493	27	12 716	51	15 595	7	6 246	59	16 032	16
9	10 383	5	1 567	7	1 825	2	(D)	9	2 514	3	1 718	9	(D)	17
22	20 676	22	6 174	12	2 891	12	6 205	19	5 857	12	8 931	12	(D)	18
5	9 821	3	1 066	2	(D)	3	364	9	1 321	1	(D)	5	(D)	19
3	(D)	7	4 351	3	(D)	1	(D)	8	2 255	2	(D)	6	(D)	20
19	42 786	26	12 333	7	3 239	15	7 181	40	11 330	8	9 621	21	(D)	21
7	25 380	7	2 610	5	(D)	5	2 803	19	5 311	2	(D)	5	(D)	22
12	17 406	19	9 723	2	(D)	10	4 378	21	6 019	6	(D)	16	9 279	23
8	5 916	13	10 209	–	–	5	639	9	3 087	3	1 107	9	(D)	24
13	9 066	9	7 873	8	3 450	4	710	14	3 274	4	3 056	11	(D)	25
–	–	1	(D)	–	–	–	–	2	(D)	–	–	–	–	26
4	(D)	2	(D)	2	(D)	2	(D)	11	738	3	1 667	6	550	27
33	154 159	30	26 805	69	34 381	62	40 951	150	65 540	13	24 547	146	103 528	28
45	249 396	46	66 277	56	19 707	42	18 622	144	57 433	23	23 949	111	45 187	29
74	374 055	55	69 279	117	66 397	81	54 243	197	92 684	31	32 574	200	114 825	30
1	(D)	7	3 102	5	279	3	(D)	11	2 435	2	(D)	18	2 764	31
4	2 929	6	3 497	3	398	4	175	11	2 521	3	2 851	5	761	32
9	17 159	18	11 666	5	(D)	8	3 718	27	10 910	5	5 808	19	7 517	33
13	41 689	8	6 125	11	5 477	12	5 514	25	8 108	5	4 350	14	4 347	34
–	–	1	(D)	–	–	–	–	1	(D)	1	(D)	1	(D)	35
14	24 266	14	12 272	14	4 727	12	6 916	38	12 473	6	6 409	23	9 227	36
11	23 389	13	(D)	13	(D)	12	6 916	33	(D)	6	6 409	21	(D)	37
3	877	1	(D)	1	(D)	–	–	5	(D)	–	–	2	(D)	38
5	3 537	4	2 319	2	(D)	2	(D)	4	635	1	(D)	3	1 343	39
1	(D)	1	(D)	2	(D)	1	(D)	1	(D)	–	–	1	(D)	40
4	(D)	3	(D)	–	–	1	(D)	3	(D)	1	(D)	2	(D)	41
45	117 827	44	32 735	47	17 502	39	25 277	113	41 285	22	20 729	79	23 608	42
10	11 002	10	4 811	5	330	6	891	13	2 785	5	3 636	9	(D)	43
2	(D)	5	(D)	1	(D)	1	(D)	15	2 647	2	(D)	3	(D)	44
10	19 428	15	17 331	11	2 967	10	3 143	21	7 804	8	4 645	16	6 121	45
11	12 214	7	4 788	9	3 837	6	3 578	11	6 819	3	(D)	11	6 414	46
141	1 289 148	265	365 882	466	410 953	399	437 973	847	540 333	102	175 789	718	430 545	47
5	(D)	11	16 278	11	4 454	17	8 355	38	28 670	4	6 368	41	(D)	48
7	(D)	9	14 620	10	4 741	31	33 071	43	24 904	6	14 181	38	(D)	49
129	1 220 248	245	334 984	445	401 758	351	396 547	766	486 759	90	155 240	639	(D)	50
24	326 252	20	27 712	30	18 623	55	49 724	92	60 672	15	28 921	67	51 943	51
7	(D)	19	(D)	11	18 443	19	18 653	75	(D)	7	(D)	32	(D)	52
15	40 885	16	21 177	13	6 053	11	4 090	38	21 520	9	7 337	47	21 425	53
9	(D)	9	11 883	10	(D)	9	(D)	23	16 824	6	5 519	35	(D)	54
6	(D)	7	9 294	3	(D)	2	(D)	15	4 696	3	1 818	12	(D)	55
8	12 591	5	1 787	1	(D)	7	1 501	8	971	1	(D)	8	3 203	56
2	(D)	5	2 944	1	(D)	1	(D)	6	496	1	(D)	2	(D)	57
18	20 945	14	6 279	9	4 494	12	5 348	24	7 913	8	5 533	26	6 541	58
11	16 185	5	3 404	8	(D)	8	3 643	14	5 109	4	(D)	16	(D)	59
7	4 760	9	2 875	1	(D)	4	1 705	10	2 804	4	(D)	10	(D)	60

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)	Kind-of-business groups: Building materials and garden supplies stores (SIC 52) Number	Building materials and garden supplies stores (SIC 52) Sales ($1,000)	General merchandise stores (SIC 53) Number	General merchandise stores (SIC 53) Sales ($1,000)	Food stores (SIC 54) Number	Food stores (SIC 54) Sales ($1,000)
	Virginia—Con.													
1	Franklin (IC)	96	76 732	9 535	2 132	1 005	19	1	5	3 121	8	9 467	13	20 816
2	Frederick County	114	113 023	11 457	2 572	1 055	48	10	9	25 462	4	6 908	30	22 919
3	Fredericksburg (IC)	434	443 280	55 976	13 035	5 919	100	24	19	44 406	11	58 727	51	81 797
4	Galax (IC)	127	103 445	12 421	2 701	1 285	39	6	8	6 991	6	19 012	9	21 461
5	Giles County	97	81 811	7 437	1 783	811	38	8	5	5 392	8	4 628	19	28 129
6	Narrows	18	7 412	800	193	97	6	2	1	(D)	–	–	2	(D)
7	Balance of county	79	74 369	6 637	1 570	714	32	6	4	(D)	8	4 628	17	(D)
8	Gloucester County	145	132 096	14 293	3 063	1 571	39	9	13	10 167	6	13 693	24	39 764
9	Goochland County	56	40 322	4 019	904	375	19	6	1	(D)	2	(D)	14	15 288
10	Grayson County	41	16 979	1 634	389	216	16	6	1	(D)	4	(D)	12	7 501
11	Greene County	32	17 179	2 094	442	239	20	1	1	(D)	3	(D)	8	5 867
12	Greensville County	16	5 316	668	154	102	10	–	1	(D)	1	(D)	4	(D)
13	Halifax County	77	43 791	4 636	1 106	521	41	1	9	9 152	7	2 169	23	17 479
14	Hampton (IC)	735	1 156 149	125 313	30 309	12 806	94	19	28	46 713	18	132 345	98	168 221
15	Hanover County	305	333 479	36 223	8 205	3 700	80	17	21	17 128	7	(D)	48	80 154
16	Ashland	103	95 530	11 199	2 544	1 314	24	4	7	10 080	2	(D)	11	11 957
17	Balance of county	202	237 949	25 024	5 661	2 386	56	13	14	7 048	5	(D)	37	68 197
18	Harrisonburg (IC)	349	363 605	40 869	9 115	4 401	83	15	16	26 812	15	66 793	37	63 279
19	Henrico County	1 123	1 585 845	181 590	41 753	18 582	143	27	25	34 390	30	350 429	125	325 080
20	Henry County	242	168 055	16 401	3 745	1 864	97	18	19	21 368	9	3 772	59	52 445
21	Highland County	20	5 021	504	122	62	11	1	1	(D)	2	(D)	3	766
22	Hopewell (IC)	143	142 128	17 648	3 839	1 676	36	1	8	16 245	6	21 103	17	34 814
23	Isle of Wight County	98	75 058	7 196	1 609	810	33	3	8	4 316	8	3 656	19	29 907
24	Smithfield	57	50 860	5 239	1 122	544	13	1	3	(D)	8	3 656	10	18 502
25	Balance of county	41	24 198	1 957	487	266	20	2	5	(D)	–	–	9	11 405
26	James City County	139	158 999	22 222	4 869	2 004	18	3	3	(D)	–	–	16	(D)
27	King and Queen County	14	4 700	454	105	56	7	2	–	–	1	(D)	5	1 504
28	King George County	47	27 664	3 010	703	353	19	7	3	(D)	2	(D)	11	11 533
29	King William County	67	59 106	5 638	1 189	484	18	4	4	(D)	3	(D)	11	14 047
30	West Point	45	37 377	3 735	803	331	7	3	3	(D)	3	(D)	4	9 506
31	Balance of county	22	21 729	1 903	386	153	11	1	1	(D)	–	–	7	4 541
32	Lancaster County	124	71 901	8 210	1 817	722	27	8	5	5 055	8	2 515	19	23 955
33	Lee County	123	72 598	6 946	1 620	838	49	7	10	5 482	7	4 266	41	33 976
34	Lexington (IC)	112	84 417	10 619	2 495	1 401	32	6	6	4 807	5	8 379	10	18 481
35	Loudoun County	444	543 920	64 256	14 891	5 840	109	29	30	69 931	12	20 875	63	135 036
36	Leesburg	162	225 314	26 092	5 855	2 072	38	10	3	(D)	5	(D)	18	34 331
37	Balance of county	282	318 606	38 164	9 036	3 768	71	19	27	(D)	7	(D)	45	100 705
38	Louisa County	67	36 057	3 998	869	471	27	7	3	(D)	8	4 696	19	9 247
39	Lunenburg County	80	34 476	3 708	884	453	33	8	6	4 143	8	1 699	18	11 068
40	Lynchburg (IC)	638	618 336	79 542	18 329	9 190	132	26	21	37 849	15	114 138	72	111 388
41	Madison County	48	32 361	2 924	697	334	25	4	4	(D)	3	709	10	7 231
42	Manassas (IC)	261	511 021	55 177	12 141	4 069	40	13	9	44 998	7	(D)	30	108 333
43	Manassas Park (IC)	15	7 245	620	122	53	2	1	–	–	2	(D)	4	(D)
44	Martinsville (IC)	213	228 982	28 818	6 720	2 963	42	10	9	14 639	13	41 746	18	37 119
45	Mathews County	46	19 527	2 113	508	237	22	2	4	1 588	3	352	9	6 952
46	Mecklenburg County	241	149 407	18 391	3 626	1 901	86	15	14	10 926	23	11 861	32	38 425
47	Chase City	55	26 750	2 851	615	319	20	2	2	(D)	6	2 707	6	(D)
48	South Hill	96	74 191	8 664	1 935	982	23	7	6	4 716	8	7 085	11	18 562
49	Balance of county	90	48 466	4 876	1 076	600	43	6	6	(D)	9	2 069	15	(D)
50	Middlesex County	65	31 655	4 024	955	427	30	1	6	3 950	4	784	14	13 222
51	Montgomery County	394	446 607	47 486	11 044	5 588	101	19	21	32 824	13	44 446	51	89 947
52	Blacksburg	201	189 318	22 595	5 384	3 073	40	10	5	3 264	4	19 655	24	43 911
53	Christiansburg	139	211 428	20 402	4 656	1 973	36	5	9	25 993	6	(D)	12	30 111
54	Balance of county	54	45 861	4 489	1 004	542	25	4	7	3 567	3	(D)	15	15 925
55	Nelson County	68	50 738	4 491	972	366	26	7	1	(D)	3	(D)	23	8 576
56	New Kent County	30	22 648	2 361	521	248	9	1	1	(D)	1	(D)	6	7 657
57	Newport News (IC)	950	1 046 597	117 208	27 706	11 950	174	40	29	68 263	22	133 858	141	181 478
58	Norfolk (IC)	1 581	1 725 677	213 905	50 671	22 309	212	44	36	50 492	32	274 230	212	322 705
59	Northampton County	100	46 947	4 822	1 115	631	56	8	5	4 315	6	2 491	18	18 988
60	Northumberland County	54	31 608	3 156	745	338	17	6	9	4 698	2	(D)	16	11 013
61	Norton (IC)	63	62 549	6 782	1 616	805	5	5	8	6 406	5	7 787	7	8 246

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	
7	16 819	8	3 748	10	2 970	10	4 583	13	4 642	7	4 619	15	5 947	1
10	29 235	11	9 743	4	(D)	7	3 353	25	10 168	1	(D)	13	3 400	2
29	82 372	25	30 719	39	9 822	31	17 645	114	59 590	12	13 109	103	45 093	3
17	17 775	11	8 328	10	3 996	13	5 670	29	7 817	7	5 155	17	7 240	4
5	(D)	15	5 778	4	1 151	9	2 460	19	5 291	6	4 574	7	(D)	5
2	(D)	5	1 911	–	–	1	(D)	4	931	1	(D)	2	(D)	6
3	(D)	10	3 867	4	1 151	8	(D)	15	4 360	5	(D)	5	(D)	7
13	25 609	11	11 790	7	1 440	13	4 342	25	13 812	4	3 707	29	7 772	8
8	9 976	4	3 779	–	–	4	3 066	10	1 067	3	1 344	10	(D)	9
5	3 623	2	(D)	1	(D)	3	1 823	7	711	2	(D)	4	268	10
2	(D)	4	3 584	1	(D)	2	(D)	8	818	1	(D)	2	(D)	11
–	–	4	3 439	–	–	–	–	5	883	–	–	1	(D)	12
6	3 709	8	4 548	1	(D)	3	(D)	11	1 762	1	(D)	8	1 820	13
57	245 706	49	60 196	103	58 660	63	62 548	161	82 405	22	30 598	136	268 757	14
27	48 882	39	77 038	15	6 661	24	21 271	70	27 494	16	11 852	38	(D)	15
4	12 490	11	25 019	8	4 657	10	4 901	34	14 504	5	3 207	11	(D)	16
23	36 392	28	52 019	7	2 004	14	16 370	36	12 990	11	8 645	27	(D)	17
29	73 556	23	20 655	31	11 279	47	30 353	72	32 345	11	12 347	68	26 186	18
70	273 093	65	111 918	145	104 793	102	90 965	264	130 258	44	53 007	223	111 934	19
17	31 317	42	17 968	13	4 809	14	3 693	34	13 134	8	10 509	27	9 040	20
1	(D)	3	2 477	–	–	2	(D)	2	(D)	–	–	6	344	21
13	17 846	12	14 510	17	7 111	10	3 081	35	16 155	9	7 068	18	4 195	22
7	(D)	12	9 597	5	1 129	7	840	19	5 478	3	4 215	12	(D)	23
4	(D)	4	4 622	5	1 129	5	(D)	12	4 162	2	(D)	6	(D)	24
3	(D)	8	4 975	–	–	2	(D)	7	1 316	1	(D)	6	3 456	25
5	(D)	12	13 097	35	24 992	16	74 043	21	9 148	1	(D)	30	8 520	26
3	2 566	1	(D)	–	–	–	–	4	(D)	–	–	–	–	27
5	3 230	10	5 787	1	(D)	1	(D)	7	3 076	3	(D)	4	861	28
12	23 351	7	5 511	4	(D)	6	4 301	8	1 459	4	2 532	8	1 826	29
6	(D)	6	(D)	4	(D)	4	(D)	5	(D)	3	(D)	7	(D)	30
6	(D)	1	(D)	–	–	2	(D)	3	(D)	1	(D)	1	(D)	31
14	17 567	11	4 959	15	3 290	10	5 132	19	3 876	6	2 291	17	3 261	32
15	11 717	12	5 776	5	517	7	1 048	15	4 265	4	3 860	7	1 691	33
7	10 257	9	12 287	11	3 579	4	3 338	30	13 190	5	3 951	25	8 148	34
33	145 139	29	33 622	34	13 402	42	19 318	84	49 906	13	16 478	104	40 213	35
18	96 126	6	6 362	16	6 201	18	5 490	35	20 631	5	7 507	38	(D)	36
15	49 013	23	27 260	18	7 201	24	13 828	49	29 275	8	8 971	66	(D)	37
7	5 933	6	7 935	2	(D)	3	(D)	12	2 111	2	(D)	5	1 238	38
8	5 012	7	2 897	3	735	6	860	9	1 631	3	2 600	12	3 831	39
43	107 646	43	49 942	81	33 215	55	36 153	143	58 678	26	20 965	139	48 362	40
5	3 952	5	4 294	3	125	1	(D)	6	1 466	1	(D)	10	(D)	41
32	214 324	12	21 353	14	6 158	32	23 789	57	24 581	8	14 404	60	(D)	42
1	(D)	1	(D)	–	–	1	(D)	3	(D)	1	(D)	2	(D)	43
18	42 701	15	16 986	24	9 193	26	12 390	44	15 366	7	8 927	39	29 935	44
5	3 108	6	3 153	2	(D)	4	1 003	6	904	2	(D)	5	750	45
24	31 827	27	13 108	20	7 849	22	6 574	35	12 270	10	6 743	34	11 824	46
5	(D)	3	305	6	1 248	7	1 703	7	858	3	1 107	10	(D)	47
10	14 690	11	4 448	8	5 290	9	3 170	17	7 657	4	4 056	12	6 515	48
9	(D)	13	8 350	6	1 311	6	1 701	11	3 755	3	1 578	12	(D)	49
7	4 379	3	572	3	273	4	1 615	11	2 276	3	(D)	10	(D)	50
36	136 273	33	30 681	28	13 144	42	18 719	93	39 187	13	8 606	64	32 780	51
11	41 377	14	11 282	18	7 653	18	8 190	56	22 187	7	5 108	44	26 691	52
20	82 969	14	14 239	8	(D)	20	(D)	27	13 513	6	3 498	17	(D)	53
5	11 927	5	5 160	2	(D)	4	(D)	10	3 487	–	–	3	(D)	54
4	(D)	8	5 302	4	1 591	2	(D)	5	529	3	(D)	15	2 976	55
3	(D)	8	6 038	–	–	–	–	6	992	2	(D)	3	(D)	56
82	336 537	64	76 546	105	40 239	85	40 761	225	78 286	33	22 479	164	68 150	57
120	402 591	84	87 126	167	102 344	133	98 036	460	188 064	49	54 468	288	145 621	58
8	2 904	9	3 033	9	841	7	965	16	3 862	6	4 995	18	4 553	59
5	3 121	6	4 959	2	(D)	1	(D)	7	1 351	2	(D)	4	(D)	60
5	16 590	4	3 509	8	3 166	3	1 833	10	5 380	4	4 130	9	5 502	61

Table 5. Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)	Kind-of-business groups: Building materials and garden supplies stores (SIC 52): Number	Building materials and garden supplies stores (SIC 52): Sales ($1,000)	General merchandise stores (SIC 53): Number	General merchandise stores (SIC 53): Sales ($1,000)	Food stores (SIC 54): Number	Food stores (SIC 54): Sales ($1,000)
	Virginia—Con.													
1	Nottoway County	112	73 678	7 442	1 597	790	37	10	5	3 577	7	6 062	18	20 644
2	Blackstone	63	47 478	4 734	967	480	17	7	2	(D)	5	(D)	7	9 489
3	Balance of county	49	26 200	2 708	610	310	20	3	3	(D)	2	(D)	11	11 155
4	Orange County	113	86 953	9 501	2 104	923	41	8	6	(D)	9	3 877	16	20 428
5	Orange	59	55 527	6 306	1 388	559	16	4	4	(D)	3	1 163	7	11 220
6	Balance of county	54	31 426	3 193	716	364	25	4	2	(D)	6	2 714	9	9 208
7	Page County	119	127 788	9 556	2 033	977	44	10	6	2 159	9	6 193	26	26 383
8	Luray	65	44 824	4 972	1 071	522	29	6	2	(D)	4	(D)	10	10 951
9	Balance of county	54	82 964	4 586	962	455	21	4	4	(D)	5	(D)	15	15 412
10	Patrick County	83	46 623	4 576	1 009	493	38	11	6	2 810	12	6 216	15	14 074
11	Petersburg (IC)	375	438 727	50 725	12 336	5 130	117	14	17	39 093	11	78 811	45	82 908
12	Pittsylvania County	167	89 480	10 227	2 470	1 129	99	9	9	7 074	14	4 537	46	32 300
13	Poquoson (IC)	31	22 021	2 477	570	296	9	2	1	(D)	–	–	9	(D)
14	Portsmouth (IC)	546	584 274	67 059	16 427	7 130	85	22	16	23 598	14	62 362	77	154 897
15	Powhatan County	38	29 487	2 853	639	298	18	2	3	1 071	1	(D)	19	11 882
16	Prince Edward County	143	114 604	13 059	2 757	1 513	47	11	9	(D)	9	13 270	29	30 073
17	Farmville (part) ▲	114	93 967	11 183	2 290	1 308	33	9	9	(D)	8	(D)	18	27 289
18	Balance of county	29	20 637	1 876	467	205	14	2	–	–	1	(D)	11	2 784
19	Prince George County	35	34 164	5 761	1 370	606	18	4	2	(D)	–	–	8	(D)
20	Prince William County	883	1 247 971	141 268	31 808	13 771	125	34	37	80 639	16	100 853	120	255 197
21	Dumfries	28	31 784	3 807	856	411	3	2	1	(D)	–	–	5	11 941
22	Balance of county	855	1 216 187	137 461	30 952	13 360	122	32	36	(D)	16	100 853	115	243 256
23	Pulaski County	151	131 953	13 739	3 343	1 484	55	4	8	10 718	4	8 402	24	37 698
24	Pulaski	89	76 398	8 169	2 029	815	33	2	3	(D)	2	(D)	13	18 515
25	Balance of county	62	55 555	5 570	1 314	669	22	2	5	(D)	2	(D)	11	19 183
26	Radford (IC)	123	102 330	12 391	2 746	1 248	31	6	3	(D)	3	(D)	19	20 935
27	Rappahannock County	26	11 700	1 648	298	144	15	2	–	–	1	(D)	11	3 225
28	Richmond County	57	46 633	4 427	1 037	467	17	4	1	(D)	4	(D)	12	14 004
29	Richmond (IC)	1 787	1 926 169	245 471	57 845	23 684	318	64	51	94 554	20	75 154	239	369 534
30	Roanoke County	332	319 016	35 517	8 341	4 278	78	18	28	14 241	8	(D)	41	94 940
31	Vinton	92	68 943	7 448	1 668	803	25	5	7	3 816	2	(D)	8	15 679
32	Balance of county	240	250 073	28 069	6 673	3 475	53	13	21	10 425	6	(D)	33	79 261
33	Roanoke (IC)	1 081	1 023 287	129 455	30 249	13 530	171	38	44	64 984	34	179 033	122	148 354
34	Rockbridge County	87	62 468	6 109	1 389	626	45	5	6	6 525	6	1 697	15	5 224
35	Rockingham County	214	113 988	12 774	2 820	1 316	98	13	10	13 762	7	3 253	37	34 247
36	Bridgewater	22	10 116	1 360	299	162	11	–	–	–	–	–	2	(D)
37	Balance of county	192	103 872	11 414	2 521	1 154	87	13	10	13 762	7	3 253	35	(D)
38	Russell County	125	86 561	7 870	1 823	866	41	10	10	7 478	7	6 469	22	27 586
39	Lebanon	47	36 036	3 285	828	359	11	3	3	(D)	4	6 293	4	(D)
40	Balance of county	78	50 525	4 585	995	507	30	7	7	(D)	3	176	18	(D)
41	Salem (IC)	248	378 409	34 660	8 674	3 177	48	11	18	22 043	3	(D)	28	65 266
42	Scott County	109	86 850	7 868	1 851	842	48	15	9	14 646	5	2 156	28	32 960
43	Shenandoah County	191	155 420	17 329	3 980	1 838	65	14	9	10 431	9	5 407	31	35 383
44	Woodstock	61	62 577	6 867	1 552	760	14	2	2	(D)	4	3 924	5	18 734
45	Balance of county	130	92 843	10 462	2 428	1 078	51	12	7	(D)	5	1 483	26	16 649
46	Smyth County	212	144 183	13 999	3 298	1 582	90	12	15	20 034	11	13 847	31	38 520
47	Marion	107	88 445	8 351	1 994	951	39	4	7	5 329	5	(D)	14	22 269
48	Balance of county	105	55 738	5 648	1 304	651	51	8	8	14 705	6	(D)	17	16 251
49	South Boston (IC)	130	98 026	12 152	2 780	1 437	34	10	6	3 116	6	16 349	13	17 103
50	Southampton County	69	33 568	3 077	693	351	30	7	4	767	3	(D)	19	13 252
51	Spotsylvania County	118	199 187	20 681	4 724	1 832	29	6	–	–	7	53 266	19	20 280
52	Stafford County	178	235 980	25 102	5 878	2 417	58	11	17	31 652	4	(D)	32	(D)
53	Staunton (IC)	262	210 020	26 624	5 819	2 702	81	13	15	19 684	18	45 394	26	44 598
54	Suffolk (IC)	260	243 371	27 307	6 320	2 834	71	9	20	20 274	9	12 755	39	52 928
55	Surry County	22	8 812	1 190	286	163	6	1	1	(D)	–	–	6	5 135
56	Sussex County	66	45 831	5 165	1 072	485	24	8	3	(D)	3	875	16	14 580
57	Tazewell County	311	331 118	32 124	7 600	3 044	86	11	21	35 590	18	29 019	64	110 465
58	Bluefield	45	38 525	6 288	1 527	576	13	–	3	7 327	2	(D)	11	17 176
59	Richlands	98	89 951	9 337	2 204	928	20	3	2	(D)	8	12 357	9	19 445
60	Tazewell	80	91 429	7 056	1 638	667	27	5	7	(D)	5	(D)	19	45 958
61	Balance of county	88	111 213	9 443	2 231	871	26	3	9	20 171	3	(D)	25	27 886
62	Virginia Beach (IC)	2 166	2 349 352	282 910	65 406	30 774	254	71	72	133 166	35	242 905	267	472 348
63	Warren County	165	140 416	15 511	3 479	1 679	55	13	11	10 079	7	15 552	33	36 215
64	Front Royal	144	133 967	14 883	3 326	1 593	41	12	10	(D)	6	(D)	23	34 441
65	Balance of county	21	6 449	628	153	86	14	1	1	(D)	1	(D)	10	1 774

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.													
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	
18	21 690	8	3 341	10	2 817	7	3 217	19	4 142	6	3 915	14	4 253	1
8	14 529	5	(D)	6	(D)	6	(D)	11	2 537	3	2 932	10	3 437	2
10	7 161	3	(D)	4	(D)	1	(D)	8	1 605	3	983	4	816	3
17	25 501	13	6 717	6	2 068	6	(D)	16	5 281	6	5 649	19	8 783	4
10	14 001	7	3 436	5	(D)	3	(D)	9	3 566	4	(D)	7	(D)	5
7	11 500	6	3 281	1	(D)	3	(D)	7	1 715	2	(D)	12	(D)	6
14	67 853	5	3 589	5	1 694	8	3 095	26	8 300	5	3 666	16	4 876	7
10	(D)	2	(D)	4	(D)	7	(D)	14	4 599	3	(D)	9	(D)	8
4	(D)	3	(D)	1	(D)	1	(D)	12	3 701	2	(D)	7	(D)	9
5	(D)	9	6 152	2	(D)	4	571	18	2 300	6	3 042	6	(D)	10
36	106 607	40	35 253	40	14 520	19	16 733	79	28 109	19	13 910	69	22 783	11
11	13 255	19	12 878	6	1 548	9	1 880	30	7 320	6	4 913	17	3 775	12
2	(D)	4	1 935	1	(D)	1	(D)	6	1 397	1	(D)	6	(D)	13
61	160 520	28	31 487	66	39 159	36	20 550	139	45 392	22	22 474	87	29 835	14
8	11 321	4	(D)	–	–	1	(D)	4	(D)	1	(D)	3	(D)	15
14	22 629	9	(D)	12	(D)	10	8 960	31	14 103	7	5 310	13	5 943	16
8	(D)	7	(D)	12	(D)	9	(D)	24	(D)	7	5 310	12	(D)	17
6	(D)	2	(D)	–	–	1	(D)	7	(D)	–	–	1	(D)	18
3	(D)	6	4 627	2	(D)	1	(D)	6	(D)	–	–	7	840	19
54	290 020	64	96 089	116	86 614	83	110 461	207	115 120	19	29 283	167	83 695	20
5	8 745	2	(D)	–	–	1	(D)	9	2 867	2	(D)	3	(D)	21
49	281 274	62	(D)	116	86 614	82	(D)	198	112 253	17	(D)	164	(D)	22
11	31 653	15	12 927	13	2 311	10	3 508	45	12 363	7	6 268	14	6 105	23
8	29 417	5	3 623	12	(D)	9	(D)	25	6 288	5	(D)	7	(D)	24
3	2 236	10	9 304	1	(D)	1	(D)	20	6 075	2	(D)	7	(D)	25
6	26 314	7	3 769	11	4 173	13	7 374	32	8 894	6	4 324	23	13 012	26
1	(D)	2	(D)	–	–	2	(D)	3	(D)	–	–	6	4 325	27
9	4 950	4	(D)	9	1 784	6	2 711	5	2 073	2	(D)	5	3 440	28
123	555 899	105	108 536	181	87 648	143	104 627	516	198 027	62	67 288	347	264 902	29
16	(D)	37	50 446	42	24 867	35	20 912	81	35 179	13	10 514	31	(D)	30
10	(D)	8	(D)	8	1 589	11	3 215	24	7 886	4	(D)	10	(D)	31
6	24 717	29	(D)	34	23 278	24	17 697	57	27 293	9	(D)	21	(D)	32
70	225 156	86	57 462	145	58 664	85	63 264	240	93 031	36	30 817	217	102 522	33
12	4 803	21	35 836	–	–	6	741	11	3 436	2	(D)	8	(D)	34
23	21 419	22	8 357	10	2 324	21	5 565	44	8 725	8	5 280	32	11 056	35
4	(D)	1	(D)	1	(D)	1	(D)	7	753	1	(D)	5	(D)	36
19	(D)	21	(D)	9	(D)	20	(D)	37	7 972	7	(D)	27	(D)	37
10	12 287	16	13 331	12	1 769	12	3 890	16	6 248	8	5 921	12	1 582	38
4	(D)	3	(D)	8	(D)	3	(D)	6	1 755	5	3 838	7	(D)	39
6	(D)	13	(D)	4	(D)	9	(D)	10	4 493	3	2 083	5	(D)	40
27	159 518	16	13 317	10	(D)	22	(D)	67	23 375	13	12 394	44	(D)	41
8	18 150	8	6 560	6	444	9	2 259	20	4 671	7	4 610	9	2 394	42
13	35 352	24	29 750	8	2 986	16	4 364	39	13 012	9	5 021	33	13 714	43
4	14 540	5	6 584	4	2 309	7	1 971	18	7 371	3	2 543	9	(D)	44
9	20 812	19	23 166	4	677	9	2 393	21	5 641	6	2 478	24	(D)	45
21	26 521	21	11 899	13	4 430	17	3 836	40	7 563	11	7 351	32	10 182	46
10	22 881	7	3 133	10	(D)	8	1 758	18	4 310	6	4 602	22	(D)	47
11	3 640	14	8 766	3	(D)	9	2 078	22	3 253	5	2 749	10	(D)	48
13	18 499	14	10 760	10	2 854	12	5 489	27	9 777	10	5 712	19	8 367	49
3	(D)	7	1 824	–	–	4	(D)	8	956	3	900	12	3 285	50
13	63 428	15	16 858	30	17 733	7	15 735	12	4 183	3	(D)	12	(D)	51
14	(D)	26	37 969	8	2 002	13	(D)	36	(D)	3	(D)	25	(D)	52
15	31 681	16	10 419	32	7 104	22	9 938	52	21 007	10	8 971	56	17 224	53
25	53 489	27	21 360	24	13 554	17	6 928	41	14 009	13	8 639	45	39 435	54
3	(D)	1	(D)	–	–	1	(D)	4	(D)	1	(D)	3	682	55
6	7 515	6	1 889	3	617	6	2 684	9	4 184	4	1 896	10	(D)	56
26	90 101	22	9 746	27	5 079	23	7 476	46	14 515	21	12 994	43	16 133	57
3	1 148	3	786	2	(D)	3	(D)	7	2 757	4	2 947	7	(D)	58
11	32 849	6	2 629	12	2 040	8	3 861	17	6 001	7	3 910	18	(D)	59
8	(D)	4	2 591	4	(D)	6	(D)	13	3 379	5	3 186	9	(D)	60
4	(D)	9	3 740	9	1 995	6	1 805	9	2 378	5	2 951	9	(D)	61
132	568 846	127	149 314	262	130 013	195	153 471	580	269 046	52	59 352	444	170 891	62
11	29 763	19	20 193	11	4 563	9	4 291	37	11 193	6	3 692	21	4 875	63
10	(D)	16	(D)	10	(D)	9	4 291	34	(D)	6	3 692	20	(D)	64
1	(D)	3	(D)	1	(D)	–	–	3	(D)	–	–	1	(D)	65

Table 5. **Summary Statistics for Counties and for Places With 2,500 Inhabitants or More:**

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including

	Geographic area	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses		Kind-of-business groups					
							Individual proprietorships (number)	Partnerships (number)	Building materials and garden supplies stores (SIC 52)		General merchandise stores (SIC 53)		Food stores (SIC 54)	
									Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)
	Virginia—Con.													
1	Washington County	177	148 021	15 829	3 572	1 777	66	14	10	6 307	7	11 892	26	45 756
2	Abingdon	119	120 819	13 348	3 025	1 392	38	6	7	(D)	5	(D)	9	34 073
3	Balance of county	58	27 202	2 483	547	385	28	8	3	(D)	2	(D)	17	11 683
4	Waynesboro (IC)	151	165 124	18 444	4 142	1 864	39	6	9	8 055	3	15 268	12	37 494
5	Westmoreland County	78	48 611	4 821	1 046	523	33	6	5	4 639	4	1 817	18	14 457
6	Williamsburg (IC)	277	302 613	44 143	9 983	5 287	25	11	13	10 589	5	(D)	26	66 679
7	Winchester (IC)	422	406 204	49 415	10 918	4 890	113	32	15	22 233	15	73 494	48	75 233
8	Wise County	248	216 205	19 845	4 681	2 283	65	14	10	7 851	11	25 496	47	84 594
9	Big Stone Gap	77	66 220	6 704	1 547	839	18	6	2	(D)	5	13 792	11	19 325
10	Coeburn	41	48 652	3 748	904	399	10	3	3	(D)	2	(D)	11	20 981
11	Wise	50	41 489	4 119	979	496	11	2	1	(D)	4	(D)	7	17 664
12	Balance of county	80	59 844	5 274	1 251	549	26	3	4	2 560	–	–	18	26 624
13	Wythe County	177	134 552	14 119	3 180	1 600	65	18	5	4 492	7	7 692	25	24 751
14	Wytheville	133	115 196	12 473	2 808	1 404	38	11	5	4 492	5	(D)	9	(D)
15	Balance of county	44	19 356	1 646	372	196	27	7	–	–	2	(D)	16	(D)
16	York County	167	123 764	15 734	3 582	1 905	30	2	8	(D)	3	(D)	24	43 003

revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Kind-of-business groups—Con.														
Automotive dealers (SIC 55 ex. 554)		Gasoline service stations (SIC 554)		Apparel and accessory stores (SIC 56)		Furniture and homefurnishings stores (SIC 57)		Eating and drinking places (SIC 58)		Drug and proprietary stores (SIC 591)		Miscellaneous retail stores (SIC 59 ex. 591)		
Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	Number	Sales ($1,000)	
18	34 132	16	10 832	16	4 737	14	7 906	31	12 835	9	4 429	30	9 195	1
10	32 638	10	8 613	15	(D)	11	(D)	24	10 336	6	3 499	22	(D)	2
8	1 494	6	2 219	1	(D)	3	(D)	7	2 499	3	930	8	(D)	3
16	49 161	11	11 336	7	1 745	18	12 467	40	15 079	8	6 983	27	7 556	4
9	15 546	10	4 763	1	(D)	1	(D)	21	4 614	3	1 781	8	(D)	5
10	37 126	15	19 629	23	18 720	16	24 965	92	74 279	9	7 779	68	(D)	6
28	97 019	14	9 230	58	23 358	35	23 712	110	38 583	17	17 015	82	26 327	7
29	44 512	24	12 758	22	6 061	12	2 337	39	10 361	15	11 433	39	10 794	8
7	13 684	6	2 244	6	1 659	4	804	16	4 505	5	4 482	13	(D)	9
4	(D)	6	4 727	1	(D)	3	(D)	4	1 478	2	(D)	5	(D)	10
7	(D)	4	2 552	4	(D)	1	(D)	10	3 518	3	1 881	9	1 394	11
11	16 241	8	3 233	9	3 222	4	930	9	862	5	(D)	12	(D)	12
22	31 010	21	36 398	14	5 151	14	3 808	39	10 859	9	5 418	21	4 973	13
16	29 180	13	26 078	13	(D)	13	(D)	32	10 107	8	(D)	19	(D)	14
6	1 830	8	10 320	1	(D)	1	(D)	7	752	1	(D)	2	(D)	15
13	8 535	12	10 626	11	(D)	15	(D)	39	18 293	7	(D)	35	(D)	16

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	ALEXANDRIA (IC)							
	Retail trade	**747**	**1 226 381**	**154 791**	**36 464**	**13 183**	**93**	**34**
52	**Building materials and garden supplies stores**	**18**	**28 531**	**3 524**	**846**	**222**	**3**	**1**
521, 3	Building materials and supply stores	10	24 989	3 169	738	171	3	-
525	Hardware stores	6	(D)	(D)	(D)	(D)	-	1
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**8**	**162 425**	**17 224**	**4 269**	**1 599**	**-**	**-**
531	Department stores (incl. leased depts.)[1 2]	4	161 181	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	4	153 769	16 110	4 010	1 473	-	-
533	Variety stores	3	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	1	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**63**	**164 476**	**18 701**	**4 417**	**1 313**	**3**	**5**
541	Grocery stores	47	156 481	17 010	4 046	1 115	2	3
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries	5	(D)	(D)	(D)	(D)	1	-
543, 4, 5, 9	Other food stores	10	4 775	608	117	57	-	2
55 ex. 554	**Automotive dealers**	**33**	**278 677**	**29 259**	**6 871**	**1 179**	**5**	**-**
551	New and used car dealers	10	258 341	26 308	6 160	1 008	-	-
552	Used car dealers	2	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores	17	(D)	(D)	(D)	(D)	4	-
555, 6, 7, 9	Miscellaneous automotive dealers	4	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**42**	**66 109**	**4 940**	**1 213**	**408**	**8**	**-**
56	**Apparel and accessory stores**	**83**	**49 550**	**6 691**	**1 639**	**715**	**6**	**1**
561	Men's and boys' clothing stores	9	13 624	1 878	461	115	-	-
562, 3	Women's clothing and specialty stores	41	15 847	2 522	642	290	2	1
562	Women's clothing stores	36	15 109	2 428	618	272	1	1
563	Women's accessory and specialty stores	5	738	94	24	18	1	-
565	Family clothing stores	9	11 739	1 066	244	166	2	-
566	Shoe stores	14	6 146	855	208	107	-	-
564, 9	Other apparel and accessory stores	10	2 194	370	84	37	2	-
57	**Furniture and homefurnishings stores**	**75**	**59 735**	**7 906**	**1 840**	**615**	**5**	**6**
5712	Furniture stores	16	19 875	2 361	545	153	-	3
5713, 4, 9	Homefurnishings stores	32	20 296	3 066	715	270	3	2
572	Household appliance stores	2	(D)	(D)	(D)	(D)	1	-
573	Radio, television, computer, and music stores	25	(D)	(D)	(D)	(D)	1	1
58	**Eating and drinking places**	**207**	**151 958**	**43 531**	**9 939**	**5 387**	**22**	**8**
5812	Eating places	204	(D)	(D)	(D)	(D)	22	8
5813	Drinking places	3	(D)	(D)	(D)	(D)	-	-
591	**Drug and proprietary stores**	**27**	**29 989**	**4 141**	**923**	**217**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**191**	**234 931**	**18 874**	**4 507**	**1 528**	**39**	**13**
592	Liquor stores	3	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	21	3 088	354	76	54	5	5
594	Miscellaneous shopping goods stores	98	49 062	5 703	1 317	583	24	4
5941	Sporting goods stores and bicycle shops	15	8 692	1 291	266	118	-	1
5942, 3	Book, stationery stores	11	5 737	443	112	62	4	-
5944	Jewelry stores	20	24 618	2 628	645	177	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	52	10 015	1 341	294	226	17	2
596	Nonstore retailers	16	157 027	7 901	1 923	529	3	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	-	-
5992	Florists	13	4 685	1 115	262	121	1	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	2	(D)	(D)	(D)	(D)	1	1
5995	Optical goods stores	11	2 007	535	119	28	2	-
5999	Miscellaneous retail stores, n.e.c.	25	6 514	1 661	484	151	3	3

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	CHARLOTTESVILLE (IC)							
	Retail trade	**610**	**701 097**	**83 712**	**18 859**	**8 145**	**148**	**39**
52	**Building materials and garden supplies stores**	**14**	**41 594**	**3 950**	**824**	**261**	**1**	**-**
521, 3	Building materials and supply stores	10	(D)	(D)	(D)	(D)	-	-
525	Hardware stores	3	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**12**	**57 549**	**7 192**	**1 652**	**772**	**1**	**-**
531	Department stores (incl. leased depts.)[1, 2]	5	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	5	(D)	(D)	(D)	(D)	-	-
533	Variety stores	3	1 989	322	79	44	-	-
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**81**	**152 043**	**15 445**	**3 491**	**1 452**	**35**	**10**
541	Grocery stores	70	(D)	(D)	(D)	(D)	35	10
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries	6	(D)	(D)	(D)	(D)	-	-
543, 4, 5, 9	Other food stores	4	885	97	22	16	-	-
55 ex. 554	**Automotive dealers**	**33**	**154 159**	**14 364**	**3 276**	**637**	**8**	**-**
551	New and used car dealers	13	(D)	(D)	(D)	(D)	1	-
552	Used car dealers	3	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores	14	8 777	1 746	371	107	6	-
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**30**	**26 805**	**1 525**	**385**	**177**	**13**	**2**
56	**Apparel and accessory stores**	**69**	**34 381**	**4 484**	**1 080**	**498**	**10**	**1**
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	3	-
562, 3	Women's clothing and specialty stores	31	18 334	2 339	513	294	3	1
562	Women's clothing stores	26	(D)	(D)	(D)	(D)	-	1
563	Women's accessory and specialty stores	5	(D)	(D)	(D)	(D)	3	-
565	Family clothing stores	4	(D)	(D)	(D)	(D)	1	-
566	Shoe stores	14	4 457	671	204	63	-	-
564, 9	Other apparel and accessory stores	12	(D)	(D)	(D)	(D)	3	-
57	**Furniture and homefurnishings stores**	**62**	**40 951**	**5 811**	**1 348**	**436**	**8**	**2**
5712	Furniture stores	14	14 346	1 915	430	116	2	-
5713, 4, 9	Homefurnishings stores	20	(D)	(?)	(D)	(D)	4	-
572	Household appliance stores	8	(D)	(D)	(D)	(D)	1	1
573	Radio, television, computer, and music stores	20	7 653	1 048	278	118	1	1
58	**Eating and drinking places**	**150**	**65 540**	**16 899**	**3 661**	**2 771**	**34**	**18**
5812	Eating places	145	(D)	(D)	(D)	(D)	32	17
5813	Drinking places	5	(D)	(D)	(D)	(D)	2	1
591	**Drug and proprietary stores**	**13**	**24 547**	**2 948**	**655**	**174**	**-**	**-**
59 ex. 591	**Miscellaneous retail stores**	**146**	**103 528**	**11 094**	**2 507**	**967**	**38**	**8**
592	Liquor stores	6	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	9	(D)	(D)	(D)	(D)	2	1
594	Miscellaneous shopping goods stores	82	28 889	4 511	967	477	17	3
5941	Sporting goods stores and bicycle shops	18	4 719	659	125	53	2	1
5942, 3	Book, stationery stores	10	(D)	(D)	(D)	(D)	3	-
5944	Jewelry stores	13	(D)	(D)	(D)	(D)	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	41	(D)	(D)	(D)	(D)	9	1
596	Nonstore retailers	10	(D)	(D)	(D)	(D)	3	2
598	Fuel dealers	6	17 730	1 199	277	78	1	-
5992	Florists	7	2 124	489	124	51	3	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	10	1 458	346	79	20	3	-
5999	Miscellaneous retail stores, n.e.c.	16	(D)	(D)	(D)	(D)	8	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	CHESAPEAKE (IC)							
	Retail trade	**607**	**791 710**	**83 238**	**19 194**	**8 322**	**88**	**17**
52	**Building materials and garden supplies stores**	**43**	**66 758**	**6 517**	**1 557**	**449**	**5**	**-**
521, 3	Building materials and supply stores	16	55 384	4 645	1 117	284	2	-
525	Hardware stores	14	3 935	654	152	55	2	-
526	Retail nurseries, lawn and garden supply stores	10	(D)	(D)	(D)	(D)	1	-
527	Mobile home dealers	3	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**13**	**84 453**	**9 325**	**1 934**	**857**	**1**	**-**
531	Department stores (incl. leased depts.)[1, 2]	7	84 016	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	7	(D)	(D)	(D)	(D)	-	-
533	Variety stores	4	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	2	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**84**	**159 928**	**14 066**	**3 112**	**1 473**	**8**	**2**
541	Grocery stores	69	153 246	13 176	2 912	1 320	5	1
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	-	1
546	Retail bakeries	3	(D)	(D)	(D)	(D)	2	-
543, 4, 5, 9	Other food stores	7	3 509	416	94	49	1	-
55 ex. 554	**Automotive dealers**	**45**	**249 396**	**20 742**	**4 925**	**978**	**5**	**-**
551	New and used car dealers	11	231 146	18 283	4 385	788	-	-
552	Used car dealers	7	(D)	(D)	(D)	(D)	3	-
553	Auto and home supply stores	24	9 491	1 531	336	125	2	-
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**46**	**66 277**	**3 798**	**979**	**420**	**13**	**-**
56	**Apparel and accessory stores**	**58**	**19 707**	**2 474**	**509**	**295**	**3**	**1**
561	Men's and boys' clothing stores	6	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores	23	9 820	1 051	218	147	2	1
562	Women's clothing stores	21	(D)	(D)	(D)	(D)	2	1
563	Women's accessory and specialty stores	2	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	3	(D)	(D)	(D)	(D)	-	-
566	Shoe stores	19	5 607	815	171	84	-	-
564, 9	Other apparel and accessory stores	5	(D)	(D)	(D)	(D)	-	-
57	**Furniture and homefurnishings stores**	**42**	**18 622**	**2 663**	**614**	**192**	**8**	**1**
5712	Furniture stores	17	9 091	1 148	270	95	4	1
5713, 4, 9	Homefurnishings stores	12	4 866	844	186	53	4	-
572	Household appliance stores	3	(D)	(D)	(D)	(D)	-	-
573	Radio, television, computer, and music stores	10	(D)	(D)	(D)	(D)	-	-
58	**Eating and drinking places**	**144**	**57 433**	**14 186**	**3 298**	**2 735**	**28**	**6**
5812	Eating places	137	56 096	13 909	3 219	2 671	27	6
5813	Drinking places	7	1 337	277	79	64	1	-
591	**Drug and proprietary stores**	**23**	**23 949**	**3 016**	**686**	**243**	**1**	**-**
59 ex. 591	**Miscellaneous retail stores**	**111**	**45 187**	**6 451**	**1 580**	**680**	**18**	**7**
592	Liquor stores	2	2 348	121	31	6	-	-
593	Used merchandise stores	9	3 881	872	201	88	2	-
594	Miscellaneous shopping goods stores	53	14 943	2 010	480	274	5	5
5941	Sporting goods stores and bicycle shops	11	2 379	301	45	29	1	-
5942, 3	Book, stationery stores	5	1 693	252	74	31	-	-
5944	Jewelry stores	9	3 947	589	156	71	-	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	28	6 824	868	205	143	4	4
596	Nonstore retailers	6	(D)	(D)	(D)	(D)	2	-
598	Fuel dealers	12	16 192	1 992	497	125	-	-
5992	Florists	14	1 264	214	49	48	6	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	6	1 014	237	60	16	-	-
5999	Miscellaneous retail stores, n.e.c.	8	(D)	(D)	(D)	(D)	1	-

See footnotes at end of table.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	DANVILLE (IC)							
	Retail trade	**494**	**477 957**	**55 010**	**12 903**	**5 916**	**118**	**29**
52	**Building materials and garden supplies stores**	**15**	**26 722**	**2 659**	**636**	**180**	**-**	**-**
521, 3	Building materials and supply stores	8	(D)	(D)	(D)	(D)	-	-
525	Hardware stores	3	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	2	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**18**	**70 694**	**9 082**	**2 304**	**1 041**	**2**	**-**
531	Department stores (incl. leased depts.)[1,2]	7	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	7	(D)	(D)	(D)	(D)	-	-
533	Variety stores	7	4 162	729	179	83	1	-
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**72**	**101 578**	**8 565**	**2 061**	**933**	**22**	**8**
541	Grocery stores	62	(D)	(D)	(D)	(D)	18	5
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	5	(D)	(D)	(D)	(D)	2	1
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	(D)	1	-
55 ex. 554	**Automotive dealers**	**45**	**117 827**	**9 757**	**2 242**	**534**	**8**	**1**
551	New and used car dealers	14	100 871	7 219	1 661	365	-	-
552	Used car dealers	11	(D)	(D)	(D)	(D)	5	1
553	Auto and home supply stores	16	(D)	(D)	(D)	(D)	2	-
555, 6, 7, 9	Miscellaneous automotive dealers	4	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**44**	**32 735**	**1 990**	**481**	**223**	**13**	**3**
56	**Apparel and accessory stores**	**47**	**17 502**	**2 498**	**595**	**293**	**7**	**-**
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	2	-
562, 3	Women's clothing and specialty stores	16	(D)	(D)	(D)	(D)	1	-
562	Women's clothing stores	15	(D)	(D)	(D)	(D)	1	-
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	3	(D)	(D)	(D)	(D)	2	-
566	Shoe stores	18	(D)	(D)	(D)	(D)	1	-
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	(D)	1	-
57	**Furniture and homefurnishings stores**	**39**	**25 277**	**3 320**	**613**	**256**	**9**	**2**
5712	Furniture stores	13	16 112	2 287	371	154	2	1
5713, 4, 9	Homefurnishings stores	10	(D)	(D)	(D)	(D)	2	1
572	Household appliance stores	2	(D)	(D)	(D)	(D)	1	-
573	Radio, television, computer, and music stores	14	(D)	(D)	(D)	(D)	4	-
58	**Eating and drinking places**	**113**	**41 285**	**10 601**	**2 466**	**1 868**	**38**	**15**
5812	Eating places	111	(D)	(D)	(D)	(D)	37	15
5813	Drinking places	2	(D)	(D)	(D)	(D)	1	-
591	**Drug and proprietary stores**	**22**	**20 729**	**2 606**	**601**	**223**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**79**	**23 608**	**3 932**	**904**	**365**	**17**	**2**
592	Liquor stores	3	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	3	(D)	(D)	(D)	(D)	1	-
594	Miscellaneous shopping goods stores	38	10 977	1 798	452	191	4	1
5941	Sporting goods stores and bicycle shops	3	(D)	(D)	(D)	(D)	1	-
5942, 3	Book, stationery stores	4	639	65	20	14	-	-
5944	Jewelry stores	15	(D)	(D)	(D)	(D)	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	16	(D)	(D)	(D)	(D)	2	1
596	Nonstore retailers	4	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	5	1 878	246	49	16	1	-
5992	Florists	10	(D)	(D)	(D)	(D)	6	1
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	7	(D)	(D)	(D)	(D)	2	-
5999	Miscellaneous retail stores, n.e.c.	8	(D)	(D)	(D)	(D)	1	-

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	FAIRFAX (IC)							
	Retail trade	**352**	**706 903**	**81 628**	**18 656**	**6 344**	**32**	**16**
52	**Building materials and garden supplies stores**	**14**	**35 252**	**3 493**	**811**	**301**	**1**	**-**
521, 3	Building materials and supply stores	9	30 137	2 808	619	244	1	-
525	Hardware stores	2	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	3	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**5**	**38 124**	**3 103**	**807**	**286**	**-**	**-**
531	Department stores (incl. leased depts.)[1 2]	1	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	1	(D)	(D)	(D)	(D)	-	-
533	Variety stores	1	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	3	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**30**	**69 680**	**6 844**	**1 490**	**545**	**2**	**1**
541	Grocery stores	18	(D)	(D)	(D)	(D)	2	-
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries	4	(D)	(D)	(D)	(D)	-	-
543, 4, 5, 9	Other food stores	7	1 873	229	55	42	-	1
55 ex. 554	**Automotive dealers**	**24**	**326 252**	**32 296**	**7 143**	**1 077**	**-**	**-**
551	New and used car dealers	11	306 557	29 259	6 319	948	-	-
552	Used car dealers	3	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores	7	6 112	1 070	230	61	-	-
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**20**	**27 712**	**2 539**	**595**	**263**	**6**	**1**
56	**Apparel and accessory stores**	**30**	**18 623**	**2 248**	**562**	**285**	**2**	**1**
561	Men's and boys' clothing stores	2	(D)	(D)	(D)	(D)	-	-
562, 3	Women's clothing and specialty stores	15	4 971	682	179	92	1	1
562	Women's clothing stores	9	3 530	451	103	61	-	-
563	Women's accessory and specialty stores	6	1 441	231	76	31	1	1
565	Family clothing stores	3	(D)	(D)	(D)	(D)	1	-
566	Shoe stores	6	5 119	745	179	87	-	-
564, 9	Other apparel and accessory stores	4	(D)	(D)	(D)	(D)	-	-
57	**Furniture and homefurnishings stores**	**55**	**49 724**	**6 342**	**1 454**	**394**	**4**	**3**
5712	Furniture stores	12	21 373	3 242	730	149	-	1
5713, 4, 9	Homefurnishings stores	19	12 956	1 421	320	114	1	1
572	Household appliance stores	5	1 743	269	81	25	-	1
573	Radio, television, computer, and music stores	19	13 652	1 410	323	106	3	-
58	**Eating and drinking places**	**92**	**60 672**	**15 761**	**3 676**	**2 406**	**5**	**7**
5812	Eating places	89	(D)	(D)	(D)	(D)	5	7
5813	Drinking places	3	(D)	(D)	(D)	(D)	-	-
591	**Drug and proprietary stores**	**15**	**28 921**	**3 278**	**728**	**227**	**-**	**-**
59 ex. 591	**Miscellaneous retail stores**	**67**	**51 943**	**5 724**	**1 390**	**560**	**12**	**3**
592	Liquor stores	4	10 382	281	66	16	-	-
593	Used merchandise stores	1	(D)	(D)	(D)	(D)	1	-
594	Miscellaneous shopping goods stores	34	30 072	3 297	749	372	7	1
5941	Sporting goods stores and bicycle shops	5	3 938	660	111	61	1	1
5942, 3	Book, stationery stores	4	5 931	532	122	64	1	-
5944	Jewelry stores	11	6 022	994	248	73	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	14	14 181	1 111	268	174	4	-
596	Nonstore retailers	2	(D)	(D)	(D)	(D)	-	1
598	Fuel dealers	3	(D)	(D)	(D)	(D)	-	-
5992	Florists	7	1 994	514	151	53	3	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	3	(D)	(D)	(D)	(D)	-	-
5999	Miscellaneous retail stores, n.e.c.	13	4 077	801	181	61	1	1

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	FREDERICKSBURG (IC)							
	Retail trade	**434**	**443 280**	**55 976**	**13 036**	**5 919**	**100**	**24**
52	**Building materials and garden supplies stores**	**19**	**44 406**	**4 796**	**1 045**	**346**	**3**	**2**
521, 3	Building materials and supply stores	12	35 210	3 517	792	259	2	1
525	Hardware stores	2	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	3	(D)	(D)	(D)	(D)	-	1
527	Mobile home dealers	2	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**11**	**58 727**	**7 185**	**1 540**	**919**	**1**	**-**
531	Department stores (incl. leased depts.)[1,2]	6	56 833	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	6	53 230	6 587	1 406	827	-	-
533	Variety stores	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	3	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**51**	**81 797**	**9 568**	**2 446**	**810**	**17**	**5**
541	Grocery stores	39	78 988	9 092	2 333	746	14	3
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	(D)	-	-
546	Retail bakeries	5	601	285	68	34	2	1
543, 4, 5, 9	Other food stores	5	(D)	(D)	(D)	(D)	1	1
55 ex. 554	**Automotive dealers**	**29**	**82 372**	**6 378**	**1 749**	**302**	**5**	**1**
551	New and used car dealers	6	68 455	4 273	1 223	185	-	1
552	Used car dealers	8	(D)	(D)	(D)	(D)	4	-
553	Auto and home supply stores	12	8 520	1 596	371	86	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	3	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**25**	**30 719**	**1 882**	**357**	**162**	**6**	**-**
56	**Apparel and accessory stores**	**39**	**9 822**	**1 424**	**398**	**158**	**8**	**2**
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores	14	4 372	699	204	79	3	-
562	Women's clothing stores	12	(D)	(D)	(D)	(D)	1	-
563	Women's accessory and specialty stores	2	(D)	(D)	(D)	(D)	2	-
565	Family clothing stores	3	(D)	(D)	(D)	(D)	1	1
566	Shoe stores	11	2 042	265	51	37	1	-
564, 9	Other apparel and accessory stores	8	1 482	133	28	21	2	1
57	**Furniture and homefurnishings stores**	**31**	**17 645**	**2 302**	**551**	**215**	**5**	**4**
5712	Furniture stores	11	8 331	1 265	318	106	2	1
5713, 4, 9	Homefurnishings stores	8	3 358	445	99	39	1	2
572	Household appliance stores	4	918	101	28	17	-	1
573	Radio, television, computer, and music stores	8	5 038	491	106	54	2	-
58	**Eating and drinking places**	**114**	**59 590**	**14 514**	**3 089**	**2 322**	**23**	**8**
5812	Eating places	111	59 383	14 468	3 078	2 317	20	8
5813	Drinking places	3	207	46	11	5	3	-
591	**Drug and proprietary stores**	**12**	**13 109**	**2 007**	**455**	**111**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**103**	**45 093**	**5 920**	**1 405**	**574**	**30**	**2**
592	Liquor stores	3	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	6	936	155	35	30	4	-
594	Miscellaneous shopping goods stores	54	17 491	2 403	551	273	15	1
5941	Sporting goods stores and bicycle shops	11	3 812	425	88	49	5	1
5942, 3	Book, stationery stores	8	1 999	214	51	32	1	-
5944	Jewelry stores	15	7 017	1 091	271	84	4	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	20	4 663	673	141	108	5	-
596	Nonstore retailers	5	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	6	14 632	1 223	330	75	-	-
5992	Florists	7	2 111	442	98	50	2	1
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	7	1 595	290	79	25	3	-
5999	Miscellaneous retail stores, n.e.c.	14	1 970	467	88	51	5	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	HAMPTON (IC)							
	Retail trade	**735**	**1 156 149**	**125 313**	**30 309**	**12 906**	**94**	**19**
52	**Building materials and garden supplies stores**	**28**	**46 713**	**5 542**	**1 189**	**482**	**1**	**2**
521, 3	Building materials and supply stores	13	37 483	3 940	836	300	1	-
525	Hardware stores	7	(D)	(D)	(D)	(D)	-	2
526	Retail nurseries, lawn and garden supply stores	7	4 638	659	154	129	-	-
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**18**	**132 345**	**14 583**	**3 379**	**1 733**	**-**	**-**
531	Department stores (incl. leased depts.)[1] [2]	9	121 613	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	9	(D)	(D)	(D)	(D)	-	-
533	Variety stores	7	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	2	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**98**	**188 221**	**14 904**	**3 851**	**1 840**	**11**	**1**
541	Grocery stores	78	163 550	14 280	3 730	1 714	6	-
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	4	(D)	(D)	(D)	(D)	1	-
543, 4, 5, 9	Other food stores	14	2 749	426	81	106	3	1
55 ex. 554	**Automotive dealers**	**57**	**245 706**	**22 278**	**5 003**	**1 074**	**1**	**-**
551	New and used car dealers	11	211 173	17 522	3 951	764	-	-
552	Used car dealers	8	3 623	321	81	28	-	-
553	Auto and home supply stores	31	17 324	3 087	724	216	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	7	13 586	1 348	267	66	-	-
554	**Gasoline service stations**	**49**	**60 196**	**3 674**	**899**	**368**	**12**	**2**
56	**Apparel and accessory stores**	**103**	**58 660**	**6 683**	**1 505**	**868**	**6**	**4**
561	Men's and boys' clothing stores	15	8 368	1 127	244	121	-	-
562, 3	Women's clothing and specialty stores	36	15 826	1 739	422	269	4	1
562	Women's clothing stores	31	15 142	1 681	407	260	3	-
563	Women's accessory and specialty stores	5	684	58	15	9	1	1
565	Family clothing stores	11	20 395	2 033	446	267	-	1
566	Shoe stores	28	10 053	1 277	295	155	-	1
564, 9	Other apparel and accessory stores	13	4 018	507	98	56	2	1
57	**Furniture and homefurnishings stores**	**63**	**82 548**	**7 213**	**1 751**	**833**	**5**	**2**
5712	Furniture stores	19	21 712	2 977	743	181	1	2
5713, 4, 9	Homefurnishings stores	18	10 407	1 531	320	116	2	-
572	Household appliance stores	4	982	132	29	10	1	-
573	Radio, television, computer, and music stores	22	29 467	2 593	659	226	1	-
58	**Eating and drinking places**	**161**	**82 405**	**20 196**	**4 782**	**3 586**	**33**	**8**
5812	Eating places	152	81 369	19 992	4 713	3 531	29	5
5813	Drinking places	9	1 036	204	69	55	4	1
591	**Drug and proprietary stores**	**22**	**30 598**	**3 457**	**788**	**383**	**1**	**-**
59 ex. 591	**Miscellaneous retail stores**	**136**	**268 757**	**26 763**	**7 162**	**2 139**	**24**	**2**
592	Liquor stores	7	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	5	(D)	(D)	(D)	(D)	3	-
594	Miscellaneous shopping goods stores	74	(D)	(D)	(D)	(D)	8	2
5941	Sporting goods stores and bicycle shops	13	(D)	(D)	(D)	(D)	2	-
5942, 3	Book, stationery stores	7	(D)	(D)	(D)	(D)	2	1
5944	Jewelry stores	16	(D)	(D)	(D)	(D)	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	38	22 771	2 380	577	348	3	1
596	Nonstore retailers	11	(D)	(D)	(D)	(D)	2	-
598	Fuel dealers	4	(D)	(D)	(D)	(D)	2	-
5992	Florists	9	(D)	(D)	(D)	(D)	2	-
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	11	(D)	(D)	(D)	(D)	3	-
5999	Miscellaneous retail stores, n.e.c.	14	(D)	(D)	(D)	(D)	4	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	LYNCHBURG (IC)							
	Retail trade	**638**	**618 336**	**79 542**	**18 329**	**9 190**	**132**	**26**
52	**Building materials and garden supplies stores**	**21**	**37 849**	**3 930**	**877**	**257**	**4**	**-**
521, 3	Building materials and supply stores	8	31 502	3 206	710	196	-	-
525	Hardware stores	4	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	6	(D)	(D)	(D)	(D)	3	-
527	Mobile home dealers	3	3 846	379	82	25	-	-
53	**General merchandise stores**	**15**	**114 138**	**13 579**	**3 082**	**1 479**	**1**	**-**
531	Department stores (incl. leased depts.)[1 2]	9	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	9	(D)	(D)	(D)	(D)	-	-
533	Variety stores	4	(D)	(D)	(D)	(D)	1	-
539	Miscellaneous general merchandise stores	2	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**72**	**111 388**	**9 470**	**2 254**	**1 065**	**15**	**5**
541	Grocery stores	55	107 419	8 948	2 137	955	11	4
542	Meat and fish (seafood) markets	6	1 891	141	33	16	1	-
546	Retail bakeries	6	(D)	(D)	(D)	(D)	3	-
543, 4, 5, 9	Other food stores	5	(D)	(D)	(D)	(D)	-	1
55 ex. 554	**Automotive dealers**	**43**	**107 646**	**11 185**	**2 553**	**673**	**7**	**-**
551	New and used car dealers	11	85 092	7 912	1 829	403	-	-
552	Used car dealers	4	(D)	(D)	(D)	(D)	2	-
553	Auto and home supply stores	22	16 881	2 840	629	225	4	-
555, 6, 7, 9	Miscellaneous automotive dealers	6	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**43**	**49 942**	**3 089**	**736**	**303**	**15**	**1**
56	**Apparel and accessory stores**	**51**	**33 215**	**4 046**	**922**	**510**	**10**	**-**
561	Men's and boys' clothing stores	9	5 281	635	163	69	1	-
562, 3	Women's clothing and specialty stores	41	17 456	2 162	469	284	6	-
562	Women's clothing stores	37	(D)	(D)	(D)	(D)	4	-
563	Women's accessory and specialty stores	4	(D)	(D)	(D)	(D)	2	-
565	Family clothing stores	3	(D)	(D)	(D)	(D)	1	-
566	Shoe stores	22	(D)	(D)	(D)	(D)	2	-
564, 9	Other apparel and accessory stores	6	2 395	270	52	34	-	-
57	**Furniture and homefurnishings stores**	**55**	**36 153**	**7 792**	**1 747**	**532**	**9**	**4**
5712	Furniture stores	22	16 427	4 476	962	261	4	3
5713, 4, 9	Homefurnishings stores	16	(D)	(D)	(D)	(D)	2	-
572	Household appliance stores	4	(D)	(D)	(D)	(D)	1	1
573	Radio, television, computer, and music stores	13	7 923	1 099	275	100	2	-
58	**Eating and drinking places**	**143**	**58 678**	**15 271**	**3 548**	**3 207**	**33**	**10**
5812	Eating places	140	57 950	15 132	3 519	3 184	32	10
5813	Drinking places	3	728	139	29	23	1	-
591	**Drug and proprietary stores**	**26**	**20 965**	**3 130**	**726**	**268**	**3**	**-**
59 ex. 591	**Miscellaneous retail stores**	**139**	**48 362**	**8 050**	**1 904**	**896**	**35**	**8**
592	Liquor stores	5	5 315	337	85	17	-	-
593	Used merchandise stores	10	(D)	(D)	(D)	(D)	6	-
594	Miscellaneous shopping goods stores	60	19 868	2 590	631	342	14	5
5941	Sporting goods stores and bicycle shops	9	(D)	(D)	(D)	(D)	4	-
5942, 3	Book, stationery stores	6	1 129	113	22	20	2	-
5944	Jewelry stores	16	6 215	805	224	64	2	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	29	(D)	(D)	(D)	(D)	6	5
596	Nonstore retailers	13	(D)	(D)	(D)	(D)	5	-
598	Fuel dealers	5	3 702	455	114	36	-	-
5992	Florists	15	2 687	772	181	72	6	1
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	4	(D)	(D)	(D)	(D)	-	-
5995	Optical goods stores	15	(D)	(D)	(D)	(D)	-	-
5999	Miscellaneous retail stores, n.e.c.	12	(D)	(D)	(D)	(D)	4	-

See footnotes at end of table.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	NEWPORT NEWS (IC)							
	Retail trade	**950**	**1 046 597**	**117 206**	**27 706**	**11 950**	**174**	**40**
52	**Building materials and garden supplies stores**	**29**	**68 263**	**7 513**	**1 570**	**482**	**2**	**-**
521, 3	Building materials and supply stores	18	61 834	6 492	1 639	392	2	-
525	Hardware stores	2	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	3	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	6	4 122	571	133	41	-	-
53	**General merchandise stores**	**22**	**133 858**	**15 586**	**3 333**	**1 505**	**4**	**-**
531	Department stores (incl. leased depts.)[1 2]	12	138 742	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	12	129 777	14 952	3 173	1 431	-	-
533	Variety stores	6	3 719	601	152	69	1	-
539	Miscellaneous general merchandise stores	4	362	33	[1] 8	5	3	-
54	**Food stores**	**141**	**181 478**	**16 992**	**4 441**	**1 997**	**31**	**5**
541	Grocery stores	111	170 065	15 020	3 917	1 763	21	4
542	Meat and fish (seafood) markets	9	6 548	852	270	85	4	1
546	Retail bakeries	9	2 599	646	172	99	1	-
543, 4, 5, 9	Other food stores	12	2 268	274	82	50	5	-
55 ex. 554	**Automotive dealers**	**82**	**336 537**	**27 717**	**6 618**	**1 527**	**15**	**6**
551	New and used car dealers	17	298 313	21 786	5 147	1 175	1	1
552	Used car dealers	19	11 606	1 195	418	81	7	3
553	Auto and home supply stores	39	19 250	3 561	797	215	5	2
555, 6, 7, 9	Miscellaneous automotive dealers	7	7 368	1 175	256	56	2	-
554	**Gasoline service stations**	**64**	**76 546**	**3 319**	**823**	**403**	**16**	**-**
56	**Apparel and accessory stores**	**105**	**40 239**	**5 234**	**1 192**	**606**	**5**	**1**
561	Men's and boys' clothing stores	16	5 085	831	201	75	1	-
562, 3	Women's clothing and specialty stores	39	16 919	2 166	489	276	2	1
562	Women's clothing stores	36	(D)	(D)	(D)	(D)	2	1
563	Women's accessory and specialty stores	3	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	6	5 453	571	130	70	2	-
566	Shoe stores	35	10 259	1 403	310	147	-	-
564, 9	Other apparel and accessory stores	9	2 523	263	62	38	-	-
57	**Furniture and homefurnishings stores**	**85**	**40 761**	**5 839**	**1 291**	**445**	**15**	**6**
5712	Furniture stores	35	20 450	3 319	699	223	6	3
5713, 4, 9	Homefurnishings stores	20	6 825	923	236	84	4	2
572	Household appliance stores	6	2 538	303	69	24	1	-
573	Radio, television, computer, and music stores	24	10 948	1 294	287	114	4	1
58	**Eating and drinking places**	**225**	**78 286**	**20 307**	**4 827**	**3 577**	**46**	**14**
5812	Eating places	215	76 505	19 908	4 738	3 475	46	13
5813	Drinking places	10	1 781	399	89	102	-	1
591	**Drug and proprietary stores**	**33**	**22 479**	**3 287**	**683**	**264**	**3**	**2**
59 ex. 591	**Miscellaneous retail stores**	**164**	**68 150**	**11 412**	**2 628**	**1 144**	**37**	**6**
592	Liquor stores	5	6 741	359	89	18	-	-
593	Used merchandise stores	9	1 173	184	42	23	3	1
594	Miscellaneous shopping goods stores	91	28 345	3 890	951	568	18	3
5941	Sporting goods stores and bicycle shops	14	6 324	673	164	90	3	-
5942, 3	Book, stationery stores	8	2 145	254	56	31	2	-
5944	Jewelry stores	22	8 728	1 247	282	154	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	47	11 148	1 716	449	293	10	3
596	Nonstore retailers	10	(D)	(D)	(D)	(D)	3	-
598	Fuel dealers	5	4 230	1 055	240	63	1	-
5992	Florists	13	2 790	578	139	93	5	1
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	2	(D)	(D)	(D)	(D)	-	1
5995	Optical goods stores	14	4 094	1 089	233	71	1	-
5999	Miscellaneous retail stores, n.e.c.	14	2 626	595	116	55	5	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	NORFOLK (IC)							
	Retail trade	**1 581**	**1 725 677**	**213 905**	**50 671**	**22 309**	**212**	**44**
52	**Building materials and garden supplies stores**	**38**	**50 492**	**7 305**	**1 747**	**524**	**-**	**-**
521, 3	Building materials and supply stores	22	42 474	5 809	1 412	410	-	-
525	Hardware stores	9	4 873	889	200	67	-	-
526	Retail nurseries, lawn and garden supply stores	5	3 145	607	135	47	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**32**	**274 230**	**26 034**	**6 135**	**2 575**	**1**	**-**
531	Department stores (incl. leased depts.)[1, 2]	12	175 803	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	12	166 328	19 662	4 468	2 010	-	-
533	Variety stores	13	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	7	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**212**	**322 705**	**31 591**	**7 616**	**3 407**	**24**	**2**
541	Grocery stores	161	309 533	29 224	7 081	3 074	16	1
542	Meat and fish (seafood) markets	8	4 110	304	68	40	2	-
546	Retail bakeries	16	3 947	1 141	282	156	3	1
543, 4, 5, 9	Other food stores	27	5 115	922	185	137	3	-
55 ex. 554	**Automotive dealers**	**120**	**402 591**	**37 599**	**8 687**	**1 907**	**8**	**2**
551	New and used car dealers	15	316 623	25 642	6 065	1 126	1	1
552	Used car dealers	30	20 369	2 679	557	170	3	-
553	Auto and home supply stores	57	41 906	7 271	1 624	513	4	1
555, 6, 7, 9	Miscellaneous automotive dealers	18	23 693	2 007	441	98	-	-
554	**Gasoline service stations**	**84**	**87 126**	**5 855**	**1 382**	**547**	**35**	**4**
56	**Apparel and accessory stores**	**107**	**102 344**	**13 253**	**3 202**	**1 576**	**6**	**2**
561	Men's and boys' clothing stores	30	20 371	2 968	766	301	1	-
562, 3	Women's clothing and specialty stores	53	34 119	4 431	1 089	573	1	-
562	Women's clothing stores	48	32 409	4 070	967	531	1	-
563	Women's accessory and specialty stores	5	1 710	361	102	42	-	-
565	Family clothing stores	21	21 798	2 456	548	294	2	-
566	Shoe stores	43	17 827	2 464	557	267	-	2
564, 9	Other apparel and accessory stores	20	8 229	934	242	141	2	-
57	**Furniture and homefurnishings stores**	**133**	**98 036**	**14 019**	**3 350**	**1 090**	**19**	**6**
5712	Furniture stores	46	42 509	6 819	1 633	492	5	3
5713, 4, 9	Homefurnishings stores	29	15 613	2 535	563	192	8	1
572	Household appliance stores	10	5 834	798	172	54	1	-
573	Radio, television, computer, and music stores	48	34 080	3 867	992	352	5	2
58	**Eating and drinking places**	**460**	**188 084**	**49 101**	**11 582**	**8 107**	**60**	**15**
5812	Eating places	417	181 238	47 547	11 204	7 851	55	15
5813	Drinking places	43	6 826	1 554	378	256	5	-
591	**Drug and proprietary stores**	**49**	**54 468**	**6 613**	**1 528**	**814**	**3**	**2**
59 ex. 591	**Miscellaneous retail stores**	**288**	**145 621**	**22 535**	**5 442**	**2 082**	**58**	**11**
592	Liquor stores	12	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	31	6 557	1 396	429	145	6	2
594	Miscellaneous shopping goods stores	138	60 001	7 989	1 901	871	30	4
5941	Sporting goods stores and bicycle shops	14	3 119	1 266	326	105	4	1
5942, 3	Book, stationery stores	16	9 174	985	232	116	3	-
5944	Jewelry stores	37	14 290	2 255	570	207	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	71	27 418	3 503	773	443	20	2
596	Nonstore retailers	21	(D)	(D)	(D)	(D)	3	-
598	Fuel dealers	11	17 905	3 785	793	158	-	2
5992	Florists	19	3 695	847	210	100	7	1
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	3	(D)	(D)	(D)	(D)	-	1
5995	Optical goods stores	14	2 721	618	152	49	1	-
5999	Miscellaneous retail stores, n.e.c.	38	13 990	2 583	658	234	8	1

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1992 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by Δ, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	PETERSBURG (IC)							
	Retail trade	**375**	**436 727**	**50 725**	**12 336**	**5 130**	**117**	**14**
52	**Building materials and garden supplies stores**	**17**	**39 093**	**5 173**	**1 230**	**289**	**3**	**-**
521, 3	Building materials and supply stores	14	(D)	(D)	(D)	(D)	3	-
525	Hardware stores	1	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**11**	**78 811**	**9 593**	**2 293**	**1 988**	**-**	**-**
531	Department stores (incl. leased depts.)[1, 2]	7	62 489	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	7	(D)	(D)	(D)	(D)	-	-
533	Variety stores	3	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	1	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**45**	**82 906**	**7 670**	**1 958**	**950**	**21**	**3**
541	Grocery stores	37	80 968	7 583	1 918	920	18	3
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	4	-
546	Retail bakeries	-	-	-	-	-	-	-
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	(D)	1	-
55 ex. 554	**Automotive dealers**	**38**	**108 607**	**9 241**	**2 264**	**588**	**8**	**-**
551	New and used car dealers	9	93 635	7 301	1 751	344	1	-
552	Used car dealers	4	(D)	(D)	(D)	(D)	2	-
553	Auto and home supply stores	21	8 771	1 540	353	119	4	-
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**40**	**35 253**	**1 905**	**451**	**174**	**30**	**1**
56	**Apparel and accessory stores**	**40**	**14 520**	**1 889**	**461**	**332**	**8**	**-**
561	Men's and boys' clothing stores	8	(D)	(D)	(D)	(D)	2	-
562, 3	Women's clothing and specialty stores	19	5 962	813	147	101	3	-
562	Women's clothing stores	15	(D)	(D)	(D)	(D)	1	-
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	1	-
565	Family clothing stores	1	(D)	(D)	(D)	(D)	1	-
566	Shoe stores	12	3 927	401	103	54	2	-
564, 9	Other apparel and accessory stores	3	(D)	(D)	(D)	(D)	1	-
57	**Furniture and homefurnishings stores**	**19**	**16 733**	**2 778**	**777**	**321**	**2**	**-**
5712	Furniture stores	11	7 834	1 577	472	118	1	-
5713, 4, 9	Homefurnishings stores	4	1 565	244	56	25	1	-
572	Household appliance stores	-	-	-	-	-	-	-
573	Radio, television, computer, and music stores	4	7 334	957	249	80	-	-
58	**Eating and drinking places**	**79**	**28 109**	**6 992**	**1 850**	**1 158**	**31**	**7**
5812	Eating places	74	27 066	6 784	1 803	1 127	29	6
5813	Drinking places	5	1 043	208	47	31	2	1
591	**Drug and proprietary stores**	**19**	**13 910**	**2 322**	**511**	**190**	**-**	**-**
59 ex. 591	**Miscellaneous retail stores**	**69**	**22 783**	**3 154**	**871**	**330**	**34**	**3**
592	Liquor stores	2	4 310	185	46	9	-	-
593	Used merchandise stores	5	283	42	15	8	3	1
594	Miscellaneous shopping goods stores	34	9 048	1 265	291	158	11	-
5941	Sporting goods stores and bicycle shops	2	(D)	(D)	(D)	(D)	1	-
5942, 3	Book, stationery stores	7	(D)	(D)	(D)	(D)	1	-
5944	Jewelry stores	10	2 879	450	106	44	2	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	15	2 789	351	79	70	7	-
596	Nonstore retailers	3	797	198	45	22	2	-
598	Fuel dealers	5	5 377	815	275	71	1	-
5992	Florists	6	879	170	42	19	2	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	6	(D)	(D)	(D)	(D)	2	-
5999	Miscellaneous retail stores, n.e.c.	6	(D)	(D)	(D)	(D)	1	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	PORTSMOUTH (IC)							
	Retail trade	**546**	**584 274**	**67 059**	**18 427**	**7 130**	**83**	**22**
52	**Building materials and garden supplies stores**	**16**	**23 598**	**3 773**	**994**	**294**	**2**	**-**
521, 3	Building materials and supply stores	9	20 127	3 049	819	228	1	-
525	Hardware stores	6	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	1	(D)	(D)	(D)	(D)	-	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**14**	**92 382**	**6 926**	**1 652**	**833**	**-**	**-**
531	Department stores (incl. leased depts.)[1, 2]	7	53 616	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	7	50 094	5 596	1 326	672	-	-
533	Variety stores	4	2 588	410	102	49	-	-
539	Miscellaneous general merchandise stores	3	9 680	920	225	112	-	-
54	**Food stores**	**77**	**154 897**	**12 217**	**3 169**	**1 505**	**12**	**2**
541	Grocery stores	59	149 883	11 500	2 995	1 378	5	2
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	3	-
546	Retail bakeries	7	(D)	(D)	(D)	(D)	4	-
543, 4, 5, 9	Other food stores	6	1 382	209	45	39	-	-
55 ex. 554	**Automotive dealers**	**61**	**180 520**	**15 192**	**3 731**	**775**	**3**	**-**
551	New and used car dealers	11	125 904	10 817	2 779	486	-	-
552	Used car dealers	19	10 735	1 066	249	81	1	-
553	Auto and home supply stores	23	13 008	2 140	514	174	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	8	10 873	1 169	189	54	1	-
554	**Gasoline service stations**	**28**	**31 487**	**1 487**	**369**	**177**	**10**	**1**
56	**Apparel and accessory stores**	**66**	**33 159**	**4 472**	**1 070**	**889**	**4**	**2**
561	Men's and boys' clothing stores	7	2 682	406	112	38	2	-
562, 3	Women's clothing and specialty stores	21	14 563	2 142	516	298	1	-
562	Women's clothing stores	20	(D)	(D)	(D)	(D)	1	-
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	6	6 381	586	130	88	1	-
566	Shoe stores	26	7 919	1 153	265	137	-	2
564, 9	Other apparel and accessory stores	6	1 614	185	45	28	-	-
57	**Furniture and homefurnishings stores**	**36**	**20 550**	**3 529**	**837**	**380**	**5**	**2**
5712	Furniture stores	13	8 885	1 605	386	115	4	1
5713, 4, 9	Homefurnishings stores	8	2 048	390	113	43	1	1
572	Household appliance stores	5	3 740	385	82	23	-	-
573	Radio, television, computer, and music stores	10	5 877	1 149	256	99	-	-
58	**Eating and drinking places**	**139**	**46 392**	**11 702**	**2 748**	**1 992**	**29**	**11**
5812	Eating places	125	42 827	11 087	2 627	1 906	28	11
5813	Drinking places	14	2 565	615	121	86	1	-
591	**Drug and proprietary stores**	**22**	**22 474**	**3 089**	**705**	**285**	**1**	**1**
59 ex. 591	**Miscellaneous retail stores**	**87**	**39 835**	**4 692**	**1 182**	**440**	**19**	**3**
592	Liquor stores	5	7 129	409	103	20	-	-
593	Used merchandise stores	9	875	237	46	25	2	1
594	Miscellaneous shopping goods stores	42	11 956	1 647	385	201	11	-
5941	Sporting goods stores and bicycle shops	8	2 589	333	70	37	3	-
5942, 3	Book, stationery stores	4	1 710	178	42	22	-	-
5944	Jewelry stores	13	3 889	624	158	70	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	17	3 768	512	115	72	5	-
596	Nonstore retailers	2	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	5	4 983	930	265	60	2	-
5992	Florists	7	1 631	528	118	49	-	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	10	1 305	359	108	30	2	-
5999	Miscellaneous retail stores, n.e.c.	6	(D)	(D)	(D)	(D)	1	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	RICHMOND (iC)							
	Retail trade	**1 787**	**1 926 189**	**245 471**	**57 845**	**23 884**	**318**	**64**
52	**Building materials and garden supplies stores**	**51**	**94 554**	**10 486**	**2 295**	**656**	**10**	**2**
521, 3	Building materials and supply stores	26	79 428	8 696	1 863	514	4	1
525	Hardware stores	16	5 583	876	207	85	5	-
526	Retail nurseries, lawn and garden supply stores	5	(D)	(D)	(D)	(D)	1	1
527	Mobile home dealers	2	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**20**	**75 154**	**12 625**	**2 952**	**1 481**	**1**	**1**
531	Department stores (incl. leased depts.)[1 2]	6	68 112	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	6	58 825	10 383	2 429	1 183	-	-
533	Variety stores	8	(D)	(D)	(D)	(D)	-	1
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**239**	**389 534**	**36 205**	**8 826**	**3 917**	**58**	**7**
541	Grocery stores	187	352 302	33 486	8 213	3 577	44	2
542	Meat and fish (seafood) markets	16	5 513	395	95	48	8	1
546	Retail bakeries	15	3 277	1 096	242	158	1	1
543, 4, 5, 9	Other food stores	21	8 442	1 226	276	134	5	3
55 ex. 554	**Automotive dealers**	**123**	**555 899**	**48 219**	**11 407**	**2 098**	**12**	**1**
551	New and used car dealers	29	482 610	37 962	9 165	1 477	2	1
552	Used car dealers	29	15 428	1 653	401	98	5	-
553	Auto and home supply stores	58	37 373	6 577	1 429	427	5	-
555, 6, 7, 9	Miscellaneous automotive dealers	7	20 488	2 037	412	96	-	-
554	**Gasoline service stations**	**105**	**108 536**	**7 713**	**1 838**	**688**	**27**	**3**
56	**Apparel and accessory stores**	**181**	**87 648**	**13 432**	**3 183**	**1 486**	**11**	**6**
561	Men's and boys' clothing stores	21	16 603	2 868	673	211	1	1
562, 3	Women's clothing and specialty stores	88	41 651	5 998	1 317	737	5	3
562	Women's clothing stores	65	33 929	4 790	1 052	614	3	3
563	Women's accessory and specialty stores	23	7 722	1 208	265	123	2	-
565	Family clothing stores	15	8 223	1 290	295	137	-	2
566	Shoe stores	33	13 123	2 083	499	181	1	-
564, 9	Other apparel and accessory stores	24	8 048	1 193	399	220	4	-
57	**Furniture and homefurnishings stores**	**143**	**104 627**	**17 020**	**4 090**	**1 301**	**14**	**5**
5712	Furniture stores	48	48 544	8 322	1 992	543	3	2
5713, 4, 9	Homefurnishings stores	47	27 674	4 428	1 002	334	7	3
572	Household appliance stores	8	3 104	763	143	52	2	-
573	Radio, television, computer, and music stores	40	25 305	3 507	953	372	2	-
58	**Eating and drinking places**	**516**	**198 027**	**52 790**	**12 509**	**8 547**	**129**	**31**
5812	Eating places	499	194 768	52 158	12 365	8 438	127	31
5813	Drinking places	17	3 259	632	144	109	2	-
591	**Drug and proprietary stores**	**62**	**67 288**	**9 469**	**2 179**	**754**	**3**	**-**
59 ex. 591	**Miscellaneous retail stores**	**347**	**264 902**	**37 512**	**8 566**	**2 778**	**55**	**8**
592	Liquor stores	21	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	32	8 204	1 596	363	175	12	1
594	Miscellaneous shopping goods stores	154	64 793	9 980	2 171	1 007	22	7
5941	Sporting goods stores and bicycle shops	14	8 327	1 076	171	103	2	-
5942, 3	Book, stationery stores	29	8 031	1 241	296	132	4	-
5944	Jewelry stores	28	14 786	3 175	715	243	6	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	83	33 649	4 488	985	529	10	6
596	Nonstore retailers	36	57 404	10 143	2 427	641	6	-
598	Fuel dealers	20	80 255	9 121	2 119	481	3	-
5992	Florists	21	5 374	1 400	320	138	5	-
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	29	6 514	1 532	364	104	1	-
5999	Miscellaneous retail stores, n.e.c.	33	(D)	(D)	(D)	(D)	6	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	ROANOKE (IC)							
	Retail trade	**1 081**	**1 023 287**	**129 455**	**30 249**	**13 530**	**171**	**38**
52	**Building materials and garden supplies stores**	**44**	**64 984**	**7 663**	**1 560**	**458**	**4**	**-**
521, 3	Building materials and supply stores	27	54 167	6 118	1 154	348	3	-
525	Hardware stores	5	3 858	842	256	64	-	-
526	Retail nurseries, lawn and garden supply stores	8	2 978	324	71	30	1	-
527	Mobile home dealers	4	3 981	379	79	16	-	-
53	**General merchandise stores**	**34**	**179 033**	**20 589**	**4 874**	**2 255**	**3**	**-**
531	Department stores (incl. leased depts.)[1,2]	12	144 050	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	12	133 075	16 937	3 972	1 837	-	-
533	Variety stores	11	(D)	(D)	(D)	(D)	2	-
539	Miscellaneous general merchandise stores	11	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**122**	**148 354**	**12 749**	**3 101**	**1 578**	**37**	**7**
541	Grocery stores	94	142 727	11 851	2 905	1 442	30	3
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	5	1 026	305	70	50	1	-
543, 4, 5, 9	Other food stores	18	(D)	(D)	(D)	(D)	5	4
55 ex. 554	**Automotive dealers**	**70**	**225 156**	**19 837**	**4 514**	**1 053**	**4**	**1**
551	New and used car dealers	16	193 045	14 848	3 382	702	-	-
552	Used car dealers	18	6 943	738	170	65	3	-
553	Auto and home supply stores	29	19 083	3 516	780	228	1	1
555, 6, 7, 9	Miscellaneous automotive dealers	7	6 085	735	182	58	-	-
554	**Gasoline service stations**	**66**	**57 462**	**3 564**	**885**	**402**	**16**	**2**
56	**Apparel and accessory stores**	**145**	**58 664**	**8 476**	**2 038**	**1 070**	**2**	**4**
561	Men's and boys' clothing stores	13	5 918	1 559	404	124	-	-
562, 3	Women's clothing and specialty stores	62	28 845	3 655	862	532	1	3
562	Women's clothing stores	56	(D)	(D)	(D)	(D)	1	1
563	Women's accessory and specialty stores	6	(D)	(D)	(D)	(D)	-	2
565	Family clothing stores	11	(D)	(D)	(D)	(D)	-	-
566	Shoe stores	46	16 116	2 101	508	279	-	1
564, 9	Other apparel and accessory stores	13	(D)	(D)	(D)	(D)	1	-
57	**Furniture and homefurnishings stores**	**85**	**63 264**	**11 881**	**2 889**	**835**	**13**	**3**
5712	Furniture stores	17	14 747	3 010	696	188	2	2
5713, 4, 9	Homefurnishings stores	30	17 430	2 838	593	211	4	-
572	Household appliance stores	7	3 441	297	71	25	2	-
573	Radio, television, computer, and music stores	31	27 646	5 736	1 529	411	5	1
58	**Eating and drinking places**	**240**	**93 031**	**23 648**	**5 517**	**3 984**	**61**	**14**
5812	Eating places	226	91 017	23 266	5 406	3 903	58	10
5813	Drinking places	14	2 014	382	111	81	3	4
591	**Drug and proprietary stores**	**38**	**30 817**	**4 128**	**952**	**315**	**2**	**1**
59 ex. 591	**Miscellaneous retail stores**	**217**	**102 522**	**16 940**	**3 919**	**1 580**	**29**	**6**
592	Liquor stores	8	8 984	775	192	39	-	-
593	Used merchandise stores	8	(D)	(D)	(D)	(D)	3	-
594	Miscellaneous shopping goods stores	120	54 494	8 528	1 988	900	13	3
5941	Sporting goods stores and bicycle shops	15	9 175	1 912	483	130	2	1
5942, 3	Book, stationery stores	18	7 950	850	154	94	1	1
5944	Jewelry stores	23	13 708	2 695	646	236	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	64	23 761	3 071	705	440	7	1
596	Nonstore retailers	13	(D)	(D)	(D)	(D)	3	-
598	Fuel dealers	7	13 018	1 504	365	86	1	-
5992	Florists	12	2 765	717	156	82	2	1
5993	Tobacco stores and stands	3	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	21	3 027	825	199	66	5	2
5999	Miscellaneous retail stores, n.e.c.	25	(D)	(D)	(D)	(D)	2	-

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	VIRGINIA BEACH (IC)							
	Retail trade	**2 166**	**2 349 352**	**282 910**	**65 408**	**30 774**	**254**	**71**
52	**Building materials and garden supplies stores**	**72**	**133 186**	**15 690**	**3 587**	**1 343**	**9**	**1**
521, 3	Building materials and supply stores	43	114 057	11 932	2 809	954	3	–
521	Lumber and other building materials dealers	34	111 420	11 635	2 727	925	2	–
523	Paint, glass, and wallpaper stores	9	2 637	297	82	29	1	–
525	Hardware stores	15	(D)	(D)	(D)	(D)	1	–
526	Retail nurseries, lawn and garden supply stores	13	10 786	2 547	696	275	2	1
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	–	–
53	**General merchandise stores**	**35**	**242 905**	**26 128**	**6 058**	**2 780**	**4**	**–**
531	Department stores (incl. leased depts.)[1 2]	19	232 338	(NA)	(NA)	(NA)	–	–
531	Department stores (excl. leased depts.)[1]	19	218 411	23 587	6 493	2 500	–	–
533	Variety stores	7	4 969	862	165	94	2	–
539	Miscellaneous general merchandise stores	9	19 525	1 679	400	186	2	–
54	**Food stores**	**267**	**472 348**	**43 904**	**10 320**	**4 947**	**22**	**10**
541	Grocery stores	205	459 916	41 529	9 834	4 804	10	5
542	Meat and fish (seafood) markets	10	4 107	592	160	55	2	2
546	Retail bakeries	17	3 636	956	198	171	5	1
543, 4, 5, 9	Other food stores	35	4 689	827	128	117	5	2
543	Fruit and vegetable markets	2	(D)	(D)	(D)	(D)	1	1
544	Candy, nut, and confectionery stores	9	(D)	(D)	(D)	(D)	2	1
545	Dairy products stores	13	2 116	423	58	51	–	–
549	Miscellaneous food stores	11	1 645	222	33	33	2	–
55 ex. 554	**Automotive dealers**	**132**	**568 846**	**49 428**	**11 481**	**2 315**	**10**	**3**
551	New and used car dealers	23	477 497	37 711	8 756	1 472	2	–
552	Used car dealers	22	20 136	1 581	372	106	4	1
553	Auto and home supply stores	69	42 231	7 180	1 610	536	4	1
553 pt.	Tire, battery, and accessory dealers	64	(D)	(D)	(D)	(D)	4	1
553 pt.	Other auto and home supply stores	5	(D)	(D)	(D)	(D)	–	–
555, 6, 7, 9	Miscellaneous automotive dealers	18	28 982	2 976	723	201	–	1
555	Boat dealers	12	22 432	1 874	442	122	–	1
556	Recreational vehicle dealers	2	(D)	(D)	(D)	(D)	–	–
557	Motorcycle dealers	4	(D)	(D)	(D)	(D)	–	–
559	Automotive dealers, n.e.c.	–	–	–	–	–	–	–
554	**Gasoline service stations**	**127**	**149 314**	**10 081**	**2 392**	**1 102**	**32**	**6**
56	**Apparel and accessory stores**	**262**	**130 013**	**14 944**	**3 480**	**1 861**	**23**	**10**
561	Men's and boys' clothing stores	25	13 336	1 062	470	202	–	1
562, 3	Women's clothing and specialty stores	95	46 302	5 223	1 307	686	7	6
562	Women's clothing stores	80	39 988	4 307	1 010	602	4	4
563	Women's accessory and specialty stores	15	6 314	916	297	84	3	2
565	Family clothing stores	23	26 833	2 612	554	301	2	–
566	Shoe stores	69	23 610	3 034	700	373	2	1
566 pt.	Men's shoe stores	4	818	109	27	9	–	–
566 pt.	Women's shoe stores	20	5 065	779	170	101	–	–
566 pt.	Children's and juveniles' shoe stores	9	1 564	257	52	29	1	–
566 pt.	Family shoe stores	36	16 163	1 889	451	234	1	1
564, 9	Other apparel and accessory stores	50	19 932	2 113	449	299	12	2
564	Children's and infants' wear stores	14	4 314	452	103	77	3	1
569	Miscellaneous apparel and accessory stores	36	15 618	1 661	346	222	9	1
57	**Furniture and homefurnishings stores**	**195**	**183 471**	**23 497**	**5 771**	**1 713**	**33**	**5**
5712	Furniture stores	50	60 855	12 616	3 068	754	6	3
5713, 4, 9	Homefurnishings stores	56	27 065	4 085	924	325	13	1
5713	Floor covering stores	21	17 472	2 579	571	158	4	–
5714	Drapery and upholstery stores	7	1 065	198	45	22	1	1
5719	Miscellaneous homefurnishings stores	28	8 528	1 308	308	147	8	–
572	Household appliance stores	23	6 939	843	188	73	7	1
573	Radio, television, computer, and music stores	66	58 612	5 953	1 593	561	7	–
5731, 4	Radio, television, electronics, and computer stores	47	50 035	5 053	1 370	470	4	–
5735	Record and prerecorded tape stores	6	4 810	334	76	44	–	–
5736	Musical instrument stores	13	3 767	566	147	47	3	–
58	**Eating and drinking places**	**580**	**269 046**	**67 043**	**15 210**	**11 583**	**50**	**20**
5812	Eating places	558	263 799	65 647	14 911	11 334	49	20
5812 pt.	Restaurants and lunchrooms	268	127 898	32 539	7 667	5 658	16	10
5812 pt.	Cafeterias	7	5 896	1 741	385	227	–	1
5812 pt.	Refreshment places	251	117 660	28 043	6 142	4 927	30	6
5812 pt.	Other eating places	32	12 345	3 324	717	522	3	3
5813	Drinking places	22	5 247	1 396	299	229	1	–

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1992 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	VIRGINIA BEACH (IC)—Con.							
591	**Drug and proprietary stores**	**52**	**59 352**	**7 587**	**1 753**	**517**	**–**	**–**
591 pt.	Drug stores	49	(D)	(D)	(D)	(D)	–	–
591 pt.	Proprietary stores	3	(D)	(D)	(D)	(D)	–	–
59 ex. 591	**Miscellaneous retail stores**	**444**	**170 891**	**24 628**	**5 374**	**2 833**	**74**	**18**
592	Liquor stores	11	(D)	(D)	(D)	(D)	1	–
593	Used merchandise stores	22	3 558	471	94	65	4	1
594	Miscellaneous shopping goods stores	259	89 690	10 853	2 467	1 451	36	12
5941	Sporting goods stores and bicycle shops	49	20 852	2 434	547	303	11	3
5941 pt.	General line sporting goods stores	11	4 252	436	79	44	2	1
5941 pt.	Specialty line sporting goods stores	38	16 600	1 998	468	259	9	2
5942	Book stores	19	6 780	687	183	102	1	2
5943	Stationery stores	8	1 480	201	47	29	1	–
5944	Jewelry stores	49	17 689	2 436	576	245	5	–
5945	Hobby, toy, and game shops	26	14 070	1 240	384	204	4	1
5946	Camera and photographic supply stores	3	(D)	(D)	(D)	(D)	–	–
5947	Gift, novelty, and souvenir shops	84	20 441	2 864	484	391	13	4
5948	Luggage and leather goods stores	3	(D)	(D)	(D)	(D)	–	–
5949	Sewing, needlework, and piece goods stores	18	6 019	707	189	140	1	2
596	Nonstore retailers	33	26 394	5 361	1 063	412	7	–
5961	Catalog and mail-order houses	9	(D)	(D)	(D)	(D)	1	–
5962	Merchandising machine operators	2	(D)	(D)	(D)	(D)	–	–
5963	Direct selling establishments	22	(D)	(D)	(D)	(D)	6	–
598	Fuel dealers	12	7 039	1 463	356	92	2	–
5983	Fuel oil dealers	10	(D)	(D)	(D)	(D)	2	–
5984	Liquefied petroleum gas (bottled gas) dealers	2	(D)	(D)	(D)	(D)	–	–
5989	Fuel dealers, n.e.c.	–	–	–	–	–	–	–
5992	Florists	31	4 992	1 028	236	158	11	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	–	–
5994	News dealers and newsstands	–	–	–	–	–	–	–
5995	Optical goods stores	24	6 891	1 751	339	108	1	1
5999	Miscellaneous retail stores, n.e.c.	51	(D)	(D)	(D)	(D)	12	–
5999 pt.	Pet shops	12	3 775	667	152	91	3	–
5999 pt.	Typewriter stores	1	(D)	(D)	(D)	(D)	–	–
5999 pt.	Other miscellaneous retail stores, n.e.c.	38	(D)	(D)	(D)	(D)	9	–
	WINCHESTER (IC)							
	Retail trade	**422**	**406 204**	**49 415**	**10 918**	**4 890**	**113**	**37**
52	**Building materials and garden supplies stores**	**15**	**22 233**	**2 704**	**589**	**197**	**2**	**2**
521, 3	Building materials and supply stores	9	18 154	1 908	444	134	1	2
525	Hardware stores	3	(D)	(D)	(D)	(D)	–	–
526	Retail nurseries, lawn and garden supply stores	2	(D)	(D)	(D)	(D)	1	–
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	–	–
53	**General merchandise stores**	**15**	**73 494**	**8 099**	**1 952**	**856**	**1**	**1**
531	Department stores (incl. leased depts.)[1, 2]	6	65 690	(NA)	(NA)	(NA)	–	–
531	Department stores (excl. leased depts.)[1]	6	65 257	7 181	1 722	749	–	–
533	Variety stores	5	3 383	468	113	51	1	–
539	Miscellaneous general merchandise stores	4	4 854	450	117	56	–	1
54	**Food stores**	**48**	**75 233**	**6 758**	**1 543**	**689**	**13**	**7**
541	Grocery stores	36	73 067	6 313	1 443	605	8	6
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	1	–
546	Retail bakeries	6	(D)	(D)	(D)	(D)	2	1
543, 4, 5, 9	Other food stores	5	1 450	260	49	31	2	–
55 ex. 554	**Automotive dealers**	**28**	**97 019**	**9 614**	**2 038**	**485**	**5**	**–**
551	New and used car dealers	8	83 093	7 876	1 677	357	–	–
552	Used car dealers	7	(D)	(D)	(D)	(D)	5	–
553	Auto and home supply stores	11	8 654	1 422	300	81	–	–
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	(D)	–	–
554	**Gasoline service stations**	**14**	**9 230**	**533**	**129**	**89**	**7**	**–**
56	**Apparel and accessory stores**	**58**	**23 358**	**2 998**	**677**	**400**	**10**	**3**
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	–	–
562, 3	Women's clothing and specialty stores	26	8 482	921	215	160	6	2
562	Women's clothing stores	22	7 947	826	195	151	4	2
563	Women's accessory and specialty stores	4	535	95	20	9	2	–
565	Family clothing stores	9	6 172	808	188	110	1	–
566	Shoe stores	18	6 061	979	202	92	2	–
564, 9	Other apparel and accessory stores	4	(D)	(D)	(D)	(D)	1	1

See footnotes at end of table.

Table 6. Summary Statistics for Places With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	WINCHESTER (IC)—Con.							
57	**Furniture and homefurnishings stores**	**35**	**23 712**	**3 136**	**639**	**218**	**8**	**1**
5712	Furniture stores	14	14 087	1 770	356	110	3	1
5713, 4, 9	Homefurnishings stores	7	(D)	(D)	(D)	(D)	3	-
572	Household appliance stores	1	(D)	(D)	(D)	(D)	1	-
573	Radio, television, computer, and music stores	13	5 505	685	146	67	1	-
58	**Eating and drinking places**	**110**	**38 583**	**9 318**	**1 942**	**1 414**	**40**	**12**
5812	Eating places	107	(D)	(D)	(D)	(D)	37	12
5813	Drinking places	3	(D)	(D)	(D)	(D)	3	-
591	**Drug and proprietary stores**	**17**	**17 015**	**1 862**	**394**	**159**	**2**	**1**
59 ex. 591	**Miscellaneous retail stores**	**82**	**26 327**	**4 395**	**1 015**	**443**	**25**	**6**
592	Liquor stores	2	1 218	172	43	8	-	-
593	Used merchandise stores	2	(D)	(D)	(D)	(D)	1	-
594	Miscellaneous shopping goods stores	47	14 431	1 841	428	237	16	2
5941	Sporting goods stores and bicycle shops	7	1 842	259	57	21	3	1
5942, 3	Book, stationery stores	5	1 490	128	29	23	4	-
5944	Jewelry stores	12	3 902	620	166	74	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	23	7 197	834	176	119	8	1
596	Nonstore retailers	8	3 801	972	212	76	-	-
598	Fuel dealers	2	(D)	(D)	(D)	(D)	1	-
5992	Florists	4	925	275	51	27	1	-
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	5	1 618	411	107	28	1	1
5999	Miscellaneous retail stores, n.e.c.	10	2 008	455	106	43	3	2

[1]Includes sales from catalog order desks.
[2]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	ARLINGTON COUNTY							
	Retail trade	**895**	**1 151 487**	**181 200**	**37 603**	**13 119**	**126**	**31**
52	**Building materials and garden supplies stores**	**21**	**28 733**	**3 924**	**816**	**257**	**3**	**-**
521, 3	Building materials and supply stores	9	23 257	2 970	611	165	2	-
525	Hardware stores	7	3 923	745	168	62	-	-
526	Retail nurseries, lawn and garden supply stores	5	1 553	209	37	30	1	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**11**	**84 924**	**9 569**	**2 203**	**869**	**-**	**-**
531	Department stores (incl. leased depts.)[1 2]	3	64 181	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	3	(D)	(D)	(D)	(D)	-	-
533	Variety stores	4	1 311	319	56	22	-	-
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**107**	**182 397**	**21 098**	**5 064**	**1 558**	**12**	**1**
541	Grocery stores	73	(D)	(D)	(D)	(D)	7	-
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	10	5 360	1 522	339	140	1	1
543, 4, 5, 9	Other food stores	19	4 377	660	150	101	3	-
55 ex. 554	**Automotive dealers**	**39**	**391 495**	**38 403**	**8 459**	**1 360**	**2**	**2**
551	New and used car dealers	17	369 186	35 744	7 893	1 226	-	1
552	Used car dealers	8	10 966	524	105	25	1	1
553	Auto and home supply stores	14	11 343	2 135	461	109	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	-	-	-	-	-	-	-
554	**Gasoline service stations**	**61**	**65 297**	**6 317**	**1 513**	**464**	**11**	**2**

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	ARLINGTON COUNTY—Con.							
56	**Apparel and accessory stores**	**76**	**37 945**	**4 894**	**1 193**	**552**	**6**	**3**
561	Men's and boys' clothing stores	9	5 274	695	139	63	1	-
562, 3	Women's clothing and specialty stores	41	22 314	2 804	727	337	2	1
562	Women's clothing stores	34	18 897	2 368	604	281	2	1
563	Women's accessory and specialty stores	7	3 417	436	123	56	-	-
565	Family clothing stores	3	1 885	200	47	36	-	-
566	Shoe stores	19	6 981	930	214	90	1	2
564, 9	Other apparel and accessory stores	4	1 491	265	66	26	2	-
57	**Furniture and homefurnishings stores**	**76**	**45 887**	**6 896**	**1 545**	**458**	**7**	**4**
5712	Furniture stores	17	12 180	2 053	448	121	3	2
5713, 4, 9	Homefurnishings stores	21	8 357	1 598	360	104	1	-
572	Household appliance stores	5	4 534	260	58	20	2	-
573	Radio, television, computer, and music stores	33	20 816	2 985	681	213	1	2
58	**Eating and drinking places**	**286**	**181 961**	**51 773**	**12 756**	**6 261**	**44**	**11**
5812	Eating places	284	(D)	(D)	(D)	(D)	44	11
5813	Drinking places	2	(D)	(D)	(D)	(D)	-	-
591	**Drug and proprietary stores**	**29**	**43 945**	**4 384**	**830**	**214**	**-**	**-**
59 ex. 591	**Miscellaneous retail stores**	**189**	**88 903**	**13 942**	**3 224**	**1 126**	**41**	**8**
592	Liquor stores	7	(D)	(D)	(D)	(D)	-	-
593	Used merchandise stores	9	2 361	569	131	33	3	-
594	Miscellaneous shopping goods stores	101	41 214	6 046	1 355	535	22	7
5941	Sporting goods stores and bicycle shops	10	8 895	1 331	308	116	1	1
5942, 3	Book, stationery stores	15	7 997	851	211	94	1	-
5944	Jewelry stores	24	11 319	1 853	421	108	4	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	52	13 003	2 011	415	217	16	5
596	Nonstore retailers	22	9 360	1 665	373	127	6	1
598	Fuel dealers	1	(D)	(D)	(D)	(D)	-	-
5992	Florists	19	6 162	1 419	373	123	6	-
5993	Tobacco stores and stands	4	314	76	21	8	-	-
5994	News dealers and newsstands	4	5 537	743	182	56	-	-
5995	Optical goods stores	8	2 518	765	175	55	-	-
5999	Miscellaneous retail stores, n.e.c.	14	(D)	(D)	(D)	(D)	4	-
	CHESTERFIELD COUNTY							
	Retail trade	**908**	**1 263 063**	**142 152**	**32 202**	**14 053**	**156**	**29**
52	**Building materials and garden supplies stores**	**44**	**80 484**	**8 411**	**1 917**	**980**	**8**	**-**
521, 3	Building materials and supply stores	26	70 528	6 645	1 512	537	5	-
525	Hardware stores	6	4 104	735	160	63	1	-
526	Retail nurseries, lawn and garden supply stores	5	742	165	35	10	1	-
527	Mobile home dealers	7	5 110	866	210	50	1	-
53	**General merchandise stores**	**18**	**183 630**	**17 526**	**3 971**	**1 900**	**2**	**2**
531	Department stores (incl. leased depts.)[1, 2]	9	149 034	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	9	140 932	15 901	3 558	1 700	-	-
533	Variety stores	5	(D)	(D)	(D)	(D)	1	1
539	Miscellaneous general merchandise stores	4	(D)	(D)	(D)	(D)	1	1
54	**Food stores**	**91**	**214 892**	**20 050**	**4 889**	**2 250**	**12**	**3**
541	Grocery stores	79	212 387	19 617	4 789	2 180	10	3
542	Meat and fish (seafood) markets	1	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	5	1 064	272	60	36	1	-
543, 4, 5, 9	Other food stores	6	(D)	(D)	(D)	(D)	-	-
55 ex. 554	**Automotive dealers**	**74**	**374 055**	**32 734**	**8 778**	**5 751**	**10**	**1**
551	New and used car dealers	15	322 556	26 011	5 294	983	-	-
552	Used car dealers	15	18 049	1 768	399	99	3	-
553	Auto and home supply stores	34	17 677	3 047	679	204	6	-
555, 6, 7, 9	Miscellaneous automotive dealers	10	15 773	1 908	406	125	1	1
554	**Gasoline service stations**	**55**	**69 279**	**5 230**	**1 285**	**490**	**16**	**1**
56	**Apparel and accessory stores**	**117**	**66 397**	**7 771**	**1 561**	**876**	**13**	**2**
561	Men's and boys' clothing stores	15	10 746	1 527	224	91	-	-
562, 3	Women's clothing and specialty stores	50	28 667	3 314	741	441	6	2
562	Women's clothing stores	46	(D)	(D)	(D)	(D)	6	2
563	Women's accessory and specialty stores	4	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	8	(D)	(D)	(D)	(D)	2	-
566	Shoe stores	35	12 300	1 548	379	187	4	-
564, 9	Other apparel and accessory stores	9	(D)	(D)	(D)	(D)	1	-

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	CHESTERFIELD COUNTY—Con.							
57	**Furniture and homefurnishings stores**	**81**	**54 243**	**6 380**	**1 469**	**513**	**18**	**4**
5712	Furniture stores	18	13 099	1 690	352	103	3	1
5713, 4, 9	Homefurnishings stores	31	10 455	1 577	336	134	9	1
572	Household appliance stores	6	4 970	495	95	28	3	-
573	Radio, television, computer, and music stores	26	25 719	2 618	686	248	3	2
58	**Eating and drinking places**	**197**	**92 684**	**24 887**	**5 960**	**4 173**	**31**	**12**
5812	Eating places	195	(D)	(D)	(D)	(D)	30	11
5813	Drinking places	2	(D)	(D)	(D)	(D)	1	1
591	**Drug and proprietary stores**	**31**	**32 574**	**4 420**	**922**	**372**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**200**	**114 825**	**14 743**	**3 450**	**1 429**	**44**	**4**
592	Liquor stores	4	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	8	791	180	46	28	4	-
594	Miscellaneous shopping goods stores	108	51 118	5 459	1 192	683	25	4
5941	Sporting goods stores and bicycle shops	25	13 205	1 349	272	150	7	-
5942, 3	Book, stationery stores	9	5 055	544	124	61	1	-
5944	Jewelry stores	20	10 457	1 540	365	148	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	54	22 401	2 026	431	324	16	4
596	**Nonstore retailers**	**19**	**22 832**	**4 262**	**1 057**	**303**	**2**	**-**
598	**Fuel dealers**	**10**	**14 990**	**1 474**	**364**	**81**	**1**	**-**
5992	Florists	16	3 560	901	204	94	4	-
5993	Tobacco stores and stands	2	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	13	3 910	1 012	250	61	2	-
5999	Miscellaneous retail stores, n.e.c.	20	(D)	(D)	(D)	(D)	4	-
	FAIRFAX COUNTY							
	Retail trade	**3 517**	**5 782 789**	**703 788**	**160 432**	**63 467**	**389**	**97**
52	**Building materials and garden supplies stores**	**121**	**223 594**	**28 574**	**6 179**	**2 144**	**8**	**2**
521, 3	Building materials and supply stores	60	(D)	(D)	(D)	(D)	4	1
521	Lumber and other building materials dealers	36	160 139	15 370	3 592	1 114	2	-
523	Paint, glass, and wallpaper stores	24	(D)	(D)	(D)	(D)	2	1
525	Hardware stores	27	14 459	2 909	600	215	2	1
526	Retail nurseries, lawn and garden supply stores	30	36 784	8 551	1 493	687	2	-
527	Mobile home dealers	4	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**55**	**772 851**	**81 178**	**19 080**	**8 245**	**2**	**-**
531	Department stores (incl. leased depts.)[1, 2]	29	674 981	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	29	641 055	73 769	17 323	7 445	-	-
533	Variety stores	8	10 923	1 552	373	173	1	-
539	Miscellaneous general merchandise stores	18	120 873	5 855	1 384	627	1	-
54	**Food stores**	**403**	**1 136 721**	**124 572**	**27 886**	**8 331**	**56**	**17**
541	Grocery stores	296	1 106 195	119 652	26 933	7 646	37	8
542	Meat and fish (seafood) markets	21	9 320	911	193	83	3	1
546	Retail bakeries	35	7 483	2 107	445	315	6	3
543, 4, 5, 9	Other food stores	51	12 743	1 902	315	287	10	5
543	Fruit and vegetable markets	7	3 560	595	29	18	4	1
544	Candy, nut, and confectionery stores	12	1 905	309	79	58	1	1
545	Dairy products stores	9	1 983	322	50	54	2	2
549	Miscellaneous food stores	23	5 295	676	157	157	3	1
55 ex. 554	**Automotive dealers**	**141**	**1 289 148**	**124 802**	**28 544**	**4 903**	**7**	**-**
551	New and used car dealers	41	1 191 607	108 117	24 735	3 936	-	-
552	Used car dealers	2	(D)	(D)	(D)	(D)	-	-
553	Auto and home supply stores	80	79 578	14 225	3 263	809	5	-
553 pt.	Tire, battery, and accessory dealers	77	76 829	13 745	3 155	779	5	-
553 pt.	Other auto and home supply stores	3	2 749	480	108	30	-	-
555, 6, 7, 9	Miscellaneous automotive dealers	18	(D)	(D)	(D)	(D)	2	-
555	Boat dealers	6	(D)	(D)	(D)	(D)	1	-
556	Recreational vehicle dealers	3	6 177	683	144	27	-	-
557	Motorcycle dealers	6	(D)	(D)	(D)	(D)	1	-
559	Automotive dealers, n.e.c.	3	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**265**	**365 882**	**30 798**	**7 031**	**2 592**	**72**	**13**

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	FAIRFAX COUNTY—Con.							
56	**Apparel and accessory stores**	**466**	**410 953**	**45 017**	**10 322**	**5 718**	**19**	**4**
581	Men's and boys' clothing stores	45	64 978	8 192	1 869	720	3	1
582, 3	Women's clothing and specialty stores	202	163 482	17 072	3 958	2 597	5	2
562	Women's clothing stores	169	147 752	15 188	3 492	2 395	4	2
563	Women's accessory and specialty stores	33	15 730	1 884	466	202	1	-
565	Family clothing stores	39	85 753	7 827	1 761	1 038	-	-
566	Shoe stores	137	71 965	9 218	2 120	973	5	-
566 pt.	Men's shoe stores	19	8 904	1 090	254	77	-	-
566 pt.	Women's shoe stores	37	14 860	2 009	470	239	1	-
566 pt.	Children's and juveniles' shoe stores	9	2 609	411	96	39	1	-
566 pt.	Family shoe stores	72	45 572	5 708	1 300	618	3	-
564, 9	Other apparel and accessory stores	43	24 775	2 708	614	390	6	1
564	Children's and infants' wear stores	21	19 707	1 996	429	288	2	-
569	Miscellaneous apparel and accessory stores	22	5 068	712	185	102	4	1
57	**Furniture and homefurnishings stores**	**399**	**437 973**	**52 248**	**11 613**	**3 646**	**33**	**3**
5712	Furniture stores	83	139 044	18 318	4 037	1 112	5	1
5713, 4, 9	Homefurnishings stores	148	109 095	14 546	3 261	1 010	16	2
5713	Floor covering stores	55	67 105	8 373	2 000	412	4	2
5714	Drapery and upholstery stores	10	1 875	397	84	29	2	-
5719	Miscellaneous homefurnishings stores	81	40 115	5 776	1 177	569	10	-
572	Household appliance stores	24	19 115	2 237	549	145	3	-
573	Radio, television, computer, and music stores	146	170 719	17 147	3 766	1 379	9	-
5731, 4	Radio, television, electronics, and computer stores	98	141 621	14 594	3 113	1 067	5	-
5735	Record and prerecorded tape stores	32	22 720	1 611	403	223	2	-
5736	Musical instrument stores	16	6 378	942	250	89	2	-
58	**Eating and drinking places**	**847**	**540 333**	**139 816**	**32 229**	**20 845**	**75**	**35**
5812	Eating places	839	536 363	139 334	32 098	20 794	74	34
5812 pt.	Restaurants and lunchrooms	409	289 674	76 143	17 552	11 035	33	28
5812 pt.	Cafeterias	22	8 875	2 314	515	460	3	1
5812 pt.	Refreshment places	295	167 369	38 153	8 574	6 594	25	4
5812 pt.	Other eating places	113	72 445	22 724	5 457	2 705	13	1
5813	Drinking places	8	1 970	482	131	51	1	1
591	**Drug and proprietary stores**	**102**	**175 789**	**18 229**	**3 943**	**1 269**	**6**	**1**
521 pt.	Drug stores	99	(D)	(D)	(D)	(D)	4	1
591 pt.	Proprietary stores	3	(D)	(D)	(D)	(D)	2	-
59 ex. 591	**Miscellaneous retail stores**	**718**	**430 545**	**58 556**	**13 605**	**5 774**	**111**	**22**
592	Liquor stores	29	24 732	1 609	404	108	1	-
593	Used merchandise stores	32	10 283	1 417	308	173	13	-
594	Miscellaneous shopping goods stores	398	254 652	28 681	6 758	3 419	61	12
5941	Sporting goods stores and bicycle shops	57	46 642	5 667	1 372	595	9	1
5941 pt.	General line sporting goods stores	18	24 589	2 320	543	310	2	1
5941 pt.	Specialty line sporting goods stores	39	22 053	3 347	829	285	7	-
5942	Book stores	45	29 908	2 112	545	318	10	2
5943	Stationery stores	15	6 676	906	198	78	2	-
5944	Jewelry stores	80	54 550	7 776	1 708	589	9	1
5945	Hobby, toy, and game shops	32	53 209	4 290	1 076	605	2	-
5946	Camera and photographic supply stores	10	7 151	706	160	61	-	1
5947	Gift, novelty, and souvenir shops	119	35 934	4 984	1 102	762	21	6
5948	Luggage and leather goods stores	9	3 435	392	118	56	2	-
5949	Sewing, needlework, and piece goods stores	31	17 147	1 848	479	355	6	1
596	Nonstore retailers	61	60 076	10 959	2 482	770	7	1
5961	Catalog and mail-order houses	16	(D)	(D)	(D)	(D)	2	-
5962	Merchandising machine operators	8	(D)	(D)	(D)	(D)	-	-
5963	Direct selling establishments	37	27 974	7 453	1 786	576	5	1
598	Fuel dealers	7	14 789	1 692	395	80	1	-
5983	Fuel oil dealers	3	(D)	(D)	(D)	(D)	1	-
5984	Liquefied petroleum gas (bottled gas) dealers	3	3 755	635	122	27	-	-
5989	Fuel dealers, n.e.c.	1	(D)	(D)	(D)	(D)	-	-
5992	Florists	57	17 869	4 621	1 053	431	13	1
5993	Tobacco stores and stands	5	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	-	1
5995	Optical goods stores	39	14 808	3 571	839	208	2	4
5999	Miscellaneous retail stores, n.e.c.	89	30 857	5 647	1 285	551	13	3
5999 pt.	Pet shops	20	7 180	1 491	315	222	4	1
5999 pt.	Typewriter stores	-	-	-	-	-	-	-
5999 pt.	Other miscellaneous retail stores, n.e.c.	69	23 677	4 156	970	329	9	2

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	HENRICO COUNTY							
	Retail trade	**1 123**	**1 585 845**	**181 590**	**41 753**	**19 582**	**143**	**27**
52	**Building materials and garden supplies stores**	**25**	**34 390**	**4 743**	**1 112**	**397**	**2**	**2**
521, 3	Building materials and supply stores	14	28 452	3 538	854	290	1	-
525	Hardware stores	4	(D)	(D)	(D)	(D)	-	-
526	Retail nurseries, lawn and garden supply stores	6	3 003	586	109	52	1	1
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	-	1
53	**General merchandise stores**	**30**	**350 429**	**32 924**	**7 604**	**3 406**	**-**	**-**
531	Department stores (incl. leased depts.)[1, 2]	16	243 710	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	16	228 137	25 889	5 857	2 786	-	-
533	Variety stores	8	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**125**	**325 060**	**30 716**	**7 240**	**3 271**	**14**	**3**
541	Grocery stores	103	317 432	29 765	7 042	3 149	10	1
542	Meat and fish (seafood) markets	5	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	9	1 496	391	80	52	3	-
543, 4, 5, 9	Other food stores	8	(D)	(D)	(D)	(D)	-	2
55 ex. 554	**Automotive dealers**	**70**	**273 093**	**26 080**	**6 073**	**1 079**	**8**	**-**
551	New and used car dealers	12	226 926	19 608	4 521	672	2	-
552	Used car dealers	13	6 172	538	99	33	2	-
553	Auto and home supply stores	35	21 182	3 982	998	279	3	-
555, 6, 7, 9	Miscellaneous automotive dealers	10	18 813	1 952	455	95	1	-
554	**Gasoline service stations**	**95**	**111 918**	**7 056**	**1 645**	**689**	**26**	**4**
56	**Apparel and accessory stores**	**145**	**104 793**	**11 779**	**2 588**	**1 408**	**3**	**2**
561	Men's and boys' clothing stores	16	15 218	2 024	464	163	-	-
562, 3	Women's clothing and specialty stores	54	41 982	4 798	1 038	647	1	1
562	Women's clothing stores	48	40 471	4 653	1 011	631	1	1
563	Women's accessory and specialty stores	6	1 511	145	27	16	-	-
565	Family clothing stores	12	22 196	1 867	409	255	1	-
566	Shoe stores	48	20 531	2 502	579	270	-	-
564, 9	Other apparel and accessory stores	15	4 866	587	98	73	1	1
57	**Furniture and homefurnishings stores**	**102**	**90 965**	**12 107**	**2 622**	**807**	**17**	**2**
5712	Furniture stores	37	29 832	4 992	1 018	283	5	2
5713, 4, 9	Homefurnishings stores	29	15 306	2 714	598	163	6	-
572	Household appliance stores	10	10 349	986	213	71	1	-
573	Radio, television, computer, and music stores	26	35 478	3 415	793	290	5	-
58	**Eating and drinking places**	**264**	**130 258**	**32 066**	**7 282**	**5 412**	**38**	**9**
5812	Eating places	259	129 468	31 874	7 229	5 381	37	8
5813	Drinking places	5	788	192	53	31	1	1
591	**Drug and proprietary stores**	**44**	**53 007**	**7 890**	**1 863**	**596**	**3**	**-**
59 ex. 591	**Miscellaneous retail stores**	**223**	**111 934**	**16 430**	**3 924**	**1 537**	**32**	**5**
592	Liquor stores	7	11 202	465	118	23	-	-
593	Used merchandise stores	5	423	88	18	23	4	-
594	Miscellaneous shopping goods stores	124	65 358	8 091	1 907	831	10	4
5941	Sporting goods stores and bicycle shops	18	19 584	2 074	490	148	3	-
5942, 3	Book, stationery stores	12	10 425	1 347	320	113	-	1
5944	Jewelry stores	27	15 741	2 121	523	218	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	67	19 608	2 549	574	352	6	3
596	Nonstore retailers	20	10 975	3 046	856	223	3	-
598	Fuel dealers	5	5 856	477	136	29	-	-
5992	Florists	16	7 603	2 124	407	217	4	-
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	15	2 114	531	116	33	3	-
5999	Miscellaneous retail stores, n.e.c.	30	(D)	(D)	(D)	(D)	7	1

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	LOUDOUN COUNTY							
	Retail trade	**444**	**543 920**	**64 256**	**14 891**	**5 840**	**109**	**29**
52	**Building materials and garden supplies stores**	**30**	**69 931**	**8 317**	**1 988**	**599**	**6**	**-**
521, 3	Building materials and supply stores	16	59 097	6 483	1 542	432	1	-
525	Hardware stores	9	7 840	1 327	304	102	3	-
526	Retail nurseries, lawn and garden supply stores	5	2 994	507	142	65	2	-
527	Mobile home dealers	-	-	-	-	-	-	-
53	**General merchandise stores**	**12**	**20 875**	**2 385**	**497**	**256**	**5**	**-**
531	Department stores (incl. leased depts.)[1 2]	2	(D)	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	2	(D)	(D)	(D)	(D)	1	-
533	Variety stores	2	(D)	(D)	(D)	(D)	4	-
539	Miscellaneous general merchandise stores	8	(D)	(D)	(D)	(D)	-	-
54	**Food stores**	**63**	**135 036**	**13 830**	**3 303**	**1 050**	**15**	**7**
541	Grocery stores	51	129 450	12 962	3 105	906	12	6
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	3	(D)	(D)	(D)	(D)	1	1
543, 4, 5, 9	Other food stores	7	4 518	586	143	123	1	-
55 ex. 554	**Automotive dealers**	**33**	**145 139**	**12 420**	**2 641**	**601**	**7**	**-**
551	New and used car dealers	13	132 754	10 360	2 202	447	1	-
552	Used car dealers	7	1 975	142	36	14	3	-
553	Auto and home supply stores	10	7 925	1 497	317	118	2	-
555, 6, 7, 9	Miscellaneous automotive dealers	3	2 485	421	86	22	1	-
554	**Gasoline service stations**	**29**	**33 622**	**2 285**	**551**	**199**	**11**	**3**
56	**Apparel and accessory stores**	**34**	**13 402**	**1 814**	**417**	**191**	**4**	**3**
561	Men's and boys' clothing stores	2	(D)	(D)	(D)	(D)	-	-
562, 3	Women's clothing and specialty stores	15	7 216	794	187	101	2	1
562	Women's clothing stores	13	(D)	(D)	(D)	(D)	1	1
563	Women's accessory and specialty stores	2	(D)	(D)	(D)	(D)	1	-
565	Family clothing stores	6	1 154	255	55	26	2	1
566	Shoe stores	7	2 493	339	72	31	-	-
564, 9	Other apparel and accessory stores	4	(D)	(D)	(D)	(D)	-	1
57	**Furniture and homefurnishings stores**	**42**	**19 318**	**2 924**	**667**	**194**	**9**	**2**
5712	Furniture stores	11	4 349	728	153	40	1	1
5713, 4, 9	Homefurnishings stores	15	(D)	(D)	(D)	(D)	2	1
572	Household appliance stores	3	(D)	(D)	(D)	(D)	-	-
573	Radio, television, computer, and music stores	13	8 250	795	178	77	6	-
58	**Eating and drinking places**	**84**	**49 906**	**13 922**	**3 320**	**2 180**	**18**	**6**
5812	Eating places	83	(D)	(D)	(D)	(D)	15	6
5813	Drinking places	1	(D)	(D)	(D)	(D)	1	-
591	**Drug and proprietary stores**	**13**	**18 478**	**1 873**	**414**	**129**	**-**	**1**
59 ex. 591	**Miscellaneous retail stores**	**104**	**40 213**	**4 506**	**1 093**	**441**	**36**	**7**
592	Liquor stores	4	2 804	191	47	9	-	-
593	Used merchandise stores	7	995	184	48	15	2	-
594	Miscellaneous shopping goods stores	47	9 314	1 259	302	166	17	2
5941	Sporting goods stores and bicycle shops	11	2 302	255	67	36	2	-
5942, 3	Book, stationery stores	10	1 972	151	47	37	3	2
5944	Jewelry stores	7	1 526	278	65	25	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	19	3 514	575	123	68	9	-
596	Nonstore retailers	8	4 538	457	104	39	4	-
598	Fuel dealers	7	14 819	1 099	279	60	-	-
5992	Florists	12	2 111	444	99	60	4	3
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	3	(D)	(D)	(D)	(D)	8	2
5999	Miscellaneous retail stores, n.e.c.	15						

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	MONTGOMERY COUNTY							
	Retail trade	**394**	**448 607**	**47 486**	**11 044**	**5 588**	**101**	**19**
52	**Building materials and garden supplies stores**	**21**	**32 824**	**3 922**	**807**	**274**	**3**	**1**
521, 3	Building materials and supply stores	9	22 685	2 608	555	160	2	-
525	Hardware stores	4	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	4	(D)	(D)	(D)	(D)	-	1
527	Mobile home dealers	4	4 587	385	63	24	-	-
53	**General merchandise stores**	**13**	**44 446**	**4 337**	**1 082**	**545**	**1**	**-**
531	Department stores (incl. leased depts.)[1 2]	4	31 798	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	4	30 117	2 831	699	370	-	-
533	Variety stores	2	(D)	(D)	(D)	(D)	-	-
539	Miscellaneous general merchandise stores	7	(D)	(D)	(D)	(D)	1	-
54	**Food stores**	**51**	**89 947**	**7 492**	**1 830**	**919**	**19**	**1**
541	Grocery stores	44	89 047	7 350	1 799	893	16	1
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	(D)	1	-
546	Retail bakeries	3	(D)	(D)	(D)	(D)	2	-
543, 4, 5, 9	Other food stores	1	(D)	(D)	(D)	(D)	-	-
55 ex. 554	**Automotive dealers**	**36**	**136 273**	**10 810**	**2 583**	**519**	**3**	**3**
551	New and used car dealers	13	123 308	9 390	2 277	408	-	1
552	Used car dealers	7	(D)	(D)	(D)	(D)	-	2
553	Auto and home supply stores	14	5 943	953	203	73	3	-
555, 6, 7, 9	Miscellaneous automotive dealers	2	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**33**	**30 681**	**1 700**	**401**	**204**	**14**	**-**
56	**Apparel and accessory stores**	**28**	**13 144**	**1 798**	**387**	**220**	**2**	**3**
561	Men's and boys' clothing stores	3	(D)	(D)	(D)	(D)	1	-
562, 3	Women's clothing and specialty stores	11	5 186	678	146	88	1	1
562	Women's clothing stores	10	(D)	(D)	(D)	(D)	1	1
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	-	-
565	Family clothing stores	5	4 410	649	128	65	-	1
566	Shoe stores	7	2 266	279	68	37	-	-
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	(D)	-	1
57	**Furniture and homefurnishings stores**	**42**	**18 719**	**2 519**	**580**	**221**	**14**	**1**
5712	Furniture stores	18	9 453	1 324	318	108	7	1
5713, 4, 9	Homefurnishings stores	11	2 511	289	62	42	3	-
572	Household appliance stores	4	797	68	17	6	1	-
573	Radio, television, computer, and music stores	11	5 958	838	183	65	3	-
58	**Eating and drinking places**	**93**	**39 187**	**9 735**	**2 099**	**2 082**	**28**	**6**
5812	Eating places	89	38 393	9 597	2 064	2 047	26	5
5813	Drinking places	4	794	138	35	35	2	1
591	**Drug and proprietary stores**	**13**	**8 606**	**1 273**	**311**	**113**	**1**	**-**
59 ex. 591	**Miscellaneous retail stores**	**64**	**32 780**	**3 900**	**964**	**491**	**18**	**4**
592	Liquor stores	2	2 729	160	40	8	-	-
593	Used merchandise stores	3	186	40	8	11	1	-
594	Miscellaneous shopping goods stores	33	19 765	2 360	563	311	7	3
5941	Sporting goods stores and bicycle shops	9	(D)	(D)	(D)	(D)	2	1
5942, 3	Book, stationery stores	4	(D)	(D)	(D)	(D)	-	1
5944	Jewelry stores	3	(D)	(D)	(D)	(D)	1	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	17	4 014	591	150	101	4	-
596	Nonstore retailers	5	(D)	(D)	(D)	(D)	1	1
598	Fuel dealers	3	1 918	251	67	26	1	-
5992	Florists	7	1 719	393	98	58	3	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	2	(D)	(D)	(D)	(D)	-	-
5999	Miscellaneous retail stores, n.e.c.	9	(D)	(D)	(D)	(D)	3	-

See footnotes at end of table.

Table 7. Summary Statistics for Counties With 350 Establishments or More: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For information on geographic areas followed by ▲, see appendix F]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	PRINCE WILLIAM COUNTY							
	Retail trade	**883**	**1 247 971**	**141 268**	**31 808**	**13 771**	**125**	**34**
52	**Building materials and garden supplies stores**	**37**	**80 639**	**8 073**	**1 807**	**531**	**4**	**-**
521, 3	Building materials and supply stores	22	(D)	(D)	(D)	(D)	1	-
525	Hardware stores	5	2 637	354	94	30	2	-
526	Retail nurseries, lawn and garden supply stores	8	5 895	829	190	82	1	-
527	Mobile home dealers	2	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**16**	**100 853**	**10 084**	**2 190**	**1 050**	**3**	**1**
531	Department stores (incl. leased depts.)[1 2]	8	100 699	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	8	90 667	9 206	2 051	989	-	-
533	Variety stores	2	(D)	(D)	(D)	(D)	-	1
539	Miscellaneous general merchandise stores	6	(D)	(D)	(D)	(D)	3	-
54	**Food stores**	**120**	**255 197**	**26 558**	**6 269**	**2 013**	**20**	**7**
541	Grocery stores	93	249 526	25 767	6 086	1 893	11	6
542	Meat and fish (seafood) markets	8	2 570	244	65	26	3	1
546	Retail bakeries	9	1 423	297	69	53	2	-
543, 4, 5, 9	Other food stores	10	1 678	250	49	41	4	-
55 ex. 554	**Automotive dealers**	**54**	**290 020**	**26 987**	**5 762**	**1 060**	**6**	**-**
551	New and used car dealers	9	228 952	19 451	4 240	680	-	-
552	Used car dealers	11	5 655	566	124	38	-	-
553	Auto and home supply stores	23	21 066	3 323	674	169	6	-
555, 6, 7, 9	Miscellaneous automotive dealers	11	34 347	3 627	724	173	-	-
554	**Gasoline service stations**	**64**	**99 089**	**5 415**	**1 217**	**564**	**8**	**6**
56	**Apparel and accessory stores**	**118**	**86 614**	**9 259**	**2 086**	**1 101**	**3**	**3**
561	Men's and boys' clothing stores	16	14 363	1 644	347	141	-	-
562, 3	Women's clothing and specialty stores	44	25 975	2 871	666	342	1	1
562	Women's clothing stores	37	22 325	2 481	583	302	1	1
563	Women's accessory and specialty stores	7	3 650	390	83	40	-	-
565	Family clothing stores	14	22 953	2 189	502	285	-	1
566	Shoe stores	30	18 819	1 947	448	267	1	-
564, 9	Other apparel and accessory stores	12	4 504	608	123	66	1	1
57	**Furniture and homefurnishings stores**	**83**	**110 461**	**12 573**	**2 882**	**1 018**	**15**	**1**
5712	Furniture stores	23	51 929	5 905	1 376	427	2	1
5713, 4, 9	Homefurnishings stores	32	35 289	4 250	906	381	9	-
572	Household appliance stores	6	(D)	(D)	(D)	(D)	2	-
573	Radio, television, computer, and music stores	22	(D)	(D)	(D)	(D)	2	-
58	**Eating and drinking places**	**207**	**115 120**	**27 786**	**6 248**	**4 974**	**30**	**7**
5812	Eating places	206	(D)	(D)	(D)	(D)	30	7
5813	Drinking places	1	(D)	(D)	(D)	(D)	-	-
591	**Drug and proprietary stores**	**19**	**29 283**	**3 145**	**707**	**248**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**167**	**83 695**	**11 088**	**2 642**	**1 206**	**34**	**9**
592	Liquor stores	3	4 057	181	46	8	-	-
593	Used merchandise stores	6	(D)	(D)	(D)	(D)	2	2
594	Miscellaneous shopping goods stores	93	39 067	4 423	992	605	15	1
5941	Sporting goods stores and bicycle shops	14	5 481	572	125	85	1	1
5942, 3	Book, stationery stores	14	5 731	522	128	72	3	-
5944	Jewelry stores	21	11 477	1 555	355	133	3	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	44	16 378	1 774	384	315	8	-
596	Nonstore retailers	13	17 207	1 751	543	187	5	-
598	Fuel dealers	6	8 889	1 573	329	62	-	-
5992	Florists	14	4 586	1 032	251	129	6	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	13	4 140	906	200	71	4	-
5999	Miscellaneous retail stores, n.e.c.	18	(D)	(D)	(D)	(D)	2	4

[1]Includes sales from catalog order desks.
[2]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	CHARLOTTESVILLE, VA MSA							
	Retail trade	**879**	**918 548**	**107 826**	**24 683**	**10 877**	**238**	**50**
52	**Building materials and garden supplies stores**	**28**	**62 013**	**6 582**	**1 467**	**479**	**2**	**1**
521, 3	Building materials and supply stores	14	53 864	5 381	1 187	337	1	-
525	Hardware stores	7	3 618	525	135	40	-	-
526	Retail nurseries, lawn and garden supply stores	6	(D)	(D)	(D)	(D)	1	1
527	Mobile home dealers	1	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**25**	**100 750**	**11 504**	**2 768**	**1 215**	**6**	**1**
531	Department stores (incl. leased depts.)[1, 2]	7	82 740	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	7	78 604	9 721	2 326	994	-	-
533	Variety stores	3	1 989	322	79	44	-	-
539	Miscellaneous general merchandise stores	15	20 157	1 461	363	177	6	1
54	**Food stores**	**135**	**197 381**	**18 948**	**4 302**	**1 980**	**83**	**14**
541	Grocery stores	120	193 844	18 331	4 156	1 755	82	13
542	Meat and fish (seafood) markets	2	(D)	(D)	(D)	(D)	-	1
546	Retail bakeries	6	(D)	(D)	(D)	(D)	-	-
543, 4, 5, 9	Other food stores	7	1 469	184	35	25	1	-
55 ex. 554	**Automotive dealers**	**45**	**172 600**	**16 053**	**3 628**	**726**	**12**	**-**
551	New and used car dealers	18	158 018	13 590	3 098	566	1	-
552	Used car dealers	5	2 636	226	54	15	1	-
553	Auto and home supply stores	20	10 082	1 932	410	126	9	-
555, 6, 7, 9	Miscellaneous automotive dealers	4	1 864	302	66	20	1	-
554	**Gasoline service stations**	**57**	**47 165**	**3 453**	**931**	**392**	**24**	**4**
56	**Apparel and accessory stores**	**108**	**55 224**	**7 058**	**1 678**	**864**	**13**	**1**
561	Men's and boys' clothing stores	11	8 796	1 206	325	105	3	-
562, 3	Women's clothing and specialty stores	45	28 933	3 630	810	507	3	1
562	Women's clothing stores	39	27 967	3 506	785	484	-	1
563	Women's accessory and specialty stores	6	966	124	25	23	3	-
565	Family clothing stores	9	2 681	335	69	48	3	-
566	Shoe stores	26	9 116	1 337	359	136	-	-
564, 9	Other apparel and accessory stores	17	5 698	548	115	68	4	-
57	**Furniture and homefurnishings stores**	**82**	**48 777**	**6 503**	**1 491**	**515**	**15**	**2**
5712	Furniture stores	18	15 043	1 968	443	129	4	-
5713, 4, 9	Homefurnishings stores	27	14 805	2 315	526	172	8	-
572	Household appliance stores	9	5 371	761	158	54	1	1
573	Radio, television, computer, and music stores	28	11 558	1 459	362	160	2	1
58	**Eating and drinking places**	**194**	**81 069**	**20 699**	**4 629**	**3 482**	**51**	**21**
5812	Eating places	188	79 753	20 426	4 566	3 421	48	20
5813	Drinking places	6	1 316	273	63	41	3	1
591	**Drug and proprietary stores**	**19**	**27 461**	**3 298**	**720**	**209**	**2**	**-**
59 ex. 591	**Miscellaneous retail stores**	**188**	**129 128**	**13 730**	**3 189**	**1 205**	**30**	**6**
592	Liquor stores	8	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	12	1 796	265	53	35	4	1
594	Miscellaneous shopping goods stores	99	37 269	5 514	1 203	601	19	3
5941	Sporting goods stores and bicycle shops	18	4 719	659	125	53	2	1
5942, 3	Book, stationery stores	16	9 405	1 203	284	140	4	-
5944	Jewelry stores	17	7 026	1 379	306	111	3	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	48	16 119	2 273	488	297	10	1
596	Nonstore retailers	19	(D)	(D)	(D)	(D)	6	2
598	Fuel dealers	8	17 730	1 199	277	78	1	-
5992	Florists	15	3 266	836	207	81	6	-
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	10	1 458	346	79	20	3	-
5999	Miscellaneous retail stores, n.e.c.	23	(D)	(D)	(D)	(D)	10	-

See footnotes at end of table.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	DANVILLE, VA MSA							
	Retail trade	**661**	**587 437**	**85 237**	**15 373**	**7 045**	**211**	**38**
52	**Building materials and garden supplies stores**	**24**	**33 796**	**3 596**	**966**	**227**	**3**	**1**
521, 3	Building materials and supply stores	12	26 010	2 706	644	149	1	1
525	Hardware stores	4	(D)	(D)	(D)	(D)	1	-
526	Retail nurseries, lawn and garden supply stores	6	1 430	221	41	21	1	-
527	Mobile home dealers	2	(D)	(D)	(D)	(D)	-	-
53	**General merchandise stores**	**32**	**75 231**	**9 580**	**2 401**	**1 091**	**9**	**-**
531	Department stores (incl. leased depts.)[1, 2]	8	68 624	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	8	62 234	7 912	1 972	887	-	-
533	Variety stores	12	6 093	972	243	119	1	-
539	Miscellaneous general merchandise stores	12	6 904	696	186	85	8	-
54	**Food stores**	**118**	**133 875**	**11 780**	**2 947**	**1 301**	**49**	**10**
541	Grocery stores	107	132 274	11 491	2 782	1 250	44	9
542	Meat and fish (seafood) markets	3	(D)	(D)	(D)	(D)	2	-
546	Retail bakeries	5	(D)	(D)	(D)	(D)	2	1
543, 4, 5, 9	Other food stores	3	(D)	(D)	(D)	(D)	1	-
55 ex. 554	**Automotive dealers**	**56**	**131 082**	**11 004**	**2 530**	**614**	**13**	**3**
551	New and used car dealers	17	113 119	8 367	1 925	426	-	-
552	Used car dealers	14	4 971	361	74	31	7	2
553	Auto and home supply stores	20	10 667	1 964	458	131	4	1
555, 6, 7, 9	Miscellaneous automotive dealers	5	2 325	312	73	26	2	-
554	**Gasoline service stations**	**63**	**45 813**	**2 704**	**670**	**310**	**29**	**3**
56	**Apparel and accessory stores**	**53**	**19 050**	**2 716**	**643**	**328**	**9**	**-**
581	Men's and boys' clothing stores	9	3 313	535	116	47	3	-
562, 3	Women's clothing and specialty stores	17	6 941	1 013	245	124	2	-
562	Women's clothing stores	16	(D)	(D)	(D)	(D)	2	-
563	Women's accessory and specialty stores	1	(D)	(D)	(D)	(D)	-	-
566	Family clothing stores	4	(D)	(D)	(D)	(D)	2	-
566	Shoe stores	21	5 950	826	201	99	1	-
564, 9	Other apparel and accessory stores	2	(D)	(D)	(D)	(D)	1	-
57	**Furniture and homefurnishings stores**	**48**	**27 157**	**3 614**	**877**	**291**	**16**	**2**
5712	Furniture stores	17	17 369	2 496	418	178	14	1
5713, 4, 9	Homefurnishings stores	11	2 361	337	75	34	3	1
572	Household appliance stores	5	841	112	23	16	4	-
573	Radio, television, computer, and music stores	15	6 586	669	161	65	5	-
58	**Eating and drinking places**	**143**	**48 605**	**12 484**	**2 935**	**2 183**	**56**	**16**
5812	Eating places	141	(D)	(D)	(D)	(D)	55	16
5813	Drinking places	2	(D)	(D)	(D)	(D)	1	-
591	**Drug and proprietary stores**	**29**	**25 642**	**3 348**	**789**	**291**	**3**	**-**
59 ex. 591	**Miscellaneous retail stores**	**96**	**27 383**	**4 411**	**1 015**	**417**	**27**	**3**
592	Liquor stores	5	4 704	249	63	12	-	-
593	Used merchandise stores	4	326	58	13	6	2	-
594	Miscellaneous shopping goods stores	45	12 086	1 940	486	213	9	1
5941	Sporting goods stores and bicycle shops	6	1 007	119	26	15	4	-
5942, 3	Book, stationery stores	4	639	65	20	14	-	-
5944	Jewelry stores	16	5 975	1 137	315	105	1	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	19	4 465	619	125	79	4	1
596	Nonstore retailers	4	(D)	(D)	(D)	(D)	1	-
598	Fuel dealers	9	3 420	467	100	37	3	-
5992	Florists	12	1 529	380	80	40	7	2
5993	Tobacco stores and stands	1	(D)	(D)	(D)	(D)	1	-
5994	News dealers and newsstands	-	-	-	-	-	-	-
5995	Optical goods stores	8	1 178	333	74	28	3	-
5999	Miscellaneous retail stores, n.e.c.	8	(D)	(D)	(D)	(D)	1	-

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Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA							
	Retail trade	**2 459**	**2 256 191**	**247 716**	**58 642**	**27 864**	**823**	**233**
52	**Building materials and garden supplies stores**	**133**	**160 844**	**14 250**	**3 162**	**1 079**	**35**	**10**
521, 3	Building materials and supply stores	68	127 255	10 847	2 548	920	11	3
521	Lumber and other building materials dealers	52	122 664	10 296	2 417	789	7	1
523	Paint, glass, and wallpaper stores	16	4 591	551	131	51	4	2
525	Hardware stores	32	8 040	1 111	283	122	14	3
526	Retail nurseries, lawn and garden supply stores	15	3 376	693	109	58	7	3
527	Mobile home dealers	18	22 173	1 599	222	79	3	1
53	**General merchandise stores**	**81**	**336 470**	**36 854**	**8 957**	**4 007**	**9**	**4**
531	Department stores (incl. leased depts.)[1 2]	26	290 812	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	26	274 391	30 672	7 365	3 219	-	-
533	Variety stores	20	10 430	1 575	[1] 407	211	-	1
539	Miscellaneous general merchandise stores	35	51 649	4 607	1 185	577	9	3
54	**Food stores**	**327**	**474 047**	**40 077**	**9 803**	**4 643**	**146**	**39**
541	Grocery stores	290	465 643	38 695	9 482	4 460	129	31
542	Meat and fish (seafood) markets	9	1 974	214	51	32	6	3
546	Retail bakeries	10	2 697	732	167	77	5	1
543, 4, 5, 9	Other food stores	18	3 733	436	103	74	6	4
543	Fruit and vegetable markets	5	1 786	122	31	16	4	-
544	Candy, nut, and confectionery stores	7	810	161	36	28	2	2
545	Dairy products stores	-	-	-	-	-	-	-
549	Miscellaneous food stores	6	1 137	153	36	30	-	2
55 ex. 554	**Automotive dealers**	**219**	**554 181**	**43 061**	**9 956**	**2 580**	**51**	**18**
551	New and used car dealers	55	467 294	32 801	7 528	1 781	5	3
552	Used car dealers	40	25 052	1 886	510	145	17	2
553	Auto and home supply stores	95	39 299	6 309	1 448	488	21	12
553 pt.	Tire, battery, and accessory dealers	84	37 140	6 079	1 395	465	17	8
553 pt.	Other auto and home supply stores	11	2 159	230	53	23	4	4
555, 6, 7, 9	Miscellaneous automotive dealers	29	22 536	2 065	470	166	8	1
555	Boat dealers	10	3 880	417	88	39	3	-
556	Recreational vehicle dealers	5	8 834	739	[1] 141	43	1	-
557	Motorcycle dealers	11	9 353	833	224	77	3	-
559	Automotive dealers, n.e.c.	3	469	76	17	7	1	1
554	**Gasoline service stations**	**203**	**141 729**	**9 156**	**1 955**	**997**	**103**	**25**
56	**Apparel and accessory stores**	**235**	**91 453**	**10 606**	**2 429**	**1 340**	**54**	**13**
561	Men's and boys' clothing stores	19	5 037	847	174	104	2	2
562, 3	Women's clothing and specialty stores	96	31 276	4 192	1 009	564	28	6
562	Women's clothing stores	83	29 358	3 961	950	524	23	5
563	Women's accessory and specialty stores	13	1 918	231	59	40	5	1
565	Family clothing stores	20	29 780	2 297	510	303	5	2
566	Shoe stores	64	20 731	2 694	598	290	8	1
566 pt.	Men's shoe stores	2	(D)	(D)	(D)	(D)	-	-
566 pt.	Women's shoe stores	17	4 991	725	159	93	-	-
566 pt.	Children's and juveniles' shoe stores	2	(D)	(D)	(D)	(D)	-	-
566 pt.	Family shoe stores	43	15 177	1 872	415	186	8	1
564, 9	Other apparel and accessory stores	27	4 629	576	138	79	11	2
564	Children's and infants' wear stores	16	2 759	343	85	54	4	-
569	Miscellaneous apparel and accessory stores	11	1 870	233	53	25	7	2
57	**Furniture and homefurnishings stores**	**207**	**95 279**	**11 989**	**2 818**	**1 096**	**69**	**21**
5712	Furniture stores	69	38 295	5 374	1 217	449	19	5
5713, 4, 9	Homefurnishings stores	51	20 805	2 509	556	212	23	8
5713	Floor covering stores	28	10 550	1 622	350	121	15	3
5714	Drapery and upholstery stores	5	580	92	24	8	1	3
5719	Miscellaneous homefurnishings stores	18	9 695	795	182	83	7	2
572	Household appliance stores	19	8 116	803	191	83	9	2
573	Radio, television, computer, and music stores	68	28 063	3 303	854	342	18	6
5731, 4	Radio, television, electronics, and computer stores	40	20 687	2 382	624	223	8	3
5735	Record and prerecorded tape stores	12	3 955	503	122	75	2	1
5736	Musical instrument stores	16	3 421	418	108	44	8	2
58	**Eating and drinking places**	**515**	**203 678**	**53 567**	**12 531**	**8 856**	**158**	**54**
5812	Eating places	496	200 866	53 188	12 434	8 785	147	50
5812 pt.	Restaurants and lunchrooms	163	56 709	15 902	3 877	2 594	78	20
5812 pt.	Cafeterias	15	10 254	3 400	776	405	7	1
5812 pt.	Refreshment places	264	124 439	31 154	7 213	5 334	52	27
5812 pt.	Other eating places	54	9 464	2 732	568	452	10	2
5813	Drinking places	19	2 812	379	97	71	11	4

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	JOHNSON CITY-KINGSPORT-BRISTOL, TN-VA MSA—Con.							
591	**Drug and proprietary stores**	**123**	**85 259**	**11 970**	**2 777**	**993**	**17**	**3**
591 pt.	Drug stores	121	(D)	(D)	(D)	(D)	17	3
591 pt.	Proprietary stores	2	(D)	(D)	(D)	(D)	–	–
59 ex. 591	**Miscellaneous retail stores**	**416**	**113 251**	**17 186**	**4 254**	**2 083**	**181**	**46**
592	Liquor stores	41	16 865	1 411	353	167	16	2
593	Used merchandise stores	16	1 668	304	67	44	7	5
594	Miscellaneous shopping goods stores	196	41 692	6 192	1 562	753	75	22
5941	Sporting goods stores and bicycle shops	35	8 050	1 086	263	119	10	8
5941 pt.	General line sporting goods stores	14	3 265	452	116	50	3	3
5941 pt.	Specialty line sporting goods stores	21	4 785	634	147	69	7	5
5942	Book stores	19	(D)	(D)	(D)	(D)	5	3
5943	Stationery stores	5	(D)	(D)	(D)	(D)	2	1
5944	Jewelry stores	44	13 053	2 377	650	216	12	1
5945	Hobby, toy, and game shops	19	3 637	425	117	73	10	1
5946	Camera and photographic supply stores	4	(D)	(D)	(D)	(D)	–	–
5947	Gift, novelty, and souvenir shops	46	5 950	847	194	145	22	4
5948	Luggage and leather goods stores	2	(D)	(D)	(D)	(D)	–	–
5949	Sewing, needlework, and piece goods stores	24	3 359	378	104	81	14	4
596	Nonstore retailers	34	24 419	5 040	1 259	641	12	1
5961	Catalog and mail-order houses	3	2 161	231	56	19	1	–
5962	Merchandising machine operators	10	13 813	2 624	661	306	6	1
5963	Direct selling establishments	21	8 445	2 185	542	316	5	–
598	Fuel dealers	15	8 590	738	192	61	7	1
5983	Fuel oil dealers	5	3 694	261	78	24	1	–
5984	Liquefied petroleum gas (bottled gas) dealers	4	4 329	414	99	28	1	–
5989	Fuel dealers, n.e.c.	6	567	63	15	9	5	1
5992	Florists	52	7 517	1 465	348	195	37	6
5993	Tobacco stores and stands	7	3 682	197	40	22	3	1
5994	News dealers and newsstands	4	769	119	27	22	2	1
5995	Optical goods stores	14	2 984	690	183	67	2	4
5999	Miscellaneous retail stores, n.e.c.	35	5 065	1 030	223	111	20	3
5999 pt.	Pet shops	6	(D)	(D)	(D)	(D)	2	–
5999 pt.	Typewriter stores	–	–	–	–	–	–	–
5999 pt.	Other miscellaneous retail stores, n.e.c.	29	(D)	(D)	(D)	(D)	18	3
	LYNCHBURG, VA MSA							
	Retail trade	**967**	**883 584**	**106 042**	**24 414**	**12 196**	**256**	**38**
52	**Building materials and garden supplies stores**	**45**	**55 892**	**6 264**	**1 383**	**443**	**11**	**–**
521, 3	Building materials and supply stores	16	38 126	4 244	915	272	2	–
525	Hardware stores	10	4 183	558	127	62	4	–
526	Retail nurseries, lawn and garden supply stores	8	2 096	257	61	27	4	–
527	Mobile home dealers	11	11 487	1 205	280	82	1	–
53	**General merchandise stores**	**31**	**135 996**	**15 953**	**3 622**	**1 799**	**8**	**–**
531	Department stores (incl. leased depts.)[1,2]	11	124 912	(NA)	(NA)	(NA)	–	–
531	Department stores (excl. leased depts.)[1]	11	115 836	14 156	3 160	1 586	–	–
533	Variety stores	12	(D)	(D)	(D)	(D)	2	–
539	Miscellaneous general merchandise stores	8	(D)	(D)	(D)	(D)	6	–
54	**Food stores**	**141**	**191 839**	**18 327**	**3 989**	**1 814**	**45**	**6**
541	Grocery stores	120	187 713	15 778	3 869	1 699	38	4
542	Meat and fish (seafood) markets	6	1 891	141	33	16	1	–
546	Retail bakeries	7	912	235	52	45	3	1
543, 4, 5, 9	Other food stores	8	1 323	173	35	54	3	1
55 ex. 554	**Automotive dealers**	**72**	**165 131**	**15 414**	**3 484**	**931**	**14**	**–**
551	New and used car dealers	18	130 188	11 151	2 534	569	1	–
552	Used car dealers	11	8 442	443	114	47	2	–
553	Auto and home supply stores	36	21 114	3 339	738	271	10	–
555, 6, 7, 9	Miscellaneous automotive dealers	7	5 387	481	98	44	1	–
554	**Gasoline service stations**	**84**	**75 796**	**4 529**	**1 073**	**480**	**34**	**4**
56	**Apparel and accessory stores**	**91**	**37 412**	**4 845**	**1 051**	**589**	**11**	**1**
561	Men's and boys' clothing stores	9	5 281	635	163	89	1	–
562, 3	Women's clothing and specialty stores	46	18 633	2 322	512	307	7	–
562	Women's clothing stores	41	17 968	2 243	495	292	4	–
563	Women's accessory and specialty stores	5	665	79	17	15	3	–
565	Family clothing stores	5	3 076	483	105	65	1	1
566	Shoe stores	25	8 027	935	219	114	2	–
564, 9	Other apparel and accessory stores	6	2 395	270	52	34	–	–

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							Individual proprietorships (number)	Partnerships (number)
	LYNCHBURG, VA MSA—Con.							
57	**Furniture and homefurnishings stores**	**76**	**45 318**	**8 946**	**2 011**	**640**	**17**	**5**
5712	Furniture stores	28	20 022	4 933	1 064	297	5	4
5713, 4, 9	Homefurnishings stores	20	9 839	1 875	426	148	4	-
572	Household appliance stores	7	3 063	543	132	45	2	1
573	Radio, television, computer, and music stores	21	12 394	1 595	387	150	6	-
58	**Eating and drinking places**	**211**	**79 861**	**20 247**	**4 634**	**4 105**	**61**	**14**
5812	Eating places	202	78 768	20 030	4 590	4 069	56	14
5813	Drinking places	9	1 093	217	44	36	5	-
591	**Drug and proprietary stores**	**40**	**34 923**	**4 746**	**1 063**	**409**	**4**	**-**
59 ex. 591	**Miscellaneous retail stores**	**176**	**51 418**	**8 971**	**2 104**	**1 006**	**51**	**8**
592	Liquor stores	8	6 870	444	112	22	-	-
593	Used merchandise stores	11	1 737	304	52	31	7	-
594	Miscellaneous shopping goods stores	73	21 133	2 772	668	365	20	6
5941	Sporting goods stores and bicycle shops	13	3 677	486	105	58	6	-
5942, 3	Book, stationery stores	6	1 129	113	22	20	2	-
5944	Jewelry stores	21	6 741	902	244	74	5	-
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	33	9 586	1 269	297	213	7	6
596	Nonstore retailers	14	9 824	2 225	534	288	6	-
598	Fuel dealers	10	12 314	778	184	61	1	-
5992	Florists	24	3 553	998	207	116	11	2
5993	Tobacco stores and stands	-	-	-	-	-	-	-
5994	News dealers and newsstands	5	868	107	28	18	1	-
5995	Optical goods stores	18	1 894	584	137	45	1	-
5999	Miscellaneous retail stores, n.e.c.	15	3 423	759	182	60	4	-
	NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA MSA							
	Retail trade	**7 604**	**8 636 623**	**1 015 807**	**238 080**	**107 288**	**1 099**	**249**
52	**Building materials and garden supplies stores**	**282**	**438 057**	**52 673**	**12 299**	**4 048**	**25**	**6**
521, 3	Building materials and supply stores	139	358 874	38 843	9 269	2 745	12	1
521	Lumber and other building materials dealers	98	336 622	36 181	8 633	2 560	6	1
523	Paint, glass, and wallpaper stores	41	20 252	2 662	636	185	6	-
525	Hardware stores	72	32 000	5 426	1 232	493	6	3
526	Retail nurseries, lawn and garden supply stores	55	30 695	6 639	1 408	694	6	2
527	Mobile home dealers	16	16 288	1 765	390	114	1	-
53	**General merchandise stores**	**157**	**985 607**	**104 018**	**23 828**	**10 974**	**13**	**-**
531	Department stores (incl. leased depts.)[1, 2]	74	856 805	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	74	805 021	89 964	20 479	9 591	-	-
533	Variety stores	48	31 581	4 810	1 148	594	3	-
539	Miscellaneous general merchandise stores	35	149 005	9 244	2 201	789	10	-
54	**Food stores**	**1 017**	**1 691 010**	**153 786**	**37 333**	**17 438**	**136**	**25**
541	Grocery stores	793	1 627 561	143 527	34 964	15 942	83	15
542	Meat and fish (seafood) markets	46	23 035	2 628	692	337	16	5
546	Retail bakeries	60	12 803	3 543	786	521	18	2
543, 4, 5, 9	Other food stores	118	27 611	4 088	891	638	19	3
543	Fruit and vegetable markets	11	(D)	(D)	(D)	(D)	9	1
544	Candy, nut, and confectionery stores	33	11 042	1 376	311	201	7	1
545	Dairy products stores	42	(D)	(D)	(D)	(D)	-	-
549	Miscellaneous food stores	32	7 193	1 082	289	187	3	1
55 ex. 554	**Automotive dealers**	**565**	**2 101 434**	**185 593**	**43 259**	**9 337**	**49**	**14**
551	New and used car dealers	106	1 775 956	140 384	33 005	6 280	5	2
552	Used car dealers	112	73 974	7 664	1 849	530	18	6
553	Auto and home supply stores	277	158 649	28 091	6 354	1 986	20	5
553 pt.	Tire, battery, and accessory dealers	256	145 298	26 179	5 904	1 774	19	5
553 pt.	Other auto and home supply stores	21	13 351	1 912	450	212	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	70	92 855	9 454	2 051	541	6	1
555	Boat dealers	40	65 353	5 620	1 153	294	3	1
556	Recreational vehicle dealers	10	(D)	(D)	(D)	(D)	2	-
557	Motorcycle dealers	19	19 151	2 663	687	180	1	-
559	Automotive dealers, n.e.c.	1	(D)	(D)	(D)	(D)	-	-
554	**Gasoline service stations**	**479**	**549 383**	**33 483**	**8 056**	**3 551**	**144**	**15**

See footnotes at end of table.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	NORFOLK-VIRGINIA BEACH-NEWPORT NEWS, VA MSA—Con.							
58	**Apparel and accessory stores**	**860**	**445 433**	**54 018**	**12 554**	**6 639**	**61**	**23**
581	Men's and boys' clothing stores	108	57 409	8 166	1 993	813	6	1
582, 3	Women's clothing and specialty stores	302	152 817	18 658	4 474	2 475	24	9
582	Women's clothing stores	266	141 151	16 870	3 961	2 299	20	6
563	Women's accessory and specialty stores	36	11 666	1 788	513	176	4	3
585	Family clothing stores	89	105 042	11 334	2 498	1 369	9	2
566	Shoe stores	244	86 025	11 194	2 552	1 322	4	6
566 pt.	Men's shoe stores	15	4 078	603	146	44	–	–
566 pt.	Women's shoe stores	59	14 274	2 258	506	267	1	4
566 pt.	Children's and juveniles' shoe stores	22	4 660	816	172	95	1	–
566 pt.	Family shoe stores	148	63 013	7 517	1 728	916	2	2
564, 9	Other apparel and accessory stores	117	44 140	4 666	1 037	660	18	5
564	Children's and infants' wear stores	38	13 038	1 362	346	226	6	4
569	Miscellaneous apparel and accessory stores	79	31 102	3 304	691	434	12	1
57	**Furniture and homefurnishings stores**	**632**	**509 362**	**73 973**	**17 283**	**5 471**	**98**	**25**
5712	Furniture stores	200	178 741	30 721	7 315	2 036	29	13
5713, 4, 9	Homefurnishings stores	180	160 973	24 370	5 300	1 776	36	8
5713	Floor covering stores	69	47 900	7 484	1 688	483	9	2
5714	Drapery and upholstery stores	23	4 341	891	207	103	7	5
5719	Miscellaneous homefurnishings stores	88	108 732	15 995	3 405	1 190	22	1
572	Household appliance stores	57	23 743	3 083	890	219	11	1
573	Radio, television, computer, and music stores	195	145 905	15 799	3 978	1 440	20	3
5731, 4	Radio, television, electronics, and computer stores	138	117 619	12 664	3 245	1 078	11	2
5735	Record and prerecorded tape stores	29	19 537	1 617	353	231	6	–
5736	Musical instrument stores	28	8 749	1 518	380	131	3	1
58	**Eating and drinking places**	**1 933**	**851 564**	**217 284**	**49 973**	**36 954**	**287**	**77**
5812	Eating places	1 824	832 151	212 749	48 917	36 147	273	75
5812 pt.	Restaurants and lunchrooms	840	360 816	96 944	22 441	16 189	128	38
5812 pt.	Cafeterias	32	32 567	9 430	2 160	1 153	4	3
5812 pt.	Refreshment places	818	389 869	90 725	20 460	16 781	125	28
5812 pt.	Other eating places	134	48 899	15 650	3 856	2 024	16	6
5813	Drinking places	109	19 413	4 535	1 056	807	14	2
591	**Drug and proprietary stores**	**236**	**241 347**	**31 048**	**6 984**	**2 445**	**12**	**6**
591 pt.	Drug stores	225	236 386	30 340	6 821	2 368	12	5
591 pt.	Proprietary stores	11	4 961	708	163	77	–	1
59 ex. 591	**Miscellaneous retail stores**	**1 443**	**823 426**	**109 931**	**26 511**	**10 433**	**274**	**58**
592	Liquor stores	50	(D)	(D)	(D)	(D)	2	–
593	Used merchandise stores	100	18 855	3 466	895	387	26	5
594	Miscellaneous shopping goods stores	765	280 587	37 074	8 740	4 674	136	36
5941	Sporting goods stores and bicycle shops	126	54 100	6 527	1 490	765	29	4
5941 pt.	General line sporting goods stores	33	16 106	1 839	416	193	8	1
5941 pt.	Specialty line sporting goods stores	93	37 994	4 688	1 074	572	21	3
5942	Book stores	63	26 231	2 977	703	376	8	4
5943	Stationery stores	16	3 464	480	125	67	3	1
5944	Jewelry stores	167	63 600	9 969	2 415	1 030	19	4
5945	Hobby, toy, and game shops	91	52 337	5 259	1 394	707	16	6
5946	Camera and photographic supply stores	12	5 681	726	169	62	–	–
5947	Gift, novelty, and souvenir shops	216	49 034	7 527	1 629	1 063	46	13
5948	Luggage and leather goods stores	14	5 584	809	194	128	2	1
5949	Sewing, needlework, and piece goods stores	60	20 556	2 800	621	476	13	3
596	Nonstore retailers	96	286 464	34 767	8 863	2 543	21	–
5961	Catalog and mail-order houses	25	(D)	(D)	(D)	(D)	3	–
5962	Merchandising machine operators	15	(D)	(D)	(D)	(D)	4	–
5963	Direct selling establishments	56	45 470	9 915	2 295	915	14	–
598	Fuel dealers	61	85 927	12 904	3 036	801	7	2
5983	Fuel oil dealers	47	73 188	10 593	2 379	663	6	2
5984	Liquefied petroleum gas (bottled gas) dealers	13	(D)	(D)	(D)	(D)	–	–
5989	Fuel dealers, n.e.c.	1	(D)	(D)	(D)	(D)	1	–
5992	Florists	117	20 376	4 665	1 102	643	37	11
5993	Tobacco stores and stands	8	(D)	(D)	(D)	(D)	1	–
5994	News dealers and newsstands	6	1 328	173	38	21	1	2
5995	Optical goods stores	88	19 696	4 964	1 105	340	8	1
5999	Miscellaneous retail stores, n.e.c.	152	(D)	(D)	(D)	(D)	35	1
5999 pt.	Pet shops	35	9 467	1 581	357	218	8	1
5999 pt.	Typewriter stores	1	(D)	(D)	(D)	(D)	–	–
5999 pt.	Other miscellaneous retail stores, n.e.c.	116	(D)	(D)	(D)	(D)	27	–

See footnotes at end of table.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	RICHMOND-PETERSBURG, VA MSA							
	Retail trade	**4 959**	**5 945 616**	**704 779**	**183 181**	**70 205**	**976**	**177**
52	**Building materials and garden supplies stores**	**182**	**289 645**	**33 825**	**7 713**	**2 387**	**35**	**5**
521, 3	Building materials and supply stores	100	243 302	27 015	6 181	1 837	21	1
521	Lumber and other building materials dealers	68	224 024	23 972	5 566	1 671	12	1
523	Paint, glass, and wallpaper stores	32	19 278	3 043	615	166	9	-
525	Hardware stores	42	18 573	3 053	715	286	9	-
526	Retail nurseries, lawn and garden supply stores	26	9 996	1 737	345	140	4	3
527	Mobile home dealers	14	17 774	2 020	472	104	1	1
53	**General merchandise stores**	**102**	**727 306**	**78 208**	**18 144**	**8 450**	**7**	**4**
531	Department stores (incl. leased depts.)[1 2]	43	575 018	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	43	535 479	64 628	14 770	7 108	-	-
533	Variety stores	29	25 359	3 843	,916	483	2	3
539	Miscellaneous general merchandise stores	30	166 468	9 737	2 458	879	5	1
54	**Food stores**	**627**	**1 185 375**	**112 740**	**26 903**	**12 173**	**146**	**27**
541	Grocery stores	520	1 153 662	108 055	25 855	11 582	117	18
542	Meat and fish (seafood) markets	33	13 845	1 070	260	121	16	1
546	Retail bakeries	34	6 608	2 017	435	275	7	1
543, 4, 5, 9	Other food stores	40	11 460	1 598	353	215	6	7
543	Fruit and vegetable markets	2	(D)	(D)	(D)	(D)	1	1
544	Candy, nut, and confectionery stores	13	(D)	(D)	(D)	(D)	4	2
545	Dairy products stores	7	5 760	774	175	87	-	1
549	Miscellaneous food stores	18	4 250	605	130	86	1	3
55 ex. 554	**Automotive dealers**	**376**	**1 436 253**	**127 638**	**28 879**	**5 744**	**53**	**4**
551	New and used car dealers	88	1 222 269	98 131	22 211	3 849	8	2
552	Used car dealers	72	47 065	4 859	1 111	290	15	1
553	Auto and home supply stores	183	101 090	17 984	4 116	1 229	27	-
553 pt.	Tire, battery, and accessory dealers	166	93 656	16 730	3 816	1 142	26	-
553 pt.	Other auto and home supply stores	17	7 434	1 254	300	87	1	-
555, 6, 7, 9	Miscellaneous automotive dealers	33	65 829	6 664	1 441	376	3	1
555	Boat dealers	16	34 410	3 202	853	185	2	-
556	Recreational vehicle dealers	7	21 492	1 982	414	88	-	-
557	Motorcycle dealers	9	(D)	(D)	(D)	(D)	-	1
559	Automotive dealers, n.e.c.	1	(D)	(D)	(D)	(D)	1	-
554	**Gasoline service stations**	**392**	**447 512**	**31 737**	**7 482**	**2 945**	**130**	**14**
56	**Apparel and accessory stores**	**523**	**293 758**	**37 209**	**8 299**	**4 332**	**41**	**10**
561	Men's and boys' clothing stores	65	47 629	7 426	1 617	545	4	1
562, 3	Women's clothing and specialty stores	221	121 996	15 260	3 369	2 027	17	6
562	Women's clothing stores	186	112 095	13 830	3 064	1 878	13	6
563	Women's accessory and specialty stores	35	9 901	1 430	305	149	4	-
565	Family clothing stores	44	54 402	5 339	1 096	652	5	2
566	Shoe stores	140	52 828	6 889	1 640	749	7	-
566 pt.	Men's shoe stores	10	2 498	367	109	30	-	-
566 pt.	Women's shoe stores	40	11 545	1 647	380	183	2	-
566 pt.	Children's and juveniles' shoe stores	9	2 901	419	102	48	1	-
566 pt.	Family shoe stores	81	35 884	4 456	1 049	488	4	-
564, 9	Other apparel and accessory stores	53	16 903	2 295	577	359	8	1
564	Children's and infants' wear stores	22	8 608	1 277	336	215	1	1
569	Miscellaneous apparel and accessory stores	31	8 295	1 018	241	144	7	-
57	**Furniture and homefurnishings stores**	**394**	**298 538**	**42 943**	**10 011**	**3 204**	**67**	**13**
5712	Furniture stores	131	108 058	18 206	4 189	1 179	17	6
5713, 4, 9	Homefurnishings stores	122	68 511	10 624	2 374	791	29	5
5713	Floor covering stores	60	41 729	6 942	1 537	402	15	3
5714	Drapery and upholstery stores	11	3 985	799	182	86	5	-
5719	Miscellaneous homefurnishings stores	51	22 797	2 883	655	323	9	2
572	Household appliance stores	35	25 452	3 251	685	209	8	-
573	Radio, television, computer, and music stores	106	96 517	10 862	2 763	1 025	13	2
5731, 4	Radio, television, electronics, and computer stores	69	73 502	8 231	2 050	709	5	2
5735	Record and prerecorded tape stores	19	14 344	1 167	395	206	5	-
5736	Musical instrument stores	18	8 671	1 464	318	110	3	-
58	**Eating and drinking places**	**1 231**	**517 281**	**134 765**	**31 556**	**22 139**	**293**	**73**
5812	Eating places	1 198	509 960	133 080	31 123	21 838	285	70
5812 pt.	Restaurants and lunchrooms	514	207 962	57 614	13 699	9 546	132	47
5812 pt.	Cafeterias	26	14 127	4 104	968	510	13	1
5812 pt.	Refreshment places	514	235 162	54 709	12 443	9 249	120	20
5812 pt.	Other eating places	144	52 709	16 653	4 013	2 533	20	2
5813	Drinking places	33	7 321	1 685	433	301	8	3

See footnotes at end of table

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	RICHMOND-PETERSBURG, VA MSA—Con.							
591	**Drug and proprietary stores**	**194**	**196 714**	**27 939**	**6 108**	**2 236**	**13**	**-**
591 pt.	Drug stores	185	193 807	27 577	6 041	2 191	13	-
591 pt.	Proprietary stores	9	2 907	362	67	45	-	-
59 ex. 591	**Miscellaneous retail stores**	**938**	**553 234**	**77 777**	**18 086**	**6 615**	**191**	**27**
592	Liquor stores	40	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	57	11 586	2 202	502	273	26	2
594	Miscellaneous shopping goods stores	458	197 884	25 943	5 832	2 832	83	19
5941	Sporting goods stores and bicycle shops	67	44 540	4 923	1 033	434	17	-
5941 pt.	General line sporting goods stores	22	15 442	1 726	397	228	2	-
5941 pt.	Specialty line sporting goods stores	45	29 098	3 197	636	206	15	-
5942	Book stores	42	15 572	1 699	393	200	7	-
5943	Stationery stores	18	10 892	1 818	434	146	1	1
5944	Jewelry stores	93	45 831	7 707	1 813	705	12	2
5945	Hobby, toy, and game shops	50	31 084	2 571	569	333	10	3
5946	Camera and photographic supply stores	15	8 466	1 267	284	90	1	1
5947	Gift, novelty, and souvenir shops	128	23 688	3 335	754	531	28	12
5948	Luggage and leather goods stores	11	4 767	1 007	155	83	1	-
5949	Sewing, needlework, and piece goods stores	34	13 044	1 616	397	310	6	-
596	Nonstore retailers	82	95 633	18 507	4 586	1 252	14	-
5961	Catalog and mail-order houses	18	35 681	4 443	1 090	270	1	-
5962	Merchandising machine operators	21	32 925	6 140	1 485	421	1	-
5963	Direct selling establishments	43	27 027	7 924	2 011	561	12	-
598	Fuel dealers	56	122 784	14 378	3 422	818	9	1
5983	Fuel oil dealers	41	102 241	11 273	2 712	670	5	-
5984	Liquefied petroleum gas (bottled gas) dealers	13	(D)	(D)	(D)	(D)	2	1
5989	Fuel dealers, n.e.c.	2	(D)	(D)	(D)	(D)	2	-
5992	Florists	78	19 818	5 102	1 089	552	26	3
5993	Tobacco stores and stands	5	1 095	208	53	21	3	-
5994	News dealers and newsstands	1	(D)	(D)	(D)	(D)	1	-
5995	Optical goods stores	65	13 812	3 337	795	223	8	-
5999	Miscellaneous retail stores, n.e.c.	98	(D)	(D)	(D)	(D)	20	2
5999 pt.	Pet shops	14	4 632	763	172	107	3	1
5999 pt.	Typewriter stores	1	(D)	(D)	(D)	(D)	1	-
5999 pt.	Other miscellaneous retail stores, n.e.c.	83	(D)	(D)	(D)	(D)	16	1
	ROANOKE, VA MSA							
	Retail trade	**1 721**	**1 786 884**	**205 379**	**48 594**	**21 613**	**335**	**73**
52	**Building materials and garden supplies stores**	**96**	**107 532**	**13 185**	**2 802**	**818**	**10**	**1**
521, 3	Building materials and supply stores	46	80 457	9 249	1 857	541	5	1
525	Hardware stores	16	8 140	1 624	444	131	3	-
526	Retail nurseries, lawn and garden supply stores	17	6 272	958	195	68	2	-
527	Mobile home dealers	17	12 663	1 354	306	78	-	-
53	**General merchandise stores**	**48**	**221 757**	**25 883**	**6 112**	**2 937**	**5**	**-**
531	Department stores (incl. leased depts.)[1,2]	15	178 332	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	15	164 802	21 208	4 948	2 396	-	-
533	Variety stores	16	8 621	1 346	345	200	2	-
539	Miscellaneous general merchandise stores	17	48 334	3 329	819	341	3	-
54	**Food stores**	**212**	**325 317**	**27 684**	**6 893**	**3 179**	**67**	**15**
541	Grocery stores	174	318 629	26 582	6 652	2 998	57	10
542	Meat and fish (seafood) markets	6	2 549	324	66	37	1	-
546	Retail bakeries	8	1 239	383	84	63	2	-
543, 4, 5, 9	Other food stores	24	2 900	415	91	81	7	5
55 ex. 554	**Automotive dealers**	**119**	**422 280**	**33 348**	**7 876**	**1 764**	**12**	**2**
551	New and used car dealers	34	372 844	26 499	6 335	1 282	2	-
552	Used car dealers	25	11 532	1 040	253	88	5	-
553	Auto and home supply stores	48	29 466	4 824	1 044	316	3	2
555, 6, 7, 9	Miscellaneous automotive dealers	12	8 438	985	244	78	2	-
554	**Gasoline service stations**	**135**	**149 780**	**9 441**	**2 271**	**1 013**	**39**	**8**
56	**Apparel and accessory stores**	**198**	**88 153**	**11 799**	**2 880**	**1 520**	**11**	**4**
561	Men's and boys' clothing stores	20	10 567	2 161	561	187	-	-
562, 3	Women's clothing and specialty stores	91	42 800	5 397	1 325	793	7	3
562	Women's clothing stores	84	41 138	5 142	1 267	762	7	1
563	Women's accessory and specialty stores	7	1 662	255	58	31	-	2
565	Family clothing stores	15	11 994	1 130	260	152	-	-
566	Shoe stores	55	18 787	2 451	587	322	1	1
564, 9	Other apparel and accessory stores	17	4 005	660	147	66	3	-

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1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses: Individual proprietorships (number)	Unincorporated businesses: Partnerships (number)
	ROANOKE, VA MSA—Con.							
57	**Furniture and homefurnishings stores**	**143**	**96 991**	**16 634**	**4 021**	**1 235**	**28**	**7**
5712	Furniture stores	39	33 466	5 912	1 395	418	5	3
5713, 4, 9	Homefurnishings stores	44	20 987	3 371	705	262	13	2
572	Household appliance stores	13	4 940	512	123	49	4	1
573	Radio, television, computer, and music stores	47	37 596	6 839	1 798	506	6	1
58	**Eating and drinking places**	**402**	**153 368**	**37 981**	**8 790**	**6 519**	**110**	**22**
5812	Eating places	383	151 027	37 528	8 665	6 430	104	18
5813	Drinking places	19	2 341	453	125	89	6	4
591	**Drug and proprietary stores**	**68**	**54 348**	**7 197**	**1 706**	**608**	**6**	**2**
59 ex. 591	**Miscellaneous retail stores**	**300**	**167 378**	**22 227**	**5 243**	**2 020**	**47**	**12**
592	Liquor stores	11	10 903	924	229	46	–	–
593	Used merchandise stores	12	1 306	471	112	35	6	–
594	Miscellaneous shopping goods stores	155	62 627	9 898	2 290	1 059	23	8
5941	Sporting goods stores and bicycle shops	24	10 184	2 042	510	149	6	2
5942, 3	Book, stationery stores	21	9 723	1 206	219	120	1	1
5944	Jewelry stores	32	17 730	3 329	805	301	4	1
5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	78	24 990	3 321	756	489	12	4
596	Nonstore retailers	32	63 808	5 690	1 406	447	4	1
598	Fuel dealers	10	13 916	1 618	398	96	1	–
5992	Florists	19	3 701	891	192	103	6	1
5993	Tobacco stores and stands	4	777	140	39	17	–	–
5994	News dealers and newsstands	–	–	–	–	–	–	–
5995	Optical goods stores	26	3 811	1 048	254	82	5	2
5999	Miscellaneous retail stores, n.e.c.	31	6 529	1 547	323	132	2	–
	WASHINGTON, DC-MD-VA MSA							
	Retail trade	**19 814**	**27 984 231**	**3 593 844**	**826 273**	**323 427**	**2 784**	**772**
52	**Building materials and garden supplies stores**	**615**	**1 194 570**	**143 094**	**31 945**	**9 748**	**80**	**14**
521, 3	Building materials and supply stores	325	986 398	106 658	24 448	6 805	29	4
521	Lumber and other building materials dealers	231	937 597	98 354	22 529	6 258	17	3
523	Paint, glass, and wallpaper stores	94	48 801	8 304	1 919	547	12	1
525	Hardware stores	151	96 190	16 172	3 547	1 269	30	7
526	Retail nurseries, lawn and garden supply stores	127	105 118	19 396	3 650	1 618	20	3
527	Mobile home dealers	12	6 864	868	300	56	1	–
53	**General merchandise stores**	**315**	**3 104 576**	**339 505**	**79 933**	**33 772**	**32**	**11**
531	Department stores (incl. leased depts.)[1,2]	128	2 716 980	(NA)	(NA)	(NA)	–	–
531	Department stores (excl. leased depts.)[1]	128	2 567 860	295 972	70 034	29 319	–	–
531 pt.	Conventional[1]	43	1 151 278	143 775	34 436	14 006	–	–
531 pt.	Discount or mass merchandising[1]	57	618 704	58 967	13 892	7 113	–	–
531 pt.	National chain[1]	28	797 878	93 230	21 706	8 200	–	–
533	Variety stores	66	94 743	13 597	2 994	1 425	8	4
539	Miscellaneous general merchandise stores	121	441 973	29 936	6 905	3 028	24	7
54	**Food stores**	**2 326**	**5 172 115**	**586 505**	**133 033**	**41 839**	**416**	**99**
541	Grocery stores	1 716	4 945 226	550 817	125 160	37 354	294	61
542	Meat and fish (seafood) markets	153	95 052	9 080	2 029	786	36	8
546	Retail bakeries	214	59 746	16 596	3 726	2 206	45	15
546 pt.	Retail bakeries—baking and selling	180	50 825	14 773	3 308	1 948	40	13
546 pt.	Retail bakeries—selling only	34	8 921	1 825	418	258	5	2
543, 4, 5, 9	Other food stores	243	72 091	10 010	2 118	1 492	41	15
543	Fruit and vegetable markets	36	24 616	2 821	506	261	13	2
544	Candy, nut, and confectionery stores	68	11 009	1 893	443	318	5	3
545	Dairy products stores	36	7 546	1 080	235	189	8	4
549	Miscellaneous food stores	103	28 920	4 216	934	724	15	6
55 ex. 554	**Automotive dealers**	**898**	**6 515 334**	**642 927**	**147 777**	**25 348**	**84**	**12**
551	New and used car dealers	269	5 878 657	552 741	127 256	19 956	5	3
552	Used car dealers	92	66 298	6 491	1 501	376	11	2
553	Auto and home supply stores	441	384 448	63 693	14 696	3 839	41	5
553 pt.	Tire, battery, and accessory dealers	417	369 589	61 539	14 217	3 674	34	4
553 pt.	Other auto and home supply stores	24	14 859	2 154	481	165	7	1
555, 6, 7, 9	Miscellaneous automotive dealers	96	185 931	20 002	4 322	1 177	7	2
555	Boat dealers	40	86 068	8 106	1 662	468	2	1
556	Recreational vehicle dealers	17	50 105	4 570	1 094	201	–	–
557	Motorcycle dealers	32	44 260	6 625	1 423	458	5	1
559	Automotive dealers, n.e.c.	7	5 498	701	143	50	–	–
554	**Gasoline service stations**	**1 313**	**1 737 447**	**135 792**	**31 745**	**12 566**	**417**	**91**

See footnotes at end of table.

Table 8. Summary Statistics for Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Geographic area and kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	WASHINGTON, DC-MD-VA MSA—Con.							
56	**Apparel and accessory stores**	**2 300**	**1 710 155**	**204 580**	**45 966**	**22 641**	**130**	**43**
561	Men's and boys' clothing stores	244	253 518	33 712	7 770	2 735	16	3
562, 3	Women's clothing and specialty stores	960	679 836	80 694	18 605	9 932	44	19
562	Women's clothing stores	811	609 306	70 730	16 184	9 048	34	16
563	Women's accessory and specialty stores	149	70 530	9 964	2 421	884	10	3
565	Family clothing stores	218	362 342	35 535	7 987	4 097	11	5
566	Shoe stores	644	313 712	40 932	9 503	4 325	20	5
566 pt.	Men's shoe stores	79	28 851	3 791	935	295	2	1
566 pt.	Women's shoe stores	165	67 875	9 500	2 180	999	5	2
566 pt.	Children's and juveniles' shoe stores	37	10 825	1 638	382	198	2	1
566 pt.	Family shoe stores	363	206 161	26 003	6 006	2 833	11	1
564, 9	Other apparel and accessory stores	234	100 747	13 707	3 101	1 552	39	11
564	Children's and infants' wear stores	90	54 179	6 076	1 402	839	10	6
569	Miscellaneous apparel and accessory stores	144	46 568	7 631	1 699	713	29	5
57	**Furniture and homefurnishings stores**	**1 814**	**1 758 928**	**226 158**	**51 183**	**15 306**	**190**	**42**
5712	Furniture stores	422	539 076	74 280	16 736	4 505	35	18
5713, 4, 9	Homefurnishings stores	640	452 294	68 422	15 104	4 667	79	14
5713	Floor covering stores	271	254 401	39 290	8 845	1 943	17	9
5714	Drapery and upholstery stores	63	17 735	4 165	946	297	16	1
5719	Miscellaneous homefurnishings stores	306	180 158	24 967	5 313	2 427	46	4
572	Household appliance stores	110	88 199	11 115	2 595	670	20	2
573	Radio, television, computer, and music stores	642	679 359	72 341	16 748	5 464	56	8
5731	Radio, television, and electronics stores	307	405 314	41 790	9 625	2 941	28	3
5734	Computer and software stores	117	99 377	11 555	2 636	843	5	1
5735	Record and prerecorded tape stores	149	110 814	10 657	2 630	1 194	9	2
5736	Musical instrument stores	69	63 854	8 339	1 857	486	14	2
58	**Eating and drinking places**	**5 249**	**3 088 363**	**831 082**	**192 352**	**121 397**	**701**	**253**
5812	Eating places	5 056	3 004 143	809 349	187 015	118 393	666	245
5812 pt.	Restaurants and lunchrooms	2 311	1 509 579	427 426	100 122	59 266	291	124
5812 pt.	Cafeterias	138	67 721	19 232	4 429	2 993	27	9
5812 pt.	Refreshment places	1 946	1 013 131	236 693	52 632	41 746	289	103
5812 pt.	Other eating places	661	413 712	125 998	29 832	14 388	59	9
5813	Drinking places	193	84 220	21 733	5 337	3 004	35	8
591	**Drug and proprietary stores**	**626**	**962 577**	**115 586**	**26 013**	**7 645**	**29**	**5**
591 pt.	Drug stores	597	948 909	113 949	25 630	7 483	24	5
591 pt.	Proprietary stores	29	13 668	1 637	383	162	5	–
59 ex. 591	**Miscellaneous retail stores**	**4 358**	**2 740 166**	**368 615**	**87 326**	**33 166**	**725**	**202**
592	Liquor stores	640	519 502	54 604	13 016	4 773	71	39
593	Used merchandise stores	230	74 046	13 582	3 097	1 340	74	14
594	Miscellaneous shopping goods stores	1 948	1 051 336	130 305	30 602	14 096	309	67
5941	Sporting goods stores and bicycle shops	289	183 206	24 188	5 489	2 481	55	10
5941 pt.	General line sporting goods stores	107	95 268	10 183	2 297	1 169	19	3
5941 pt.	Specialty line sporting goods stores	182	87 938	14 005	3 192	1 312	36	7
5942	Book stores	244	148 398	14 606	3 496	1 854	32	11
5943	Stationery stores	65	25 219	3 773	922	360	7	–
5944	Jewelry stores	426	249 813	36 463	8 505	2 742	44	9
5945	Hobby, toy, and game shops	148	172 621	13 565	3 282	1 795	30	5
5946	Camera and photographic supply stores	71	57 041	6 990	1 841	436	2	3
5947	Gift, novelty, and souvenir shops	513	137 703	20 257	4 484	2 887	109	24
5948	Luggage and leather goods stores	50	15 366	2 179	538	258	5	1
5949	Sewing, needlework, and piece goods stores	142	61 969	8 284	2 045	1 283	25	4
596	Nonstore retailers	336	518 705	63 529	15 709	5 137	54	14
5961	Catalog and mail-order houses	108	164 325	14 811	3 752	1 065	17	3
5962	Merchandising machine operators	48	84 032	15 910	3 571	897	6	3
5963	Direct selling establishments	180	270 348	32 808	8 386	3 175	31	8
598	Fuel dealers	77	179 422	21 431	5 229	1 043	5	2
5983	Fuel oil dealers	50	148 697	15 957	4 030	775	5	–
5984	Liquefied petroleum gas (bottled gas) dealers	22	29 216	5 227	1 123	245	–	1
5989	Fuel dealers, n.e.c.	5	1 509	247	76	23	–	1
5992	Florists	303	100 887	24 233	5 483	2 249	79	23
5993	Tobacco stores and stands	29	11 200	1 633	386	180	3	–
5994	News dealers and newsstands	41	17 661	2 478	548	207	7	4
5995	Optical goods stores	235	75 879	19 502	4 400	1 103	20	10
5999	Miscellaneous retail stores, n.e.c.	519	191 528	37 318	8 856	3 038	103	29
5999 pt.	Pet shops	102	31 573	6 293	1 405	836	26	5
5999 pt.	Typewriter stores	7	2 128	373	93	35	1	1
5999 pt.	Other miscellaneous retail stores, n.e.c.	410	157 827	30 652	7 358	2 167	76	23

[1] Includes sales from catalog order desks.
[2] Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D]

1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
	Retail trade	**10 074**	**8 106 286**	**882 718**	**201 505**	**94 077**	**3 380**	**691**
52	**Building materials and garden supplies stores**	**569**	**598 176**	**67 080**	**15 119**	**4 973**	**118**	**26**
521, 3	Building materials and supply stores	288	459 039	48 752	11 176	3 367	46	9
521	Lumber and other building materials dealers	232	439 725	46 045	10 587	3 161	31	6
523	Paint, glass, and wallpaper stores	56	19 314	2 707	589	206	15	3
525	Hardware stores	145	55 822	8 844	2 040	820	42	7
526	Retail nurseries, lawn and garden supply stores	78	27 683	4 678	938	471	26	9
527	Mobile home dealers	58	55 632	4 806	965	315	2	1
53	**General merchandise stores**	**527**	**811 819**	**87 744**	**20 293**	**10 134**	**130**	**28**
531	Department stores (incl. leased depts.)[1] [2]	81	572 861	(NA)	(NA)	(NA)	-	-
531	Department stores (excl. leased depts.)[1]	81	543 990	59 671	13 340	6 613	-	-
531 pt.	Conventional[1]	14	(D)	(D)	(D)	(D)	-	-
531 pt.	Discount or mass merchandising[1]	57	350 706	33 976	7 422	3 928	-	-
531 pt.	National chain[1]	10	(D)	(D)	(D)	(D)	-	-
533	Variety stores	176	70 186	9 192	2 309	1 222	23	9
539	Miscellaneous general merchandise stores	270	197 643	18 881	4 644	2 299	107	19
54	**Food stores**	**1 721**	**2 055 893**	**175 251**	**41 928**	**19 239**	**712**	**155**
541	Grocery stores	1 536	2 016 379	169 867	40 742	18 450	621	135
542	Meat and fish (seafood) markets	56	20 923	2 400	561	287	27	2
546	Retail bakeries	57	6 915	1 699	377	277	34	5
546 pt.	Retail bakeries—baking and selling	51	6 406	1 548	347	259	30	5
546 pt.	Retail bakeries—selling only	6	509	151	30	18	4	-
543, 4, 5, 9	Other food stores	72	11 676	1 477	308	225	30	13
543	Fruit and vegetable markets	23	5 530	497	94	64	16	4
544	Candy, nut, and confectionery stores	15	1 414	326	74	50	5	2
545	Dairy products stores	9	1 383	289	56	40	1	-
549	Miscellaneous food stores	25	3 349	365	84	71	8	7
55 ex. 554	**Automotive dealers**	**944**	**1 818 353**	**150 683**	**33 707**	**8 990**	**208**	**40**
551	New and used car dealers	291	1 490 655	110 985	24 658	5 914	22	7
552	Used car dealers	194	104 593	7 141	1 653	615	74	13
553	Auto and home supply stores	374	164 642	26 684	6 020	2 019	93	18
553 pt.	Tire, battery, and accessory dealers	326	146 031	23 884	5 386	1 801	72	16
553 pt.	Other auto and home supply stores	48	18 611	2 800	634	218	21	2
555, 6, 7, 9	Miscellaneous automotive dealers	85	58 483	5 873	1 376	442	19	2
555	Boat dealers	37	28 522	2 781	553	209	5	1
556	Recreational vehicle dealers	21	13 793	1 334	331	92	6	-
557	Motorcycle dealers	24	16 048	1 752	490	139	7	-
559	Automotive dealers, n.e.c.	3	100	6	2	2	1	1
554	**Gasoline service stations**	**949**	**718 219**	**45 590**	**10 675**	**4 906**	**462**	**48**
56	**Apparel and accessory stores**	**753**	**243 758**	**32 018**	**7 399**	**4 241**	**185**	**53**
561	Men's and boys' clothing stores	58	12 402	1 919	536	223	16	2
562, 3	Women's clothing and specialty stores	287	85 265	10 641	2 571	1 593	66	16
562	Women's clothing stores	266	82 658	10 260	2 482	1 524	55	15
563	Women's accessory and specialty stores	21	2 607	381	89	69	11	1
565	Family clothing stores	184	89 002	12 295	2 814	1 545	34	18
566	Shoe stores	179	46 491	6 247	1 290	706	23	8
566 pt.	Men's shoe stores	7	1 763	200	43	21	2	-
566 pt.	Women's shoe stores	15	2 806	459	110	63	2	1
566 pt.	Children's and juveniles' shoe stores	3	748	150	26	15	-	-
566 pt.	Family shoe stores	154	41 172	5 438	1 111	607	19	7
564, 9	Other apparel and accessory stores	85	10 598	914	188	174	26	9
564	Children's and infants' wear stores	32	4 153	350	76	80	17	6
569	Miscellaneous apparel and accessory stores	33	6 443	564	112	94	9	3
57	**Furniture and homefurnishings stores**	**753**	**327 103**	**45 967**	**10 187**	**3 911**	**259**	**48**
5712	Furniture stores	316	192 610	27 555	6 072	2 145	83	13
5713, 4, 9	Homefurnishings stores	162	44 429	6 676	1 412	919	67	16
5713	Floor covering stores	62	30 925	4 645	987	366	30	8
5714	Drapery and upholstery stores	20	1 924	348	80	52	12	2
5719	Miscellaneous homefurnishings stores	80	11 580	1 683	345	201	25	6
572	Household appliance stores	97	30 246	4 119	921	362	38	7
573	Radio, television, computer, and music stores	188	59 818	7 617	1 762	785	71	12
5731	Radio, television, and electronics stores	125	39 794	5 248	1 208	524	51	7
5734	Computer and software stores	12	3 275	424	88	33	5	1
5735	Record and prerecorded tape stores	30	11 011	1 155	252	152	8	4
5736	Musical instrument stores	21	5 738	792	214	76	7	-
58	**Eating and drinking places**	**1 909**	**633 269**	**155 862**	**33 956**	**26 575**	**725**	**179**
5812	Eating places	1 670	627 788	154 776	33 687	26 364	704	176
5812 pt.	Restaurants and lunchrooms	879	239 989	83 838	13 706	11 002	403	109
5812 pt.	Cafeterias	25	10 218	2 518	597	370	11	1
5812 pt.	Refreshment places	760	337 137	77 009	16 805	13 450	245	53
5812 pt.	Other eating places	206	40 544	11 411	2 579	1 542	45	13
5813	Drinking places	39	5 481	1 086	269	211	21	3

See footnotes at end of table.

Table 9. Summary Statistics for the Area Outside Metropolitan Statistical Areas: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A. For definitions of CMSA's, MSA's, and PMSA's, see appendix D.]

1987 SIC code	Kind of business	Establishments (number)	Sales ($1,000)	Annual payroll ($1,000)	First quarter payroll ($1,000)	Paid employees for pay period including March 12 (number)	Unincorporated businesses	
							Individual proprietorships (number)	Partnerships (number)
591	**Drug and proprietary stores**	**437**	**331 491**	**46 191**	**10 657**	**3 790**	**57**	**5**
591 pt.	Drug stores	418	327 199	45 658	10 529	3 712	53	5
591 pt.	Proprietary stores	19	4 292	533	128	78	4	-
59 ex. 591	**Miscellaneous retail stores**	**1 512**	**570 207**	**76 332**	**17 604**	**7 318**	**546**	**109**
592	Liquor stores	97	(D)	(D)	(D)	(D)	1	-
593	Used merchandise stores	90	11 294	1 465	332	225	43	8
594	Miscellaneous shopping goods stores	641	154 103	20 970	4 862	2 544	234	54
5941	Sporting goods stores and bicycle shops	110	29 653	3 642	811	377	43	12
5941 pt.	General line sporting goods stores	49	13 065	1 586	371	194	12	5
5941 pt.	Specialty line sporting goods stores	61	16 588	2 056	440	183	31	7
5942	Book stores	60	23 597	2 613	576	365	14	4
5943	Stationery stores	21	4 634	650	131	82	7	1
5944	Jewelry stores	161	44 963	7 447	1 722	685	49	9
5945	Hobby, toy, and game shops	37	7 137	681	143	92	22	1
5946	Camera and photographic supply stores	17	6 443	745	157	65	2	1
5947	Gift, novelty, and souvenir shops	174	27 923	3 874	810	617	71	21
5948	Luggage and leather goods stores	3	180	36	8	4	2	-
5949	Sewing, needlework, and piece goods stores	58	9 573	1 282	299	257	24	5
596	Nonstore retailers	156	143 981	21 783	5 080	1 895	54	9
5961	Catalog and mail-order houses	78	84 341	6 779	1 861	662	33	2
5962	Merchandising machine operators	28	42 779	10 920	2 294	796	2	-
5963	Direct selling establishments	50	16 861	4 084	925	437	19	7
598	Fuel dealers	125	132 807	14 462	3 400	906	20	2
5983	Fuel oil dealers	56	64 882	4 842	1 174	339	9	1
5984	Liquefied petroleum gas (bottled gas) dealers	52	65 250	9 051	2 107	498	3	-
5989	Fuel dealers, n.e.c.	17	2 675	569	119	69	8	1
5992	Florists	226	30 532	6 760	1 581	920	119	28
5993	Tobacco stores and stands	10	5 116	385	85	43	3	-
5994	News dealers and newsstands	4	(D)	(D)	(D)	(D)	3	1
5995	Optical goods stores	49	9 230	2 344	540	160	17	5
5999	Miscellaneous retail stores, n.e.c.	114	(D)	(D)	(D)	(D)	52	5
5999 pt.	Pet shops	21	3 702	696	151	96	8	2
5999 pt.	Typewriter stores	2	(D)	(D)	(D)	(D)	1	-
5999 pt.	Other miscellaneous retail stores, n.e.c.	91	(D)	(D)	(D)	(D)	43	3

[1]Includes sales from catalog order desks.
[2]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative	
			Sales ($1,000)	Percent of State total
Virginia	**(X)**	**38 960 210**	**38 960 210**	**100.0**
Virginia Beach (IC)	1	2 349 352	2 349 352	6.0
Richmond (IC)	2	1 926 169	4 275 521	11.0
Norfolk (IC)	3	1 725 677	6 001 198	15.4
Alexandria (IC)	4	1 226 381	7 227 579	18.6
Hampton (IC)	5	1 156 149	8 383 728	21.5
Newport News (IC)	6	1 046 597	9 430 325	24.2
Roanoke (IC)	7	1 023 287	10 453 612	26.8
Chesapeake (IC)	8	791 710	11 245 322	28.9
Fairfax (IC)	9	706 903	11 952 225	30.7
Charlottesville (IC)	10	701 097	12 653 322	32.5
Lynchburg (IC)	11	618 336	13 271 658	34.1
Portsmouth (IC)	12	584 274	13 855 932	35.6
Manassas (IC)	13	511 021	14 366 953	36.9
Danville (IC)	14	477 957	14 844 910	38.1
Fredericksburg (IC)	15	443 280	15 288 190	39.2
Petersburg (IC)	16	438 727	15 726 917	40.4
Winchester (IC)	17	406 204	16 133 121	41.4
Salem (IC)	18	378 409	16 511 530	42.4
Harrisonburg (IC)	19	363 605	16 875 135	43.3
Williamsburg (IC)	20	302 613	17 177 748	44.1
Falls Church (IC)	21	258 526	17 436 274	44.8
Vienna	22	245 148	17 681 422	45.4
Suffolk (IC)	23	243 371	17 924 793	46.0
Martinsville (IC)	24	228 982	18 153 775	46.6
Virginia—Con.				
Leesburg	25	225 314	18 379 089	47.2
Christiansburg	26	211 428	18 590 517	47.7
Staunton (IC)	27	210 020	18 800 537	48.3
Bristol (IC)	28	206 138	19 006 675	48.8
Blacksburg	29	189 318	19 195 993	49.3
Herndon	30	183 154	19 379 147	49.7
Waynesboro (IC)	31	165 124	19 544 271	50.2
Warrenton	32	161 137	19 705 408	50.6
Hopewell (IC)	33	142 128	19 847 536	50.9
Front Royal	34	133 967	19 981 503	51.3
Culpeper	35	125 954	20 107 457	51.6
Covington (IC)	36	125 802	20 233 259	51.9
Abingdon	37	120 819	20 354 078	52.2
Wytheville	38	115 196	20 469 274	52.5
Colonial Heights (IC)	39	106 703	20 575 977	52.8
Galax (IC)	40	103 445	20 679 422	53.1
Radford (IC)	41	102 330	20 781 752	53.3
Farmville ▲	42	98 677	20 880 429	53.6
South Boston (IC)	43	98 026	20 978 455	53.8
Ashland	44	95 530	21 073 985	54.1
Tazewell	45	91 429	21 165 414	54.3
Bedford (IC)	46	90 070	21 255 484	54.6
Richlands	47	89 951	21 345 435	54.8
Emporia (IC)	48	88 610	21 434 045	55.0

See footnotes at end of table.

Table 10. Places With 2,500 Inhabitants or More Ranked by Volume of Sales: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total	Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Virginia—Con.					**Virginia**—Con.				
Marion	49	88 445	21 522 490	55.2	Blackstone	63	47 478	22 439 905	57.6
Lexington (IC)	50	84 417	21 606 907	55.5	Luray	64	44 824	22 484 729	57.7
Rocky Mount	51	78 572	21 685 479	55.7	Wise	65	41 469	22 526 218	57.8
Franklin (IC)	52	76 732	21 762 211	55.9	Bluefield	66	38 525	22 564 743	57.9
Pulaski	53	76 398	21 838 609	56.1	West Point	67	37 377	22 602 120	58.0
South Hill	54	74 191	21 912 800	56.2	Lebanon	68	36 036	22 638 156	58.1
Vinton	55	68 943	21 981 743	56.4	Buena Vista (IC)	69	33 127	22 671 283	58.2
Big Stone Gap	56	66 220	22 047 963	56.6	Dumfries	70	31 784	22 703 067	58.3
Altavista	57	64 299	22 112 262	56.8	Chase City	71	26 750	22 729 817	58.3
Woodstock	58	62 577	22 174 839	56.9	Clifton Forge (IC)	72	24 748	22 754 565	58.4
Norton (IC)	59	62 549	22 237 388	57.1	Poquoson (IC)	73	22 021	22 776 586	58.5
Orange	60	55 527	22 292 915	57.2	Bridgewater	74	10 116	22 786 702	58.5
Smithfield	61	50 860	22 343 775	57.4	Narrows	75	7 412	22 794 114	58.5
Coeburn	62	48 652	22 392 427	57.5	Manassas Park (IC)	76	7 245	22 801 359	58.5

[1]Places with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

Table 11. Counties Ranked by Volume of Sales: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total	Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Virginia	(X)	**38 960 210**	**38 960 210**	**100.0**	**Virginia**—Con.				
Fairfax	1	5 782 789	5 782 789	14.8	Warren	51	140 416	34 109 742	87.6
Virginia Beach (IC)	2	2 349 352	8 132 141	20.9	Culpeper	52	139 133	34 248 875	87.9
Richmond (IC)	3	1 926 169	10 058 310	25.8	Accomack	53	138 570	34 387 445	88.3
Norfolk (IC)	4	1 725 677	11 783 987	30.2	Wythe	54	134 552	34 521 997	88.6
Henrico	5	1 585 845	13 369 832	34.3	Gloucester	55	132 096	34 654 092	88.9
Chesterfield	6	1 263 063	14 632 895	37.6	Pulaski	56	131 953	34 786 046	89.3
Prince William	7	1 247 971	15 880 866	40.8	Page	57	127 788	34 913 834	89.6
Alexandria (IC)	8	1 226 381	17 107 247	43.9	Covington (IC)	58	125 802	35 039 636	89.9
Hampton (IC)	9	1 156 149	18 263 396	46.9	York	59	123 764	35 163 400	90.3
Arlington	10	1 151 487	19 414 883	49.8	Prince Edward	60	114 604	35 278 004	90.5
Newport News (IC)	11	1 046 597	20 461 480	52.5	Rockingham	61	113 988	35 391 992	90.8
Roanoke (IC)	12	1 023 287	21 484 767	55.1	Frederick	62	113 023	35 505 015	91.1
Chesapeake (IC)	13	791 710	22 276 477	57.2	Franklin	63	111 196	35 616 211	91.4
Fairfax (IC)	14	706 903	22 983 380	59.0	Buchanan	64	107 829	35 724 040	91.7
Charlottesville (IC)	15	701 097	23 684 477	60.8	Colonial Heights (IC)	65	106 703	35 830 743	92.0
Lynchburg (IC)	16	618 336	24 302 813	62.4	Galax (IC)	66	103 445	35 934 188	92.2
Portsmouth (IC)	17	584 274	24 887 087	63.9	Amherst	67	102 523	36 036 711	92.5
Loudoun	18	543 920	25 431 007	65.3	Radford (IC)	68	102 330	36 139 041	92.8
Manassas (IC)	19	511 021	25 942 028	66.6	South Boston (IC)	69	98 026	36 237 067	93.0
Danville (IC)	20	477 957	26 419 985	67.8	Bedford (IC)	70	90 070	36 327 137	93.2
Montgomery	21	446 607	26 866 592	69.0	Pittsylvania	71	89 480	36 416 617	93.5
Fredericksburg (IC)	22	443 280	27 309 872	70.1	Scott	72	88 850	36 505 467	93.7
Petersburg (IC)	23	438 727	27 748 599	71.2	Emporia (IC)	73	88 610	36 594 077	93.9
Winchester (IC)	24	406 204	28 154 803	72.3	Orange	74	86 953	36 681 030	94.1
Salem (IC)	25	378 409	28 533 212	73.2	Russell	75	86 561	36 767 591	94.4
Harrisonburg (IC)	26	363 605	28 896 817	74.2	Lexington (IC)	76	84 417	36 852 008	94.6
Hanover	27	333 479	29 230 296	75.0	Giles	77	81 811	36 933 819	94.8
Tazewell	28	331 118	29 561 414	75.9	Essex	78	78 851	37 012 670	95.0
Roanoke	29	319 016	29 880 430	76.7	Franklin (IC)	79	76 732	37 089 402	95.2
Williamsburg (IC)	30	302 613	30 183 043	77.5	Isle of Wight	80	75 058	37 164 460	95.4
Falls Church (IC)	31	258 526	30 441 569	78.1	Nottoway	81	73 678	37 238 138	95.6
Suffolk (IC)	32	243 371	30 684 940	78.8	Lee	82	72 598	37 310 736	95.8
Stafford	33	235 980	30 920 920	79.4	Lancaster	83	71 901	37 382 637	96.0
Fauquier	34	232 112	31 153 032	80.0	Botetourt	84	66 172	37 448 809	96.1
Martinsville (IC)	35	228 982	31 382 014	80.5	Norton (IC)	85	62 549	37 511 358	96.3
Wise	36	216 205	31 598 219	81.1	Rockbridge	86	62 468	37 573 826	96.4
Staunton (IC)	37	210 020	31 808 239	81.6	King William	87	59 106	37 632 932	96.6
Bristol (IC)	38	206 138	32 014 377	82.2	Carroll	88	52 460	37 685 392	96.7
Spotsylvania	39	199 167	32 213 544	82.7	Dickenson	89	51 079	37 736 471	96.9
Albemarle	40	145 021	32 398 565	83.2	Nelson	90	50 738	37 787 209	97.0
Augusta	41	176 699	32 575 264	83.6	Westmoreland	91	48 611	37 835 820	97.1
Henry	42	168 055	32 743 319	84.0	Northampton	92	46 947	37 882 767	97.2
Waynesboro (IC)	43	165 124	32 908 443	84.5	Richmond	93	46 633	37 929 400	97.4
Campbell	44	162 725	33 071 168	84.9	Patrick	94	46 623	37 976 023	97.5
James City	45	158 999	33 230 167	85.3	Sussex	95	45 831	38 021 854	97.6
Shenandoah	46	155 420	33 385 587	85.7	Halifax	96	43 791	38 065 645	97.7
Mecklenburg	47	149 407	33 534 994	86.1	Appomattox	97	40 709	38 106 354	97.8
Washington	48	148 021	33 683 015	86.5	Caroline	98	40 660	38 147 014	97.9
Smyth	49	144 183	33 827 198	86.8	Goochland	99	40 322	38 187 336	98.0
Hopewell (IC)	50	142 128	33 969 326	87.2	Brunswick	100	38 747	38 226 083	98.1

See footnotes at end of table.

Table 11. Counties Ranked by Volume of Sales: 1987—Con.

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A. For information on geographic areas followed by ▲, see appendix F]

Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total	Geographic area	Rank[1]	Sales ($1,000)	Cumulative Sales ($1,000)	Cumulative Percent of State total
Virginia—Con.					**Virginia**—Con.				
Louisa	101	36 057	38 262 140	98.2	Clarke	119	19 615	38 770 878	99.5
Lunenburg	102	34 476	38 296 616	98.3	Mathews	120	19 527	38 790 405	99.6
Prince George	103	34 164	38 330 780	98.4	Charlotte	121	17 356	38 807 761	99.6
Southampton	104	33 588	38 364 348	98.5	Greene	122	17 179	38 824 940	99.7
Buena Vista (IC)	105	33 127	38 397 475	98.6	Amelia	123	17 035	38 841 975	99.7
Madison	106	32 361	38 429 836	98.6	Grayson	124	16 979	38 858 954	99.7
Middlesex	107	31 655	38 461 491	98.7	Fluvanna	125	15 251	38 874 205	99.8
Northumberland	108	31 608	38 493 099	98.8	Bland	126	14 596	38 888 801	99.8
Floyd	109	30 158	38 523 257	98.9	Bath	127	12 962	38 901 763	99.8
Bedford	110	29 683	38 552 940	99.0	Rappahannock	128	11 700	38 913 463	99.9
Powhatan	111	29 487	38 582 427	99.0	Alleghany	129	9 317	38 922 780	99.9
Buckingham	112	27 898	38 610 325	99.1	Surry	130	8 812	38 931 592	99.9
King George	113	27 864	38 637 989	99.2	Manassas Park (IC)	131	7 245	38 938 837	99.9
Clifton Forge (IC)	114	24 748	38 662 737	99.2	Greensville	132	5 316	38 944 153	100.0
Cumberland	115	23 958	38 686 695	99.3	Highland	133	5 021	38 949 174	100.0
New Kent	116	22 648	38 709 343	99.4	King and Queen	134	4 700	38 953 874	100.0
Poquoson (IC)	117	22 021	38 731 364	99.4	Craig	135	3 354	38 957 228	100.0
Dinwiddie	118	19 899	38 751 263	99.5	Charles City	136	2 982	38 960 210	100.0

[1]Counties with suppressed sales (if applicable) are listed at end of table rather than by rank to avoid disclosing data for individual companies.

APPENDIX A.
General Explanation

CENSUS COVERAGE AND METHODOLOGY

Structure and method of enumeration—Firms in the 1987 Census of Retail Trade were divided into the nonmail universe and mail universe. The coverage and the method of obtaining census information from each follow:

1. The nonmail universe consists of firms which were not required to file a regular census return and includes:
   a. All nonemployers, i.e., all firms with no paid employment during 1987. Sales information for them was obtained from administrative records of other Federal agencies. Although consisting of a large number of firms, nonemployers account for less than 3 percent of total retail sales. Data on nonemployers are provided in subsequent 1987 Census of Retail Trade reports, Nonemployer Statistics, RC87-N, and Selected Statistics, RC87-SP-1.

      The census included only those retail nonemployer firms which reported a sales volume of $1,000 or more during 1987 plus firms in operation for less than the full year that reported sales which, if projected to an annual basis, would have reached a total of $1,000 or more.

   b. Selected small employers, i.e., single-establishment firms with payroll below a specified cutoff. (The term "employers" refers to all business firms with paid employees at any time during 1987 as shown in the active administrative records of other Federal agencies.) Although the payroll cutoff varied by kind of business, small employers generally included firms with one to three employees and represented about 10 percent of total retail sales.

      Data on sales, payroll, and employment for employer firms below the cutoff were derived or estimated from the administrative records of other Federal agencies, except for a 10-percent sample which was included in the mail universe.

2. The mail universe consists of firms for which information was obtained basically by means of a mail canvass and includes:
   a. Large employers, i.e., all employer firms above the payroll size cutoff establishment to separate large from small employers. Within this category, a report of company organization is conducted periodically to identify firms which operated establishments at more than one location and to obtain information on payroll and mid-March employment at each location. The 1986 Report of Company Organization was used as a coverage check in the census. In the census mailing package containing the appropriate 1987 questionnaires, firms were sent a form to use in updating the list of establishments with those opened since 1986.
   b. The 10-percent sample of small employers referred to in section 1b above which were sent the census mailing packages containing the appropriate 1987 questionnaires.

Method of classifying kinds of business—The retail trade classifications for all establishments were based on the Standard Industrial Classification (SIC) Manual.[1] However, the method of assigning these classifications, and the level of detail at which establishments were classified, differed between the nonmail and mail universe as follows:

1. The nonmail universe.
   a. All nonemployers were classified inside or outside of retail trade on the basis of information obtained from other Federal agencies.
   b. Selected small employers were classified on the basis of the most current census kind-of-business classification available from one of the Bureau's current sample surveys or the 1982 census. Otherwise, the classification was obtained from the administrative records of other Federal agencies.

      If the census or administrative record classifications proved inadequate (none corresponded to a census classification in the detail required for employers), the firm was sent a brief inquiry requesting information necessary to assign a 1987 census kind-of-business code.
2. Establishments in the mail universe were classified on the basis of their self designation and answers to questions on sales by merchandise lines and other special inquiries.

COMPARABILITY OF THE 1982 AND 1987 CENSUSES

The 1982 and 1987 censuses were conducted under similar conditions and procedures except for the following:

[1]Standard Industrial Classification Manual: 1987. For sale by Superintendent of Documents, U.S. Government Printing Office, Washington, DC 20402. Stock No. 041-001-00314-2.

Classifications--In 1982, classifications were based on the 1972 Standard Industrial Classification (SIC) Manual and its 1977 Supplement. For 1987, classifications are based on the 1987 SIC Manual. There are major revisions to the SIC structure for 1987 which limit the comparability of data between the 1982 and 1987 censuses. The kinds of business involving the most significant changes for retail trade are within SIC major groups 53 and 57. These changes are described in detail in the "Kind-of-Business Classifications" section below and in appendix H.

It was not possible to retabulate 1982 data based on the revised 1987 classifications for comparative purposes since, in many cases, the necessary information was not available for assigning the new 1987 classifications to the 1982 records. However, 1987 census records were assigned both a 1987 and 1982 census classification. Census data for 1987 are presented based on the 1987 classifications for all geographic areas included in this publication (see "Geographic Areas Covered" in the Introduction). In addition, data for the United States and each State are presented for both 1987 and 1982 based on the 1972 classifications in table 3 of this publication.[2]

Geographic areas—The boundaries of a number of areas for which data are shown in the 1987 census are not the same as in the 1982 census because of annexations; other boundary changes; and redefinitions of previously defined standard metropolitan statistical areas (SMSA's) and standard consolidated statistical areas (SCSA's) into metropolitan statistical areas (MSA's), primary metropolitan statistical areas (PMSA's), and consolidated metropolitan statistical areas (CMSA's).[3]

Nonemployer firms—In 1982, data for nonemployers and the combined data for all establishments were presented only at the retail total level for all geographic areas except the United States, for which these data were published by kind of business. For 1987, data presented in this publication do not include nonemployer establishments. Consequently, data in this report are included only for establishments with payroll. Data for nonemployers by kind of business for the United States are presented in the 1987 Census of Retail Trade report, Selected Statistics, RC87-SP-1 and for States, metropolitan statistical areas, counties, and places with 2,500 inhabitants or more in the Retail Trade reports of the Nonemployer Statistics Series, RC87-N-1 to -4. See appendix A of the Nonemployer Statistics Series reports for a description of improvements in data collection and processing of nonemployer records for the 1987 Economic Censuses.

Establishments—In 1982 and prior censuses, the count of establishments (defined below) represented the number in business at the end of the year. For 1987, the count of establishments in this publication represents those in business at any time during 1987.

A comparison of the number of establishments in business at the end of the year versus the number active any time during the year for the State as a whole is presented in appendix G.[2]

EXPLANATION OF TERMS

Establishments—An establishment is a single physical location at which business is conducted. It is not necessarily identical with a company or enterprise, which may consist of one establishment or more. Census of retail trade figures represent a summary of reports for individual establishments rather than companies. For cases where a census report was received, separate information was obtained for each location where business was conducted. When administrative records of other Federal agencies were used instead of a census report, no information was available on the number of locations operated. Estimates of this number were derived from a sample and will be provided in the retail trade report, Miscellaneous Subjects (RC87-S-4). Each retail establishment was tabulated according to the physical location at which the business was conducted.

When two activities or more were carried on at a single location under a single ownership, all activities generally were grouped together as a single establishment. The entire establishment was classified on the basis of its major activity and all data for it were included in that classification. However, when distinct and separate economic activities (for which different industry classification codes were appropriate) were conducted under the same ownership at a single location, and when conditions prescribed by the SIC manual for recognizing the existence of more than one establishment were met, separate establishment reports for each of the different activities were obtained in the census.

Leased departments are treated as separate establishments and are classified according to the kind of business they conduct. For example, a leased department selling shoes within a department store would be considered a separate retail establishment under the "shoe store" classification.

Firms—A firm is a business organization or entity consisting of one domestic establishment (location) or more under common ownership or control. All establishments of subsidiary firms are included as part of the owning or controlling firm. For the economic censuses, the terms "firm" and "company" are synonymous.

[2]To improve comparability between 1982 and 1987 statistics, 1982 data were slightly adjusted to reflect organizational changes affecting some industries. Accordingly, statistics presented for 1982 vary slightly from those previously published.

[3]Newly defined metropolitan statistical areas (MSA's) and also certain terminology changes were announced by the Office of Management and Budget (OMB) effective June 30, 1983. The previous term "standard metropolitan statistical area" was shortened to metropolitan statistical area. If an area has more than 1 million population and meets certain other specified requirements, it now is termed a "consolidated metropolitan statistical area" (CMSA) and consists of major components recognized as "primary metropolitan statistical areas" (PMSA's). Many of these PMSA's were formerly recognized as SMSA's and the majority were also included in standard consolidated statistical areas defined by OMB beginning in 1975, each of which consisted of two or more closely associated SMSA's. Metropolitan areas not included in CMSA's are designated simply as metropolitan statistical areas (MSA's).

Sales—Sales include merchandise sold for cash or credit at retail and wholesale by establishments primarily engaged in retail trade; amounts received from customers for layaway purchases; receipts from rental or leasing of vehicles, equipment, instruments, tools, etc.; receipts for delivery, installation, maintenance, repair, alteration, storage, and other services; the total value of service contracts; and gasoline, liquor, tobacco, and other excise taxes which are paid by the manufacturer or wholesaler and passed on to the retailer.

Sales are net after deductions for refunds and allowances for merchandise returned by customers. Trade-in allowances are not deducted from total sales. Total sales do not include carrying or other credit charges; sales (or other) taxes collected from customers and forwarded to taxing authorities; commissions from vending machine operators; sales and receipts of departments or concessions operated by other firms; commissions or receipts from the sale of government lottery tickets; installment payments from leasing of vehicles, equipment, instruments, tools, etc. marketed under capital, finance, or full payout leases; and nonoperating income from such sources as investments, rental or sale of real estate, etc.

Sales in this report do not include retail sales made by manufacturers, wholesalers, service establishments, or other businesses whose primary activity is other than retail trade. They do include receipts other than from the sale of merchandise at retail, e.g., service receipts, sales to industrial users, and sales to other retailers, by establishments primarily engaged in retail trade.

Annual payroll—Payroll includes all forms of compensation such as salaries, wages, commissions, bonuses, vacation allowances, sick-leave pay, and the value of payments in kind (e.g., free meals and lodgings) paid during the year to all employees. Tips and gratuities received by employees from patrons and reported to employers are included. For corporations, it includes amounts paid to officers and executives; for unincorporated businesses, it does not include profit or other compensation of proprietors or partners. Payroll is reported before deductions for social security, income tax, insurance, union dues, etc. This definition of payroll is the same as that used by the IRS on form 941.

First quarter payroll—This item consists of payroll, as defined above, paid to persons employed at any time during the quarter January to March 1987.

Paid employees for pay period including March 12—Paid employees consist of the full-time and part-time employees, including salaried officers and executives of corporations, who were on the payroll in the pay period including March 12. Included are employees on paid sick leave, paid holidays, and paid vacations; not included are proprietors and partners of unincorporated businesses. The definition of paid employees is the same as that used on IRS form 941.

Legal form of organization—The legal form of organization for firms in the mail universe was based on the response to the organizational status inquiry on the various census forms. The legal form of organization of nonmail firms was generally based on information available from the administrative records of other Federal agencies.

This report presents data by the following legal forms of organization:

1. Corporations (including corporate cooperatives).
2. Individual proprietorships.
3. Partnerships.
4. Other types.

Auxiliary establishments—Each company included in this census was asked to identify and report separately those auxiliary locations whose primary functions were to manage, administer, service, or support the activities of the other establishments of the company. Data presented in this report do not include auxiliary establishments. Data for auxiliaries which primarily service retail establishments are presented in a subsequent report issued as part of the 1987 Enterprise Statistics reports.

KIND-OF-BUSINESS CLASSIFICATIONS

Retail trade, major groups 52 through 59 in the 1987 SIC manual, includes establishments engaged in selling merchandise for personal or household consumption and in rendering services incidental to the sale of the goods. Exceptions to this general rule are lumber yards; paint, glass, and wallpaper stores; typewriter stores; stationery stores; and gasoline service stations, which sell to both the general public for personal and household consumption and to businesses. These types of stores are included in retail trade even if a higher proportion of their sales is made to other than individuals for personal or household consumption. However, such establishments that sell their products only to institutional or industrial users and to other wholesalers and establishments that sell similar merchandise for use exclusively by business establishments are classified in wholesale trade.

Other important characteristics of retail trade establishments are that they are usually places of business; they are engaged in activities to attract the general public to buy; they buy or receive as well as sell merchandise; they may process their products, although processing is incidental or subordinate to selling; and they are considered as retail in the trade. Not all of these characteristics need be present and some are modified by trade practice.

Establishments covered by the census were assigned kind-of-business classifications according to the industry classifications defined in the 1987 SIC manual. When a more detailed classification was needed than that defined in the SIC manual, more kinds of business were identified within a SIC

In general, retail establishments were classified according to the principal lines of commodities sold (groceries, hardware, etc.), or the usual trade designation (drug store, cigar store, etc.).

Kind-of-business classifications are not interchangeable with commodity classifications; most businesses sell several kinds of commodities. The kind-of-business code generally reflects either the individual commodity or the commodity group which is the primary source of the establishment's business. Thus, the classification of establishments by kind of business generally does not make it possible to determine either the number of establishments handling a particular commodity or the sales of that commodity. For example, the food stores classification excludes stores selling food if the sale of food is not the primary source of receipts; moreover, even though stores are classified as food stores, some of their receipts may be derived from the sale of nonfood products. (Information on the extent to which various broad groups of commodities, or merchandise lines, are sold by different kinds of business is available in the 1987 Census of Retail Trade report, Merchandise Line Sales, RC87-S-3.)

Building Materials and Garden Supplies Stores (SIC Major Group 52)

This major group includes retail establishments primarily engaged in selling lumber and other building materials; paint, glass, and wallpaper; hardware; nursery stock; lawn and garden supplies; and mobile homes. It includes lumber and other building materials dealers and paint, glass, and wallpaper stores selling to the general public, even if sales to contractors account for a larger proportion of total sales; these establishments are known as retail in the trade. Establishments primarily selling these products but not selling to the general public are classified in wholesale trade.

Lumber and other building materials dealers (SIC 521)—Establishments primarily engaged in selling lumber, or lumber and a general line of building materials, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. The lumber they sell may include rough and dressed lumber, flooring, molding, doors, sashes, frames, and other millwork. The building materials may include roofing, siding, shingles, wallboard, paint, brick, tile, cement, sand, gravel, and other building materials and supplies. Hardware is often an important line of retail lumber and building materials dealers. Establishments not selling to the general public or known in the trade as wholesale are classified in SIC 503.

Paint, glass, and wallpaper stores (SIC 523)—Establishments primarily engaged in selling paint, glass, and wallpaper, or any combination of these lines, to the general public. While these establishments may also sell to contractors, they are known as retail in the trade, even if sales to contractors account for a higher proportion of the sales. Establishments which do not sell to the general public are classified in wholesale trade.

Hardware stores (SIC 525)—Establishments primarily selling a number of basic hardware lines, such as tools, builders' hardware, paint and glass, housewares and household appliances, cutlery, and roofing materials, no one of which accounts for 50 percent or more of the sales of the establishments.

Retail nurseries, lawn and garden supply stores (SIC 526)—Establishments primarily engaged in selling trees, shrubs, other plants, seeds, bulbs, mulches, soil conditioners, fertilizers, pesticides, garden tools, and other garden supplies to the general public. These establishments primarily sell products purchased from others, but may sell some plants which they grow themselves. Establishments primarily engaged in growing trees, shrubs, other plants, seeds, and bulbs are classified in SIC major group 01, and those growing Christmas trees are classified in SIC major group 08.

Mobile home dealers (SIC 527)—Establishments primarily engaged in the retail sales of new and used mobile homes, parts and equipment. Establishments primarily selling travel trailers and campers are classified in SIC 5561.

General Merchandise Stores (SIC Major Group 53)

This major group includes retail stores which sell a number of lines of merchandise, such as dry goods, apparel and accessories, furniture and homefurnishings, small wares, hardware, and food. The stores included in this group are known as department stores, variety stores, general merchandise stores, and general stores. Establishments primarily engaged in selling used general merchandise are classified in SIC 593, and those selling general merchandise by mail, vending machine, or direct selling are classified in SIC 596. Establishments having 25 to 49 employees and selling merchandise lines covered in the definition for department stores, previously classified in SIC 531 in prior censuses, are classified in SIC 539 in the 1987 Census.

Department stores (SIC 531)—Retail stores normally having 50 employees or more, having sales of apparel and soft goods combined amounting to 20 percent or more of total sales, and selling each of the three following groups of merchandise:

1. Furniture, homefurnishings, appliances, and radio and TV sets.
2. A general line of apparel for the family.
3. Household linens and dry goods.

The employment and lines of merchandise sold in leased departments are both taken into account when classifying a department store.

To qualify as a department store, sales of each of the lines listed above must be less than 80 percent of total store sales. An establishment with total sales of $10 million or more is classified as a department store even if sales of one of the merchandise lines listed above exceed the maximum percent of total sales, provided that the combined sales of the other two groups are $1 million or more. Relatively few stores are included in this classification as a result of this special rule and most of those which are would otherwise have been classified in the apparel group (SIC major group 56).

Due to the relatively high level of leased department activity in department stores, department store sales have been separately presented for the following classifications:

Department stores (incl. leased depts.)

Department stores (excl. leased depts.)

For States and for areas with 10,000 retail establishments or more, the following subcategories of department stores (excl. leased depts.) also are presented:

Conventional department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. May have a catalog order service.
3. Are not affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are primarily nationally advertised brands.
2. Appliances which are serviced by another company.
3. Limited lines of merchandise through seasonal or special catalogs.

Discount or mass merchandising department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and usually:

1. Convey the image of a high-volume, fast turnover outlet selling a variety of merchandise for less than conventional prices.
2. Provide centralized check-out service.
3. Do not provide customer assistance within store departments. Merchandise is normally sold through self-service with minimal assistance provided in any department.
4. Do not have a catalog order service.

These stores often sell:

1. Soft goods which are usually their own corporate brands or are unbranded.
2. Hard goods which are primarily nationally advertised brands.
3. Appliances which are serviced by another company.

National chain department stores (SIC 531 pt.)—Establishments which satisfy the criteria of a department store (see above) and:

1. Usually provide check-out service and customer assistance (sales persons) within each department.
2. Usually have a catalog order service.
3. Are affiliated with a company which operates similar establishments on a national basis.

These stores often sell:

1. Soft goods and hard goods which are their own corporate brands or are unbranded.
2. Appliances which are serviced by their own company.

Variety stores (SIC 533)—Establishments primarily engaged in the retail sale of a variety of merchandise in the low and popular price ranges. Sales usually are made on a cash-and-carry basis, with the open selling method of display and customer selection of merchandise. These stores generally do not carry a complete line of merchandise, are not departmentalized, do not carry their own charge service, and do not deliver merchandise.

Miscellaneous general merchandise stores (SIC 539)—Establishments primarily engaged in the retail sale of a general line of apparel, dry goods, hardware, homewares or homefurnishings, groceries, and other lines in limited amounts. Stores selling commodities covered in the definition for department stores but normally having less than 50 employees, and stores usually known as country or general stores are included here. Also included are most catalog showrooms and establishments whose sales of apparel or furniture and homefurnishings exceed half of their total sales, providing that sales of the smaller of the two lines in combination with dry goods and household linens account for 20 percent or more of total sales. Establishments primarily engaged in the retail sales of their merchandise by catalog, mail, or television order are classified in SIC 5961.

Food Stores (SIC Major Group 54)

This major group includes retail stores primarily engaged in selling food for home preparation and consumption. Establishments primarily engaged in selling prepared foods and drinks for consumption on the premises are classified in major group 58, and stores primarily engaged in selling packaged beers and liquors are classified in SIC 5921.

Grocery stores (SIC 541)—Establishments primarily selling (1) a wide variety of canned or frozen foods such as vegetables, fruits, and soups; (2) packaged or bulk dry groceries, such as tea, coffee, cocoa, dried fruits, spices, sugar, flour, and crackers, and (3) other processed foods and nonedible grocery items. These establishments often also sell smoked and prepared meats, fresh fish and poultry, fresh vegetables and fruits, and fresh or frozen meats. Establishments commonly known as supermarkets and convenience food stores are included if receipts from sales of groceries and food items for off-premise preparation and consumption are 50 percent or more of total sales.

Meat and fish (seafood) markets (SIC 542)—Establishments primarily engaged in the retail sale of fresh, frozen or cured meats, fish, shellfish, and other seafoods. They may also sell poultry, dairy products, eggs, and other commodities. Meat markets may butcher animals on their own account, or they may buy from others. This industry includes freezer and locker meat provisioners. Food locker plants primarily engaged in renting locker space for the storage of food products for individual households are classified in industry 4222. Establishments primarily engaged in the retail sale of food via frozen food plans delivered to households or individuals are classified in SIC 5963.

Fruit and vegetable markets (SIC 543)—Establishments primarily selling fresh fruits and fresh vegetables. They frequently also carry a limited line of grocery items. They are frequently found in public or municipal markets, or roadside stands. However, roadside stands of farmers selling only their own produce are classified in SIC major group 01.

Candy, nut, and confectionery stores (SIC 544)—Establishments primarily selling candy, nuts, and other confections.

Dairy products stores (SIC 545)—Establishments primarily engaged in the retail sale of packaged dairy products such as milk, cream, butter, cheese, and related products to over-the-counter customers. Ice cream and frozen custard stands are classified in SIC 5812 and establishments selling ice cream and similar products from trucks or wagons are classified in SIC 5963. Establishments primarily engaged in processing and distributing milk and cream are classified in SIC 2026.

Retail bakeries (SIC 546)—Establishments primarily engaged in the retail sale of bakery products. The products may be purchased from others or made on the premises. Establishments manufacturing bakery products for the trade are classified in SIC 2051 and those purchasing bakery products and selling them house to house are classified in SIC 5963.

Miscellaneous food stores (SIC 549)—Establishments primarily engaged in the retail sale of specialized foods, not elsewhere classified, such as eggs, poultry, health foods, vitamin foods, spices, herbs, coffee, and tea. The poultry stores may sell live poultry, slaughter and clean poultry for their own account and sell dressed fowls, or sell fowls cleaned and dressed by others.

Automotive Dealers and Gasoline Service Stations (SIC Major Group 55)

This major group includes retail dealers selling new and used automobiles, boats, recreational vehicles and utility trailers, and motorcycles and mopeds; dealers selling new automobile parts and accessories; and gasoline service stations selling gasoline and lubricating oils. Automobile repair shops maintained by establishments engaged in the sale of new automobiles also are included.

Utility trailer dealers, previously classified in SIC 556 in prior censuses, are classified in SIC 559 in the 1987 census.

New car dealers (SIC 551)—Establishments primarily engaged in the sale of new automobiles or new and used automobiles. These establishments have a franchise for the sale of new domestic and/or new imported automobiles. They frequently maintain repair departments and carry stocks of replacement parts, tires, batteries, and automotive accessories. These establishments also frequently sell pickups and vans at retail.

Used car dealers (SIC 552)—Establishments primarily selling used cars and not holding a franchise for the sale of new passenger cars. These establishments also frequently sell used pickups and vans at retail.

Tire, battery, and accessory dealers (SIC 553 pt.)—Establishments primarily selling new automobile tires, batteries, automobile seat covers, and other automotive parts and accessories.

Other auto and home supply stores (SIC 553 pt.)—Establishments engaged in selling a combination of lines of merchandise including tires, batteries and accessories, household appliances, radios and television sets, sporting and recreational goods, toys, housewares, and hardware, no one of which accounts for over 49 percent of total sales.

Gasoline service stations (SIC 554)—Establishments primarily selling gasoline and automotive lubricants. These establishments frequently sell other merchandise such as tires, batteries, accessories, and other automobile parts or perform minor repair work. Establishments called garages but deriving more than half of their receipts from the sale of gasoline and automotive lubricants are included. Gasoline stations combined with other activities, such as grocery stores, convenience stores, or car washes are classified based on primary activities as determined by sales.

Boat dealers (SIC 555)—Establishments primarily engaged in the retail sale of new and used motorboats and other watercraft, including parts, accessories, marine supplies, and outboard motors.

Recreational vehicle dealers [n.e.c.] (SIC 556)—Establishments primarily engaged in the retail sale of new and used motor homes, recreational trailers, and campers (pickup coaches), including parts and accessories. Establishments primarily engaged in the retail sale of mobile homes are classified in SIC 527, and those primarily selling utility trailers are classified in SIC 559.

Motorcycle dealers (SIC 557)—Establishments primarily engaged in the retail sale of new and used motorcycles, including motor scooters, mopeds, all-terrain vehicles, and parts and accessories.

Automotive dealers, n.e.c. (SIC 559)—Establishments primarily engaged in the retail sale of new and used automotive vehicles, utility trailers, and automotive equipment and supplies, not elsewhere classified, such as snowmobiles, dunebuggies, and gocarts. Also included are establishments primarily engaged in the retail sale of aircraft.

Apparel and Accessory Stores (SIC Major Group 56)

This major group includes retail stores primarily engaged in selling clothing of all kinds and related articles for personal wear and adornment. Not included are establishments which meet the criteria for Department stores (SIC 531) or Miscellaneous general merchandise stores (SIC 539) even though most of their receipts are from the sale of apparel and apparel accessories.

1972 SIC 568, "Furriers and fur shops", has been eliminated. Establishments previously classified in SIC 568 in prior censuses are classified in SIC 563 in the 1987 census.

Men's and boys' clothing stores (SIC 561)—Establishments primarily selling men's and boys' ready-to-wear clothing and accessories. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales and (2) receipts from sales of all men's and boys' apparel are three or more times the receipts from sales of all women's and girls' apparel.

Women's clothing stores (SIC 562)—Establishments primarily selling women's and girls' ready-to-wear apparel. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of total sales, (2) sales of all women's and girls' apparel are three or more times the sales of all men's and boys' apparel, and (3) sales of dresses, skirts, slacks, coats, suits, and furs are two or more times greater than the sales of millinery, hosiery, underwear, blouses, handbags, and other apparel and accessories. Custom tailors primarily engaged in making women's clothing to individual order are classified in SIC 569.

Women's accessory and specialty stores (SIC 563)—Establishments primarily engaged in selling women's accessories and specialties, such as millinery, hats, foundation garments, lingerie, hosiery, costume jewelry, gloves, handbags, and fur, including custom made. Establishments primarily engaged in fur repair and storage and which also may sell a minor amount of fur apparel are classified in SIC 7219.

Children's and infants' wear stores (SIC 564)—Establishments primarily engaged in the retail sale of children's and infants' clothing, furnishings, and accessories. They may specialize in either children's or infants' wear or sell a combination of children's and infants' wear.

Family clothing stores (SIC 565)—Establishments primarily selling clothing, furnishings, and accessories for men, women, and children, without specializing in any one line. Establishments are included in this category if (1) sales of all types of apparel (except as noted in the definition for general merchandise stores) account for 50 percent or more of their total sales, (2) sales of all women's and girls' apparel items are not more than three times the sales of all men's and boys' apparel items, and (3) sales of men's and boys' apparel items are not more than three times the sales of all women's and girls' apparel items.

Men's shoe stores (SIC 566 pt.)—Establishments primarily selling men's and boys' shoes and other footwear. Establishments selling women's and girls' and/or children's and infants' footwear are included in this classification if sales of men's and boys' footwear are more than three times the combined sales of women's, girls', children's, and infants' footwear.

Women's shoe stores (SIC 566 pt.)—Establishments primarily selling women's and girls' shoes and other footwear. Establishments selling men's and boys' and/or children's and infants' footwear are included in this classification if sales of women's and girls' footwear are more than three times the combined sales of men's, boys', children's, and infants' footwear.

Children's and juveniles' shoe stores (SIC 566 pt.)—Establishments primarily selling children's and infants' shoes and other footwear. Establishments selling men's, boys', and/or women's and girls' footwear are included in this classification if sales of children's and infants' footwear are more than three times the combined sales of men's, boys', women's, and girls' footwear.

Family shoe stores (SIC 566 pt.)—Establishments primarily selling both men's and women's shoes and other footwear; they may or may not sell children's shoes. Frequently, they also sell accessories such as hosiery, gloves, and handbags. Establishments are included in this classification if (1) sales of any one of the three major groupings (men's and boys' footwear, women's and girls' footwear, and children's and infants' footwear) are not more than three times the sales of the other two groups combined and (2) if children's and infants' footwear are not carried, sales of the larger of the two remaining groups are not more than three times the sales of the smaller group. Stores primarily selling athletic footwear and accessories are included here.

Miscellaneous apparel and accessory stores (SIC 569)—Establishments primarily engaged in the retail sale of specialized lines of apparel and accessories not elsewhere classified, such as uniforms, bathing suits, raincoats, riding apparel, sports apparel, umbrellas, wigs, and toupees. This industry also includes custom tailors primarily engaged in making and selling men's and women's clothing, except fur apparel. Establishments primarily engaged in making fur apparel to custom order are classified in SIC 563.

Furniture and Homefurnishings Stores (SIC Major Group 57)

This major group includes retail stores selling goods used for furnishing the home, such as furniture, floor coverings, draperies, glass and chinaware, domestic stoves, refrigerators, and other household electric and gas appliances. Establishments selling electric and gas appliances are included in this group only if the major part of their sales consists of articles for home use. These stores also may perform repair work on household appliances, radios, televisions, and stereo equipment; but establishments primarily engaged in repair of these products are classified in SIC 76. Dealers primarily engaged in selling antique and secondhand furniture are classified in SIC 5931. Stores furnishing interior decorating service are classified according to the merchandise handled. Interior designers primarily engaged in advising clients on the selection of interior decorations are classified in SIC 7399.

1972 SIC 5732, "Radio and television stores," has been divided into two new industries for 1987: SIC 5731, "Radio, television, and electronics stores" and SIC 5734, "Computer and software stores." Also, 1972 SIC 5733, "Music stores," has been divided into two new industries for 1987: SIC 5735, "Record and prerecorded tape stores" and SIC 5736, "Musical instrument stores."

Furniture stores (SIC 5712)—Establishments primarily selling household furniture, beds, mattresses, springs, and other sleep equipment. Also included in this classification are establishments selling household appliances, phonographs, radios, television sets, and floor coverings, provided the receipts from sales of furniture and sleep equipment exceed those from sales of other merchandise.

Floor covering stores (SIC 5713)—Establishments primarily engaged in the retail sale of floor coverings. Establishments included in this industry may incidentally perform installation, but contractors primarily engaged in installing floor coverings for others are classified in SIC 1752.

Drapery and upholstery stores (SIC 5714)—Establishments primarily selling draperies, curtains, slipcovers, and upholstery materials. Establishments primarily selling custom-made draperies and slipcovers for household use also are included. Establishments primarily engaged in reupholstering or repairing furniture are classified in SIC 7641.

Miscellaneous homefurnishings stores (SIC 5719)—Establishments primarily engaged in the retail sale of miscellaneous homefurnishings, such as china, glassware, and metalware for kitchen and table use; bedding and linen; brooms and brushes; lamps and shades; mirrors and pictures; and venetian blinds and window shades. Establishments primarily engaged in the retail sale of miscellaneous homefurnishings by house-to-house canvas or by party-plan merchandising are classified in SIC 5963.

Household appliance stores (SIC 572)—Establishments primarily engaged in the retail sale of electric and gas refrigerators, stoves, and other household appliances, such as electric irons, percolators, hot plates, and vacuum cleaners. Many such stores also sell radios and television sets.

Radio, television, and electronics stores (SIC 5731)—Establishments primarily engaged in the retail sale of radios, television sets, record players, high fidelity (hi-fi) sound reproducing equipment, and other consumer electronics equipment. Such establishments also may sell additional lines such as household appliances, computers, computer peripheral equipment, software, musical instruments, or records. Establishments in this industry may perform incidental installation and repair work on radios, televisions, and other consumer electronics equipment. Establishments primarily engaged in the installation and repair of these products are classified in SIC 7622.

Computer and software stores (SIC 5734)—Establishments primarily engaged in the retail sale of computers, computer peripheral equipment, and software.

Record and prerecorded tape stores (SIC 5735)—Establishments primarily selling phonograph records and prerecorded audio and video tapes and discs. Establishments primarily engaged in the retail sale of computer software are classified in SIC 5731 and those primarily engaged in the rental of video tapes in SIC 7841.

Musical instrument stores (SIC 5736)—Establishments primarily selling musical instruments; such as organs, pianos, horns, stringed instruments, and percussion instruments; sheet music; and similar supplies.

Eating and Drinking Places (SIC Major Group 58)

This major group includes retail establishments selling prepared food and drinks for consumption on the premises; it also includes lunch counters and refreshment stands selling prepared foods and drinks for immediate consumption.

Restaurants and lunchrooms (SIC 5812 pt.)—Establishments engaged in serving prepared food and beverages. Waiter/waitress service is provided and the establishments have seating facilities for at least 15 patrons. Included here are only those establishments in which waiters/waitresses take orders from patrons while the patrons are seated at a counter, booth, or table. They often serve alcoholic beverages. Establishments in which sales of alcoholic beverages for consumption on the premises exceed sales of prepared food and nonalcoholic beverages are classified as Drinking places (SIC 5813).

Social caterers (SIC 5812 pt.)—Establishments primarily engaged in serving prepared food and beverages for weddings, banquets, etc. at a hall or similar dedicated facility rather than at a fixed business location. Such establishments also may arrange for some entertainment, but entertainment should be a minor part of the business. (Separate data are shown only at the national level.)

Cafeterias (SIC 5812 pt.)—Establishments engaged in serving a wide variety of prepared food and beverages primarily through the use of a cafeteria line where customers make selections from displayed items. Some limited waiter or waitress service may be provided. Table and/or booth seating facilities are usually provided.

Refreshment places (SIC 5812 pt.)—Establishments primarily selling limited lines of refreshments and prepared food. Included in this group are establishments which prepare items such as chicken and hamburgers for consumption either on or near the premises or for "take-home" consumption. Such establishments do not have waiter/waitress service where the patron's order is taken while the patron is seated at a table, booth, or counter.

Contract feeding (SIC 5812 pt.)—Establishments primarily engaged in providing food service under contract to another company; hospital; or governmental, penal, or educational institution. (This is not a lease arrangement.) The facilities and personnel of these establishments may be provided by the contracting company, institution, etc., but the management must always be supplied by the contractor. (Separate data are shown only at the national level.)

Ice cream and frozen custard stands (SIC 5812 pt.)—Establishments primarily engaged in selling ice cream, frozen custard, or other frozen ices for consumption either on or near the premises. "Take-home" packages also may be provided for ice cream sold in bulk. (Separate data are shown only at the national level.)

Drinking places (SIC 5813)—Establishments primarily engaged in the retail sale of alcoholic drinks such as beer, ale, wine, and liquor for consumption on the premises. The sale of food frequently accounts for a substantial portion of the receipts of these establishments.

Miscellaneous Retail Stores (SIC Major Group 59)

This major group includes retail establishments not elsewhere classified. These establishments fall into the following categories: Drug stores, liquor stores, used merchandise stores, miscellaneous shopping goods stores, nonstore retailers, fuel dealers, florists, cigar stores and stands, news dealers and newsstands, and miscellaneous retail stores not elsewhere classified.

Establishments primarily selling used automobile parts and accessories, previously classified in SIC 593 in prior censuses, are classified in Wholesale Trade SIC 5015 in the 1987 census. Ice dealers, previously classified in SIC 5982, are classified in SIC 5999 in the 1987 census. And, optical goods stores, previously classified in SIC 5999, are classified in new SIC 5995 in the 1987 census.

Drug stores (SIC 591 pt.)—Establishments engaged in the retail sale of prescription drugs. They may carry a number of related lines such as cosmetics, toiletries, tobacco, and novelty merchandise and may operate a soda fountain or lunch counter. These stores are classified on the basis of their usual trade designation rather than on the stricter interpretation of commodities handled.

Proprietary stores (SIC 591 pt.)—Establishments generally selling the same merchandise as drug stores, except that prescriptions are not filled and sold.

Liquor stores (SIC 592)—Establishments primarily selling packaged alcoholic beverages such as ale, beer, wine, and liquor for consumption off the premises. Liquor stores operated by States, counties, and municipalities are included.

Used merchandise stores (SIC 593)—This industry includes stores primarily engaged in the retail sale of used merchandise, antiques, and secondhand goods such as clothing and shoes; furniture; books and rare manuscripts; musical instruments; office furniture; phonographs and phonograph records; and store fixtures and equipment. The industry also includes pawnshops. Dealers primarily engaged in selling used motor vehicles, trailers, and boats are classified in major group 55; and those primarily selling used mobile homes in SIC 5271. Establishments primarily selling used automobile parts and accessories are classified in SIC 5015 and scrap and waste dealers are classified in SIC 5093. Establishments primarily engaged in automobile repair are classified in SIC 753.

General line sporting goods stores (SIC 5941 pt.)—Establishments primarily selling a general line of sporting goods and equipment for hunting, camping, fishing, skiing, riding, tennis, golf, and other sports; and gymnasium and playground equipment.

Specialty line sporting goods stores (SIC 5941 pt.)—Establishments specializing in a maximum of four lines of sporting goods and equipment such as guns, bicycles, trophies, skiing, golfing, bowling, and billiards equipment. Establishments primarily engaged in the retail sale of athletic footwear are classified in SIC 5661.

Book stores (SIC 5942)—Establishments primarily selling new books and periodicals. Stationery and related items may also be sold. Book clubs (not engaged in publishing) primarily selling new books through the mail are included in mail-order houses (SIC 5961). Establishments primarily engaged in the sale of used books are classified in SIC 593.

Stationery stores (SIC 5943)—Establishments primarily engaged in the retail sale of stationery, such as paper and paper products (including printing and engraving), post cards, novelties, and school supplies. These establishments also may sell additional lines of office type supplies, such as accounting and legal forms; blankbooks and forms; and office forms and supplies. Establishments primarily engaged in selling office supply forms and supplies are classified in SIC 5112. Stores specializing in the sale of artists' supplies are classified in SIC 5999.

Jewelry stores (SIC 5944)—Establishments primarily engaged in the retail sale of any combination of the lines of jewelry, such as diamonds and other precious stones; rings, bracelets, and brooches; sterling and plated silverware; and watches and clocks. Stores primarily engaged in watch and jewelry repair are classified in SIC 7631.

Hobby, toy, and game shops (SIC 5945)—Establishments primarily engaged in the retail sale of toys, games, and hobby and craft kits and supplies. Establishments primarily engaged in selling artists' supplies or collectors' items, such as coins, stamps, and autographs, are classified in SIC 5999.

Camera and photographic supply stores (SIC 5946)—Establishments primarily engaged in the retail sale of cameras, film, and other photographic supplies and equipment. Establishments primarily engaged in finishing films are classified in SIC 7395.

Gift, novelty, and souvenir shops (SIC 5947)—Establishments primarily engaged in the retail sale of combined lines of gifts and novelty merchandise, souvenirs, greeting cards, holiday decorations, and miscellaneous small art goods.

Luggage and leather goods stores (SIC 5948)—Establishments primarily engaged in the retail sale of luggage, trunks, and leather goods, except apparel.

Sewing, needlework, and piece goods stores (SIC 5949)—Establishments primarily engaged in the retail sale of sewing supplies, fabrics, patterns, yarn, and other needlework accessories.

Catalog and mail-order houses (SIC 5961)—Establishments primarily selling merchandise as a result of orders received by catalog, mail, or television order. Customers are made aware of goods available for sale through catalogs, mailing pieces, advertisements in newspapers and magazines, and advertising on radio and television. Departmentalized retail stores normally with 50 employees or more and operated by mail-order houses and selling a general line of merchandise are classified in SIC 531. Retail stores normally with less than 50 employees and operated by mail-order houses and selling a general line of merchandise are classified in SIC 539. In some tabulations at the national level, catalog and mail-order houses are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are department store merchandise, other general merchandise, and other mail-order houses. Establishments primar-ily engaged in mail-order sales of computer hardware and/or software and television order (home shopping) sales are included within the "Other mail-order houses" classification.

Merchandising machine operators (SIC 5962)—Establishments primarily engaged in the retail sale of products by automatic merchandising units (vending machines) which are generally located on the premises of other businesses. This industry does not include coin-operated service machines such as washers and dryers (SIC 7215), music machines and amusement game machines (SIC 7993), lockers and scales (SIC 7299), or insurance policies sold through vending machines (SIC 63). The "establishment" is the location from which the vending route (or routes) is serviced, not the number of vending machines or the number of business locations in which vending machines are located.

Since many automatic merchandising machine operations are conducted in conjunction with the operation of manufacturing plants and of other establishments not classified in retail trade, data for "retail" automatic merchandising machine operators should not be interpreted as a measure of total sales through automatic merchandising machines. Nor do the data for "retail" automatic merchandising machine operators include sales made through automatic merchandising machines owned by establishments classified in other kinds of retail trade.

Direct selling establishments (SIC 5963)—Establishments primarily selling merchandise by house-to-house canvass, by party plan, by telephone, or from trucks or wagons or other temporary locations. The "establishment"

is the location from which the canvassers operate. Canvassers who do not have any paid help are excluded from the tabulations in this report. In some tabulations at the national level, direct selling organizations are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are furniture, homefurnishings and equipment; mobile food service; books and stationery; and other direct selling.

Fuel oil dealers (SIC 5983)—Establishments primarily engaged in the retail sale of fuel oil. Establishments primarily selling fuel oil burners are classified in SIC 5074; dealers primarily engaged in installing and servicing fuel oil burners, in SIC 1711; and fuel oil burner repair service only, in SIC 7699.

Liquefied petroleum gas (bottled gas) dealers (SIC 5984)—Establishments primarily engaged in the retail sale of bottled or bulk liquefied petroleum (LP) gas.

Fuel dealers, n.e.c. (SIC 5989)—Establishments primarily engaged in the retail sale of coal, coke, charcoal, wood, or any combination of these lines. Establishments primarily selling fuel oil are classified in SIC 5983 and those primarily selling bottled gas in SIC 5984.

Florists (SIC 5992)—Establishments primarily engaged in the retail sale of cut flowers and growing plants. Stores primarily engaged in the retail sale of seeds, bulbs, and nursery stock are classified in SIC 5261, and greenhouses and nurseries primarily engaged in growing seeds, bulbs, flowers, and nursery stock are classified in SIC 0181.

Tobacco stores and stands (SIC 5993)—Establishments primarily engaged in the retail sale of cigarettes, cigars, tobacco, and smokers' supplies. Many of the establishments included in this classification are operated as concessions in places of amusement, railway stations, airports, and other public places.

News dealers and newsstands (SIC 5994)—Establishments primarily engaged in the retail sale of newspapers, magazines, and other periodicals. Home delivery of newspapers by other than printers or publishers is classified in SIC 5963. Establishments engaged in delivering newspapers for subsequent home delivery are classified in SIC 4212.

Optical goods stores (SIC 5995)—Establishments primarily engaged in the retail sale of prescription eyeglasses and contact lenses for individuals. Offices of oculists, ophthalmologists and optometrists are classified in major group 80 even though a majority of their revenue is from the sale of eyeglass frames or prescription eyeglasses and contact lenses.

Miscellaneous retail stores, n.e.c. (SIC 5999)—Establishments primarily engaged in the retail sale of specialized lines of merchandise not elsewhere classified. This industry also includes establishments primarily engaged in selling a general line of their own or consigned merchandise at retail or at auction. Establishments primar-ily engaged in auctioning tangible personal property of others on a fee basis are classified in SIC 7399. In some tabulations, Miscellaneous retail stores are divided into subclassifications on the basis of the merchandise they sell. The subclassifications are pet shops, typewriter stores, and other retail stores.

APPENDIX B.
General Questions

U.S. DEPARTMENT OF COMMERCE
BUREAU OF THE CENSUS

1987 CENSUS OF RETAIL TRADE

OMB APPROVAL NO. 0607-0328: EXPIRES 06/89

NOTICE — Response to this inquiry **is required by law (title 13, U.S. Code).** By the same law, your report to the Census Bureau is **confidential.** It may be seen only by sworn Census employees and may be used only for statistical purposes. The law also provides that copies retained in your files **are immune from legal process.**

Please complete this form and RETURN TO

BUREAU OF THE CENSUS
1201 East Tenth Street
Jeffersonville, IN 47134

DUE DATE: FEBRUARY 15, 1988

If filing by the due date causes an undue burden, a time extension request should be sent to the above address; please include your 11-digit Census File Number (CFN).

NOTE — Please read the accompanying instructions before answering the questions.

In correspondence pertaining to this report, please refer to this Census File Number (CFN)

Employer Identification (EI) Number

CB-5802

Please correct errors in name, address, and ZIP Code. ENTER street and number if not shown.

Item 1 — EMPLOYER IDENTIFICATION NUMBER

Is the Employer Identification (EI) Number shown in the label the SAME as that used for this establishment on its latest 1987 Employer's Quarterly Federal Tax Return, Treasury Form 941?

094 1 ☐ YES

2 ☐ NO — *Enter current EI No.* → *(9 digits)*

Item 2 — PHYSICAL LOCATION OF ESTABLISHMENT

Answer items a, b, c, and d

NOTE: P.O. boxes or rural routes are not physical locations.

a. ☐ Same as shown in mailing label. If different, indicate change

NUMBER AND STREET

CITY, TOWN, VILLAGE, ETC. | STATE | ZIP CODE

b. Is this establishment physically located inside the legal boundaries of the city, town, village, etc.?

095 1 ☐ YES 3 ☐ No legal boundaries

2 ☐ NO 4 ☐ Don't know

c. Type of municipality where physically located

096 1 ☐ City, village, or borough 3 ☐ Other or don't know

2 ☐ Town or township

d. Name of county where physically located

Item 3 — OPERATIONAL STATUS

a. How many months during 1987 did this firm or organization actively operate this establishment? — Number of months — 083

b. Mark (X) the **ONE** box which best describes this establishment at the end of 1987.

001 1 ☐ In operation

3 ☐ Temporarily or seasonally inactive

2 ☐ Ceased operation — *Give date* → *Figures only* — Month | Day | Year

4 ☐ Sold or leased to another operator — *Give date at right* → *AND enter name, etc., below*

NAME OF NEW OWNER OR OPERATOR

NUMBER AND STREET

CITY | STATE | ZIP CODE

PENALTY FOR FAILURE TO REPORT

Item 4 — ORGANIZATIONAL STATUS — *Mark (X) the* ***ONE*** *box which best describes this establishment during 1987.*

003 1 ☐ Individual proprietorship

2 ☐ Partnership

3 ☐ Cooperative association (taxable)

4 ☐ Cooperative association (tax-exempt)

5 ☐ Governmental — *Specify* _____

6 ☐ Corporation (Do not mark if any form of cooperative association.)

9 ☐ Other — *Specify* _____

HOW TO REPORT DOLLAR FIGURES

Value figures may be reported in dollars or rounded to thousands.

Example: If a figure is $1,125,628, report either → * ***PREFERRED*** / ***Acceptable***

	Millions (000)	Thousands (000)	Dollars (000)
*	1	126	
	1	125	628

Item 5 — DOLLAR VOLUME OF BUSINESS IN 1987

Sales of merchandise and other operating receipts EXCLUDING sales (or other) taxes collected

010 — Mil. | Thou. | Dol.

Item 6 — PAYROLL AND EMPLOYMENT

a. **Payroll in 1987, before deductions** — Mil. | Thou. | Dol.

(1) Total **ANNUAL** payroll — 030

(2) **FIRST QUARTER** payroll (Jan. – Mar.) — 031

b. **Employment in 1987** — Number

Number of paid employees for the pay period including March 12, 1987 (include both full- and part-time employees) — 032

Item 9 — KIND OF BUSINESS

Mark (X) the ***ONE*** *box which best describes the* ***PRINCIPAL*** *kind of business of this establishment in 1987.*

(Categories appropriate to individual form)

CONTINUE ON PAGE 2 →

Item 11 — MERCHANDISE LINES

Report sales either in dollar figures (see example on page 1) or as a percent (in whole percents) of total sales (see example below).

HOW TO REPORT PERCENTS

If figure is **38.76%** of total sales:

	Mil.	Thou.	Dol.	Percent
*Report whole percents →				39
*Not acceptable →				38.76

Merchandise lines	Census use	Estimated sales during 1987 Mil.	Thou.	Dol.	Percent

(Categories appropriate to individual form)

NOTE ***Answer item 13 only if your Census File Number (CFN), shown in the address label of this report form, begins with a zero.***

Item 13 — OWNERSHIP, CONTROL, AND LOCATIONS OF OPERATION

a. Is this company owned or controlled by another company?

087 1 ☐ YES → 2 ☐ NO

ENTER OWNING OR CONTROLLING COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

b. Does this company own or control any other company or companies?

088 1 ☐ YES → 2 ☐ NO

ENTER OWNED OR CONTROLLED COMPANY NAME, ADDRESS, AND ZIP CODE

EI No. *(9 digits)*

c. How many establishments were operated under the EI Number shown in the address label (or as corrected in item 1) **at the end** of 1987? → Number 089

If more than one, provide the **physical location** address and other information indicated below for each establishment. The headquarters location should be listed on line 1, followed by other locations. If book figures are not available, estimates are acceptable. Continue with same format in REMARKS (or attach a separate sheet) if necessary.

	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
1		Sales 091			
	END-OF-BUSINESS DESCRIPTION	Annual payroll 092			
		Census use 093			
2	NAME, ADDRESS, AND ZIP CODE	1987	Mil.	Thou.	Dol.
		Sales 091			
	END-OF-BUSINESS DESCRIPTION	Annual payroll 092			
		Census use 093			

APPENDIX C.
Kind-of-Business Titles and Reporting-Form Numbers

[Listed below are retail kind-of-business titles and their corresponding reporting-form numbers. Requests for copies of any of these forms, including the inquiries used to classify establishments by kind of business, should be directed to the Business Division, Bureau of the Census, Washington, DC 20233.]

1987 SIC code	Title	Reporting form CB-
52	**BUILDING MATERIALS AND GARDEN SUPPLIES STORES**	
5211	Lumber and other building materials dealers	5201
5231	Paint, glass, and wallpaper stores	5202
5251	Hardware stores	5203
5261	Retail nurseries, lawn and garden supply stores	5204
5271	Mobile home dealers	5205
53	**GENERAL MERCHANDISE STORES**	
5311 pt.	Conventional department stores	5301
5311 pt.	Discount or mass merchandising department stores	5301
5311 pt.	National chain department stores	5301
5331	Variety stores	5302
5399	Miscellaneous general merchandise stores	5301
54	**FOOD STORES**	
5411	Grocery stores	5400
5423	Meat and fish (seafood) markets	5400
5431	Fruit and vegetable markets	5400
5441	Candy, nut, and confectionery stores	5400
5451	Dairy products stores	5400
5461	Retail bakeries	5400
5499	Miscellaneous food stores	5400
55	**AUTOMOTIVE DEALERS AND GASOLINE SERVICE STATIONS**	
5511	New and used car dealers	5501
5521	Used car dealers	5501
5531 pt.	Tire, battery, and accessory dealers	5502
5531 pt.	Other auto and home supply stores	5502
5541	Gasoline service stations	5504
5551	Boat dealers	5503
5561	Recreational vehicle dealers	5503
5571	Motorcycle dealers	5503
5599	Automotive dealers, n.e.c.	5503
56	**APPAREL AND ACCESSORY STORES**	
5611	Men's and boys' clothing stores	5601
5621	Women's clothing stores	5601
5631	Women's accessory and specialty stores	5601
5641	Children's and infants' wear stores	5601
5651	Family clothing stores	5601
5661 pt.	Men's shoe stores	5602
5661 pt.	Women's shoe stores	5602
5661 pt.	Children's and juveniles' shoe stores	5602
5661 pt.	Family shoe stores	5602
5699	Miscellaneous apparel and accessory stores	5601
57	**FURNITURE AND HOMEFURNISHINGS STORES**	
5712	Furniture stores	5701
5713	Floor covering stores	5704
5714	Drapery and upholstery stores	5705
5719	Miscellaneous homefurnishings stores	5705
5722	Household appliance stores	5702
5731	Radio, television, and electronics stores	5702
5734	Computer and software stores	5702
5735	Record and prerecorded tape stores	5703
5736	Musical instrument stores	5703
58	**EATING AND DRINKING PLACES**	
5812 pt.	Restaurants and lunchrooms	5801
5812 pt.	Social caterers	5801
5812 pt.	Cafeterias	5801
5812 pt.	Refreshment places	5801
5812 pt.	Contract feeding	5802
5812 pt.	Ice cream, frozen custard stands	5801
5813	Drinking places	5801
59	**MISCELLANEOUS RETAIL STORES**	
5912 pt.	Drug stores	5901
5912 pt.	Proprietary stores	5901
5921	Liquor stores	5902
5931	Used merchandise stores	5903
5941 pt.	General line sporting goods stores	5904
5941 pt.	Specialty line sporting goods stores	5904
5942	Book stores	5905
5943	Stationery stores	5905
5944	Jewelry stores	5906
5945	Hobby, toy, and game shops	5907
5946	Camera and photographic supply stores	5908
5947	Gift, novelty, and souvenir shops	5905
5948	Luggage and leather goods stores	5905
5949	Sewing, needlework, and piece goods stores	5909
5961 pt.	Department store merchandise – mail-order	5910
5961 pt.	General merchandise, n.e.c. – mail-order	5910
5961 pt.	Other mail-order houses	5910
5962	Merchandising machine operators	5802
5963 pt.	Furniture, homefurnishings, equipment – direct selling	5910
5963 pt.	Mobile food service – direct selling	5910
5963 pt.	Books and stationery – direct selling	5910
5963 pt.	Other direct selling	5910
5983	Fuel oil dealers	5911
5984	Liquefied petroleum gas (bottled gas) dealers	5911
5989	Fuel dealers, n.e.c.	5911
5992	Florists	5912
5993	Tobacco stores and stands	5902
5994	News dealers and newsstands	5902
5995	Optical goods stores	5913
5999 pt.	Pet shops	5914
5999 pt.	Typewriter stores	5905
5999 pt.	Other retail stores, n.e.c.	5916

APPENDIX D.
Metropolitan Statistical Areas

[Titles and definitions shown for MSA's, PMSA's, and CMSA's are those established by the Office of Management and Budget, as of June 30, 1987]

VIRGINIA

Charlottesville, VA MSA
- Albemarle County, VA
- Fluvanna County, VA
- Greene County, VA
- Charlottesville city, VA

Danville, VA MSA
- Pittsylvania County, VA
- Danville city, VA

Johnson City-Kingsport-Bristol, TN-VA MSA
- Carter County, TN
- Hawkins County, TN
- Sullivan County, TN
- Unicoi County, TN
- Washington County, TN
- Scott County, VA
- Washington County, VA
- Bristol city, VA

Lynchburg, VA MSA
- Amherst County, VA
- Campbell County, VA
- Lynchburg city, VA

Norfolk-Virginia Beach-Newport News, VA MSA
- Gloucester County, VA
- James City County, VA
- York County, VA
- Chesapeake city, VA
- Hampton city, VA
- Newport News city, VA
- Norfolk city, VA
- Poquoson city, VA
- Portsmouth city, VA
- Suffolk city, VA
- Virginia Beach city, VA
- Williamsburg city, VA

Richmond-Petersburg, VA MSA
- Charles City County, VA
- Chesterfield County, VA
- Dinwiddie County, VA
- Goochland County, VA
- Hanover County, VA
- Henrico County, VA
- New Kent County, VA
- Powhatan County, VA
- Prince George County, VA
- Colonial Heights city, VA
- Hopewell city, VA
- Petersburg city, VA
- Richmond city, VA

Roanoke, VA MSA
- Botetourt County, VA
- Roanoke County, VA
- Roanoke city, VA
- Salem city, VA

Washington, DC-MD-VA MSA
- District of Columbia, DC
- Calvert County, MD
- Charles County, MD
- Frederick County, MD
- Montgomery County, MD
- Prince George's County, MD
- Arlington County, VA
- Fairfax County, VA
- Loudoun County, VA
- Prince William County, VA
- Stafford County, VA
- Alexandria city, VA
- Fairfax city, VA
- Falls Church city, VA
- Manassas city, VA
- Manassas Park city, VA

APPENDIX E.
Percent of Sales Data Based on Administrative Records and Estimation for the State: 1987

[Includes only establishments with payroll. For meaning of abbreviations and symbols and for more information on reliability of data, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, see appendix A]

1987 SIC code	Kind of business	Percent of sales‡ — From administrative records[1]	Percent of sales‡ — Estimated[2]
	Retail trade	0	0
52	**Building materials and garden supplies stores**	1	0
521, 3	Building materials and supply stores	0	0
521	Lumber and other building materials dealers	0	0
523	Paint, glass, and wallpaper stores	1	2
525	Hardware stores	2	1
526	Retail nurseries, lawn and garden supply stores	1	0
527	Mobile home dealers	1	1
53	**General merchandise stores**	0	0
531	Department stores (incl. leased depts.)[3 4]	0	0
531	Department stores (excl. leased depts.)[3]	0	0
531 pt.	Conventional[3]	0	0
531 pt.	Discount or mass merchandising[3]	0	0
531 pt.	National chain[3]	0	0
533	Variety stores	0	0
539	Miscellaneous general merchandise stores	0	0
54	**Food stores**	0	0
541	Grocery stores	0	0
542	Meat and fish (seafood) markets	1	1
546	Retail bakeries	2	2
546 pt.	Retail bakeries—baking and selling	1	2
546 pt.	Retail bakeries—selling only	3	0
543, 4, 5, 9	Other food stores	2	1
543	Fruit and vegetable markets	3	2
544	Candy, nut, and confectionery stores	1	0
545	Dairy products stores	1	1
549	Miscellaneous food stores	2	2
55 ex. 554	**Automotive dealers**	0	0
551	New and used car dealers	0	0
552	Used car dealers	2	1
553	Auto and home supply stores	1	1
553 pt.	Tire, battery, and accessory dealers	1	1
553 pt.	Other auto and home supply stores	3	3
555, 6, 7, 9	Miscellaneous automotive dealers	1	1
555	Boat dealers	1	2
556	Recreational vehicle dealers	1	1
557	Motorcycle dealers	1	0
559	Automotive dealers, n.e.c.	4	2
554	**Gasoline service stations**	1	1
56	**Apparel and accessory stores**	0	1
561	Men's and boys' clothing stores	0	1
562, 3	Women's clothing and specialty stores	0	1
562	Women's clothing stores	0	1
563	Women's accessory and specialty stores	1	3
565	Family clothing stores	0	0
566	Shoe stores	0	1
566 pt.	Men's shoe stores	0	0
566 pt.	Women's shoe stores	0	1
566 pt.	Children's and juveniles' shoe stores	1	1
566 pt.	Family shoe stores	0	1
564, 9	Other apparel and accessory stores	1	1
564	Children's and infants' wear stores	1	1
569	Miscellaneous apparel and accessory stores	1	1
57	**Furniture and homefurnishings stores**	1	1
5712	Furniture stores	1	1
5713, 4, 9	Homefurnishings stores	1	1
5713	Floor covering stores	2	1
5714	Drapery and upholstery stores	2	0
5719	Miscellaneous homefurnishings stores	0	1
572	Household appliance stores	2	1
573	Radio, television, computer, and music stores	0	1
5731	Radio, television, and electronics stores	0	1
5734	Computer and software stores	1	2
5735	Record and prerecorded tape stores	0	0
5736	Musical instrument stores	1	3
58	**Eating and drinking places**	1	1
5812	Eating places	1	1
5812 pt.	Restaurants and lunchrooms	1	1
5812 pt.	Cafeterias	0	0
5812 pt.	Refreshment places	0	1
5812 pt.	Other eating places	0	2
5813	Drinking places	3	1
591	**Drug and proprietary stores**	0	0
591 pt.	Drug stores	0	0
591 pt.	Proprietary stores	1	1
59 ex. 591	**Miscellaneous retail stores**	0	1
592	Liquor stores	0	0
593	Used merchandise stores	1	1
594	Miscellaneous shopping goods stores	1	1
5941	Sporting goods stores and bicycle shops	1	1
5941 pt.	General line sporting goods stores	1	0
5941 pt.	Specialty line sporting goods stores	1	2
5942	Book stores	0	2
5943	Stationery stores	2	2
5944	Jewelry stores	1	1
5945	Hobby, toy, and game shops	0	1
5946	Camera and photographic supply stores	1	1
5947	Gift, novelty, and souvenir shops	2	1
5948	Luggage and leather goods stores	1	1
5949	Sewing, needlework, and piece goods stores	0	0
596	Nonstore retailers	0	0
5961	Catalog and mail-order houses	0	0
5962	Merchandising machine operators	0	0
5963	Direct selling establishments	0	1
598	Fuel dealers	0	2
5983	Fuel oil dealers	1	2
5984	Liquefied petroleum gas (bottled gas) dealers	0	3
5989	Fuel dealers, n.e.c.	6	1
5992	Florists	1	1
5993	Tobacco stores and stands	0	0
5994	News dealers and newsstands	0	1
5995	Optical goods stores	1	1
5999	Miscellaneous retail stores, n.e.c.	2	1
5999 pt.	Pet shops	1	2
5999 pt.	Typewriter stores	1	0
5999 pt.	Other miscellaneous retail stores, n.e.c.	2	1

‡ Coverage symbols: 0—Less than 10 percent. 1—10 to 19 percent. 2—20 to 29 percent. 3—30 to 39 percent. 4—40 to 49 percent. 5—50 to 59 percent. 6—60 to 69 percent. 7—70 to 79 percent. 8—80 to 89 percent. 9—90 percent or more.

[1]Includes sales information obtained from administrative records of other Federal agencies.
[2]Includes sales information which was imputed based on historic company ratios or administrative records, or on industry averages.
[3]Includes sales from catalog order desks.
[4]Includes data for leased departments operated within department stores. Data for this line not included in higher level totals.

APPENDIX F.
Geographic Notes

VIRGINIA

Farmville is in Cumberland and Prince Edward Counties.

APPENDIX G.
Establishments in Business Any Time During Year and Establishments in Business at End of Year Based on 1972 Standard Industrial Classifications for the State: 1987 and 1982

[Includes only establishments with payroll. For meaning of abbreviations and symbols, see introductory text. For explanation of terms and comparability of 1982 and 1987 censuses, including revised methodology for presenting establishment counts, see appendix A]

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
		Retail trade—				
		Including used automobile parts and accessories stores[1]	**34 978**	**30 843**	**32 290**	**28 819**
		Excluding used automobile parts and accessories stores[2]	**34 916**	**30 781**	**32 233**	**28 741**
52	**52**	**Building materials and garden supplies stores**	**1 530**	**1 351**	**1 434**	**1 277**
521, 3	521, 3	Building materials and supply stores	770	657	713	628
521	521	Lumber and other building materials dealers	587	478	526	461
523	523	Paint, glass, and wallpaper stores	203	179	185	167
525	525	Hardware stores	365	405	346	381
526	526	Retail nurseries, lawn and garden supply stores	261	161	246	150
527	527	Mobile home dealers	134	128	129	(NA)
53	**53**	**General merchandise stores**	**1 083**	**1 036**	**1 009**	**(NA)**
531		Department stores (incl. leased depts.) [with 25 employees or more][3 4 5]	328	255	322	254
	531	Department stores (incl. leased depts.) [with 50 employees or more][3 4 6]	292	(NA)	286	(NA)
	539 pt.	Department stores (incl. leased depts.) [with 25 to 49 employees][3 4 7]	36	(NA)	36	(NA)
531		Department stores (excl. leased depts.) [with 25 employees or more][3 5]	328	255	322	254
	531	Department stores (excl. leased depts.) [with 50 employees or more][3 6]	292	(NA)	286	(NA)
	539 pt.	Department stores (excl. leased depts.) [with 25 to 49 employees][3 7]	36	(NA)	36	(NA)
533	533	Variety stores	324	331	304	314
539	539 pt.	Miscellaneous general merchandise stores[8]	411	450	383	416
54	**54**	**Food stores**	**4 937**	**4 742**	**4 524**	**4 485**
541	541	Grocery stores	4 107	3 859	3 777	3 627
5422, 3	5421	Meat and fish (seafood) markets	196	175	171	160
546	546	Retail bakeries	250	217	228	206
5462	546 pt.	Retail bakeries—baking and selling	223	182	202	172
5463	546 pt.	Retail bakeries—selling only	27	35	26	34
543, 4, 5, 9	543, 4, 5, 9	Other food stores	384	491	348	472
543	543	Fruit and vegetable markets	60	41	54	36
544	544	Candy, nut, and confectionery stores	98	98	84	97
545	545	Dairy products stores	79	236	76	229
549	549	Miscellaneous food stores	147	116	134	110
55 ex. 554	**55 ex. 554**	**Automotive dealers**	**2 600**	**2 249**	**2 429**	**2 168**
551	551	New and used car dealers	697	659	669	643
552	552	Used car dealers	490	357	437	343
553	553	Auto and home supply stores	1 147	992	1 077	953
553 pt.	553 pt.	Tire, battery, and accessory dealers	1 021	892	980	863
553 pt.	553 pt.	Other auto and home supply stores	126	100	117	90
555, 6, 7, 9	555, 6, 7, 9	Miscellaneous automotive dealers	266	241	246	229
555	555	Boat dealers	118	93	112	89
556	556, 559 pt.	Recreational and utility trailer dealers[9]	56	48	52	45
557	557	Motorcycle dealers	82	94	74	90
559	559 pt.	Automotive dealers, n.e.c. [excl. utility trailer dealers]	10	6	8	5
554	**554**	**Gasoline service stations**	**2 740**	**2 939**	**2 523**	**2 652**
56	**56**	**Apparel and accessory stores**	**3 481**	**2 977**	**3 236**	**2 804**
561	561	Men's and boys' clothing stores	368	367	343	349
562, 3, 8	562, 3	Women's clothing and specialty stores	1 405	1 080	1 309	1 008
562	562	Women's clothing stores	1 229	949	1 143	887
563, 8	563	Women's accessory and specialty stores[10]	176	131	160	121
565	565	Family clothing stores	415	445	393	422
566	566	Shoe stores	928	807	865	769
566 pt.	566 pt.	Men's shoe stores	65	70	60	67
566 pt.	566 pt.	Women's shoe stores	204	182	189	176
566 pt.	566 pt.	Children's and juveniles' shoe stores	50	31	48	31
566 pt.	566 pt.	Family shoe stores	609	524	568	495
564, 9	564, 9	Other apparel and accessory stores	365	278	332	256
564	564	Children's and infants' wear stores	139	110	121	107
569	569	Miscellaneous apparel and accessory stores	226	168	211	149

See footnotes at end of table.

1972 SIC code	1987 SIC code	Kind of business	Establishments in business—			
			Any time during year		At end of year	
			1987	1982	1987	1982
57	**57**	**Furniture and homefurnishings stores**	**2 973**	**2 473**	**2 777**	**2 314**
5712	5712	Furniture stores	947	844	893	780
5713, 4, 9	5713, 4, 9	Homefurnishings stores	862	621	814	591
5713	5713	Floor covering stores	375	289	348	274
5714	5714	Drapery and upholstery stores	96	93	95	88
5719	5719	Miscellaneous homefurnishings stores	391	239	371	229
572	572	Household appliance stores	266	270	250	245
573	573	Radio, television, computer, and music stores	898	738	814	698
5732		Radio and television stores[11]	624	504	555	473
	5731	Radio, television, and electronics stores	502	(NA)	444	(NA)
	5734	Computer and software stores	122	(NA)	111	(NA)
5733		Music stores	274	234	259	225
	5735	Record and prerecorded tape stores	160	115	152	112
	5736	Musical instrument stores	114	119	107	113
58	**58**	**Eating and drinking places**	**8 019**	**6 600**	**7 238**	**6 024**
5812	5812	Eating places	7 781	6 306	7 028	5 755
5812 pt.	5812 pt.	Restaurants and lunchrooms	3 602	2 983	3 240	2 717
5812 pt.	5812 pt.	Cafeterias	141	223	126	209
5812 pt.	5812 pt.	Refreshment places	3 211	2 689	2 899	2 458
5812 pt.	5812 pt.	Other eating places	827	411	763	371
5813	5813	Drinking places	238	294	210	269
591	**591**	**Drug and proprietary stores**	**1 269**	**1 109**	**1 224**	**1 076**
591 pt.	591 pt.	Drug stores	1 212	1 036	1 171	1 007
591 pt.	591 pt.	Proprietary stores	57	73	53	69
59 ex. 591	**59 ex. 591**	**Miscellaneous retail stores[1]**	**6 366**	**5 367**	**5 898**	**5 055**
592	592	Liquor stores	282	295	279	289
593	593, 5015 pt.	Used merchandise stores[1]	434	473	404	444
594	594	Miscellaneous shopping goods stores	3 113	2 364	2 882	2 244
5941	5941	Sporting goods stores and bicycle shops	494	397	448	371
5941 pt.	5941 pt.	General line sporting goods stores	165	145	149	131
5941 pt.	5941 pt.	Specialty line sporting goods stores	329	252	299	240
5942, 3	5942, 3	Book, stationery stores	395	340	371	330
5942	5942	Book stores	304	251	287	245
5943	5943	Stationery stores	91	89	84	85
5944	5944	Jewelry stores	690	498	648	479
5945, 6, 7, 8, 9	5945, 6, 7, 8, 9	Other miscellaneous shopping goods stores	1 534	1 129	1 415	1 064
5945	5945	Hobby, toy, and game shops	304	218	272	199
5946	5946	Camera and photographic supply stores	80	85	77	80
5947	5947	Gift, novelty, and souvenir shops	849	516	786	488
5948	5948	Luggage and leather goods stores	51	48	48	42
5949	5949	Sewing, needlework, and piece goods stores	250	264	234	255
596	596	Nonstore retailers	531	498	505	462
5961	5961	Catalog and mail-order houses	186	187	176	177
5962	5962	Merchandising machine operators	93	116	90	104
5963	5963	Direct selling establishments	252	195	239	181
598		Fuel and ice dealers	317	378	299	353
5983	5983	Fuel oil dealers	187	219	180	206
5984	5984	Liquefied petroleum gas (bottled gas) dealers	97	105	89	98
5982	5989, 5999 pt. (pt.)	Fuel and ice dealers, n.e.c.[12]	33	52	30	49
5992	5992	Florists	637	551	581	511
5993	5993	Tobacco stores and stands	41	44	34	40
5994	5994	News dealers and newsstands	26	26	22	20
5999	5995, 5999 pt. (pt.)	Miscellaneous retail stores, n.e.c. [excl. ice dealers and incl. optical goods stores]	985	740	890	692
5999 pt.	5995	Optical goods stores	352	290	313	268
5999 pt.	5999 pt.	Pet shops	130	102	119	90
5999 pt.	5999 pt.	Typewriter stores	10	17	9	17
5999 pt.	5999 pt. (pt.)	Other miscellaneous retail stores, n.e.c. [excl. ice dealers]	493	331	449	317

[1]Includes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC.
[2]Excludes used automobile parts and accessories stores classified in SIC 593 based on 1972 SIC (included in SIC 5015 pt. based on 1987 SIC).
[3]Includes sales from catalog order desks.
[4]Includes data for leased departments operated within department stores. Data for this line not included in broader kind-of-business totals.
[5]Establishments defined as department stores, based on 1972 SIC, with 25 employees or more.
[6]Establishments defined as department stores, based on 1972 SIC, with 50 employees or more.
[7]Establishments defined as department stores, based on 1972 SIC, with 25 to 49 employees.
[8]Excludes department stores with 25 to 49 employees classified in SIC 531 based on 1972 SIC.
[9]Includes utility trailer dealers classified in SIC 556 based on 1972 SIC.
[10]Includes furriers and fur shops classified in SIC 568 based on 1972 SIC.
[11]Includes computer and software stores classified in SIC 5732 based on 1972 SIC.
[12]Includes ice dealers classified in SIC 5982 based on 1972 SIC.

APPENDIX H.
Changes in Retail Trade Kind-of-Business Classifications for 1987

[Based on revisions to the Standard Industrial Classification (SIC) Manual, definitions of some kinds of business were changed for 1987. The significant changes in SIC codes from 1972 to 1987 are listed below. For industries other than those listed, the SIC definitions are the same as those used since 1972, or contain only minor revisions affecting the classification of few, if any, establishments]

1987 SIC (used for 1987 census reports)		1972 SIC (used for 1972, 1977, and 1982 census reports)	
Code	Title	Code	Title
5311 5399 pt.	Department stores [with 50 employees or more] Department stores [with 25 to 49 employees]	5311	Department stores [with 25 employees or more]
5399 pt.	Miscellaneous general merchandise stores	5399	Miscellaneous general merchandise stores
5421	Meat and fish (seafood) markets[1]	5422, 3	Meat and fish (seafood) markets
5461	Retail bakeries	5462 5463	Retail bakeries—baking and selling Retail bakeries—selling only
5561 5599 pt.	Recreational vehicle dealers Utility trailer dealers	5561	Recreational and utility trailer dealers
5632	Women's accessory and specialty stores	5631 5681	Women's accessory and specialty stores Furriers and fur shops
5731 5734	Radio, television, and electronics stores Computer and software stores	5732	Radio and television stores
5735 5736	Record and prerecorded tape stores Musical instrument stores	5733	Music stores
5932 5015 pt.	Used merchandise stores Motor vehicle parts, used[2]	5931	Used merchandise stores
5989 5999 pt.	Fuel dealers, n.e.c. Ice dealers	5982	Fuel and ice dealers, n.e.c.
5995	Optical goods stores[1]	5999 pt.	Optical goods stores
5999 pt.	Other miscellaneous retail stores, n.e.c.	5982 pt. 5999 pt.	Ice dealers Other miscellaneous retail stores, n.e.c.

[1]No change in content.
[2]Classified in retail trade prior to the 1987 census.

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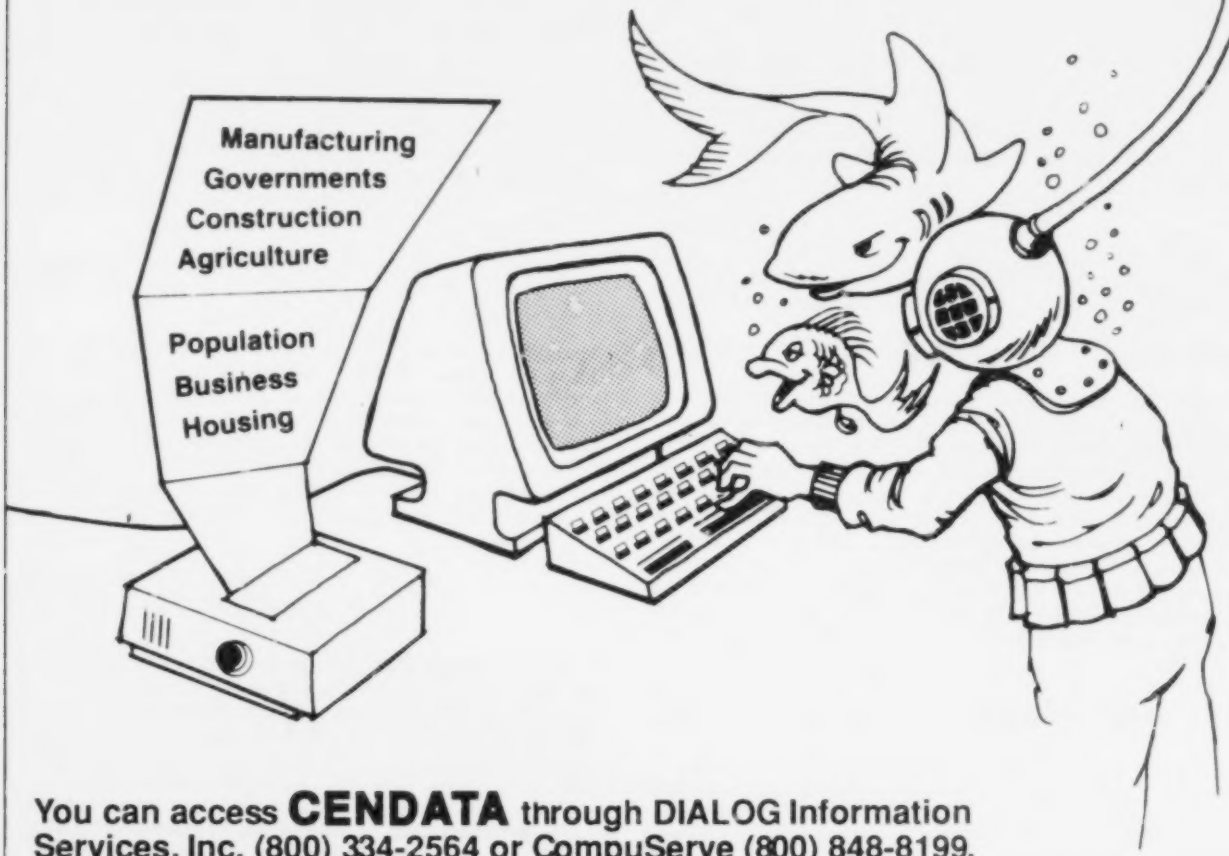

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PUBLICATION PROGRAM

1987 CENSUS OF RETAIL TRADE

Publications of the 1987 Census of Retail Trade, containing data on retail establishments in the United States, are described below. Publications order forms for the specific reports may be obtained from any Department of Commerce district office or from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233. The first results were issued in press releases. Final detailed statistics are issued in separate paperbound reports.

Final Reports

Geographic area series—52 reports (RC87-A-1 to -52)

A separate paperbound report is being published for each State, the District of Columbia, and the United States. Each report presents general statistics for establishments with payroll, on number of establishments, sales, payroll, employment, and number of proprietorships and partnerships, by varied retail classifications. All statistics are presented for the State, MSA's, counties, and places with 2,500 inhabitants or more. Greater kind-of-business detail is shown for larger areas. For each State, the District of Columbia, and the United States, 1987 data are provided by kind of business on sales and employees per establishment and sales and payroll per employee. Comparative statistics showing percent changes in sales and payroll between 1982 and 1987 are shown by kind of business.

Nonemployer statistics series—4 reports (RC87-N-1 to -4)

Four separate reports are being issued, each containing data for the States located in the four different regions. Data are included by kind of business on all establishments, establishments with payroll, and establishments without payroll for the United States. Also presented are statistics for establishments without payroll on number of establishments and sales by varied retail classifications for each State and, within each State, for MSA's , counties, and places with 2,500 inhabitants or more.

Subject series—55 reports (RC87-S-1, -2, -3 (1 to 52), and -4)

The first report (RC87-S-1) presents data based on size of establishment, size of company or firm, and legal form of organization. Establishment statistics are presented by sales size and by employment size; statistics for firms, by sales size (including concentration by largest firms), by employment size, and by number of establishments operated (single units and multiunits). Statistics are presented for establishments with payroll by kind of business on the number of establishments, sales, payroll, and employment for the United States.

A report (RC87-S-2) on measures of value produced, capital expenditures, depreciable assets, and operating expenses presents data for retail firms with payroll for the United States by major kinds of business. Data also are provided on sales, purchases, and beginning and ending inventories. Measures of value produced include gross margin, value added, and net income produced at market prices and factor costs. Operating expenses include annual payroll, supplemental labor costs, purchased services, etc.

The merchandise line sales series (RC87-S-3 (1 to 52)) presents data on major categories of merchandise sold by retail kinds of business for each State and the District of Columbia, each MSA, and the United States as a whole. Data for States and most MSA's will be available on computerized media only. Tables present data for establishments with payroll for each kind of business and show, for each merchandise line, the number of establishments handling the line and their sales of the line; the percentage of total sales of the kind of business accounted for by each of the lines carried; and, for establishments actually handling a specific line, the percentage of their total sales represented by sales of that line. Summary statistics also are provided for the 41 broad merchandise line categories, including counts of establishments and the amount and percent of the line sold by various kinds of retail businesses.

A miscellaneous subjects report (RC87-S-4) contains special statistics on eating and drinking places, gasoline service stations and liquefied petroleum (LP) gas dealers, and other miscellaneous subjects. Data are presented for the United States as a whole and, where feasible, for States and MSA's.

Special report series—1 report (RC87-SP-1)

The Selected Statistics report presents selected aggregate data on retail trade, including statistics not included in the other final reports.

Microfiche

Every final published report in the 1987 Census of Retail Trade will be available on microfiche.

Public-Use Computer Tapes and Compact Discs

Selected data also are available on public-use computer tapes and compact discs-read only memory (CD-ROM). For the selected data, tapes and discs will provide the same information found in the final reports as well as additional information not published in the final reports, such as ZIP Code statistics, available from series RC87-Z, and Merchandise Line Sales data for States (RC87-S-3 (1 to 51)). Computerized data products are available for users who wish to summarize, rearrange, or process large amounts of data. These products, with corresponding technical documentation, are sold by Data User Services Division, Customer Services (Tapes), Bureau of the Census, Washington, DC 20233.

OTHER ECONOMIC CENSUSES REPORTS

Data on wholesale trade, service industries, construction industries, manufactures, mineral industries, transportation, enterprise statistics, minority-owned business enterprises, and women-owned businesses also are available from the 1987 Economic Censuses. A separate series of reports covers the censuses of outlying areas—Puerto Rico, Virgin Islands of the United States, Guam, and the Northern Marianas. Separate announcements describing these reports are available free of charge from Data User Services Division, Customer Services (Publications), Bureau of the Census, Washington, DC 20233.